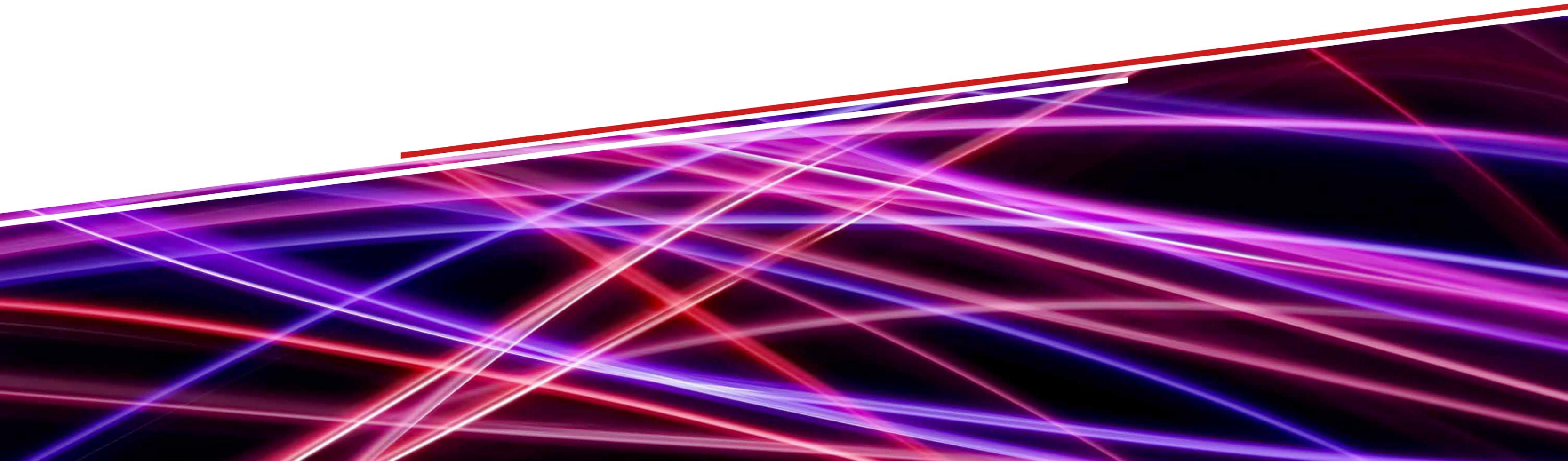# Introducing Supplier Management Solutions

Leigh Young

Product Manager, Aras

developed in partnership with **prorigo**

Introducing Supplier Management Solutions

Abstract

Explore the future of supplier management with our innovative two-part solution. Join us as we reveal a dynamic application that seamlessly integrates Aras Innovator and our new Aras Portal, redefining efficiency, transparency, and supplier relationships in real time.

Challenges in Supplier Management

§ Lack of transparency in the supply chain.

§ Compliance issues and regulatory risks.

§ Difficulty in maintaining consistent quality standards.

§ Communication gaps and delays.

§ Supplier and component selection

aras

Impact of Effective Supplier Management

§ Cost savings through optimized processes.

§ Improved product quality and reliability.

§ Enhanced agility to respond to market changes.

§ Strengthened relationships with suppliers.

§ Faster time to market

Industry Trends in Supplier Management

§ Suppliers are increasingly becoming partners

§ Integration of data analytics for predictive supplier performance

§ Digital Transformation and Technology Adoption

§ Increased focus on building resilient supply chains

Supplier Management Solutions

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Who can benefit from Supplier Management Solutions?

Purchasing

Design Engineering

Quality Management

Requirements Engineering

Regulatory Affairs

Supplier
Various Roles

…. And more

Nadine Oleson
Purchasing Manager

Responsible for:

Setting cost of purchased parts
Annual Supplier Cost Review
Negotiating Costs
Maintaining database of suppliers

Nadine can:
- Manage supplier information and contacts
- Maintain supplier locations
- Assess all purchased part costs from supplier
- Send a negotiation request to supplier

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Hiroshi Tanaka
Design Engineer

Responsible for:

Designing Engineering Solutions
Finding parts for his designs
Sending suppliers updated designs

Hiroshi can:
- Share CAD Documents or engineering specs with suppliers
- Communicate and collaborate with suppliers
- Check supplier scorecard for reliable suppliers
- Assess all purchased parts available from a supplier and their lead time
- Export technical data packages

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Antoine Dubois
Quality Manager

Responsible for:

Supplier Quality
Overall Product Quality
Goods in Inspections

Antoine can:
- Check supplier scorecard
- Start and monitor corrective actions
- Send Problem Reports to supplier
- Receive stop ship notices from supplier

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Li Wei
Requirements Engineer

Responsible for:

Product Requirements
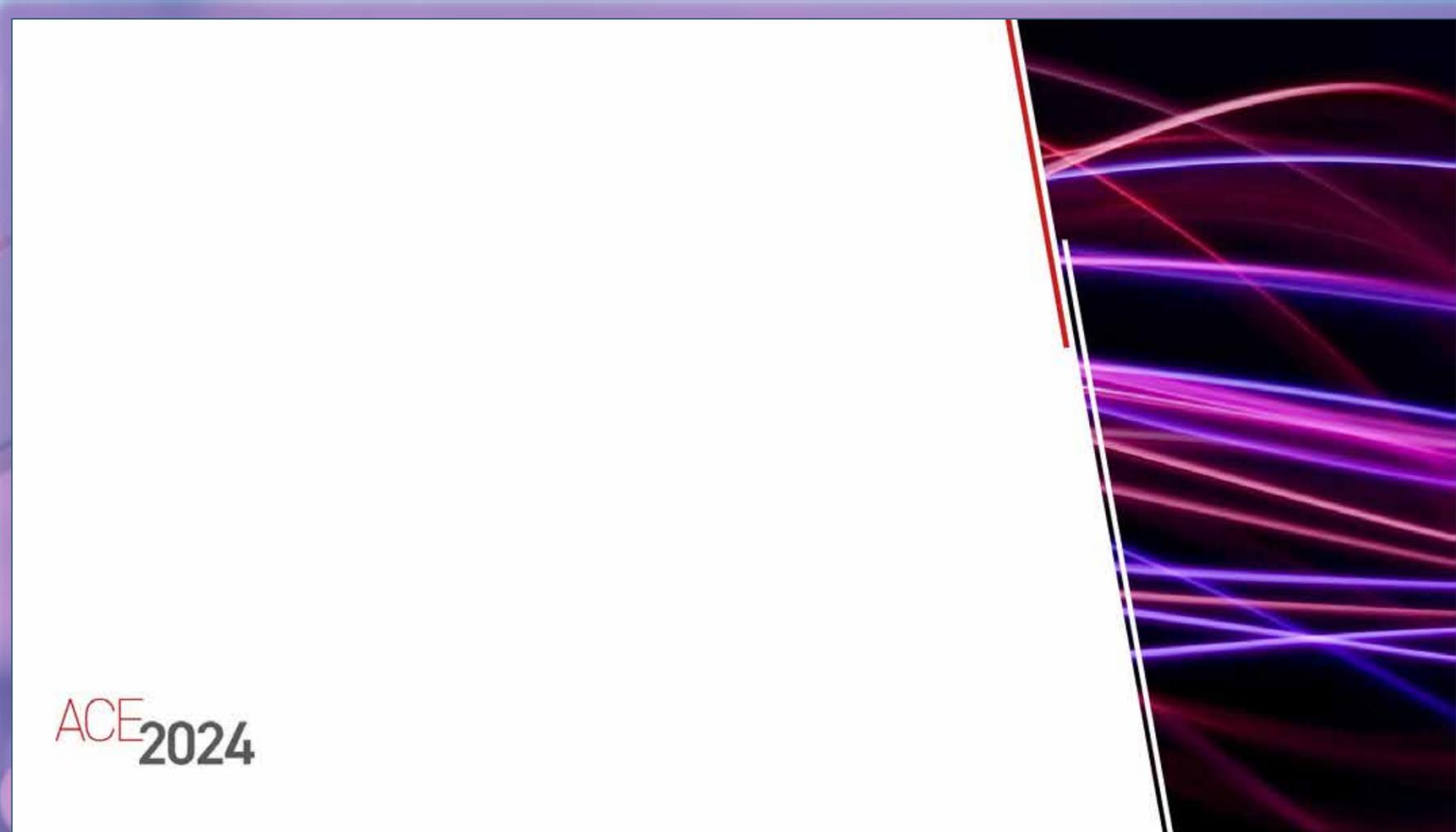Sending out RFP/RFQs
Verifying Requirements

Li can:
- Send Surveys to multiple suppliers
- Share additional files where appropriate
- Track individual supplier responses
- Receive documentation from suppliers
- Score suppliers to help selection

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Mateo Martinez
Regulatory Affairs

Responsible for:

Regulatory Compliance
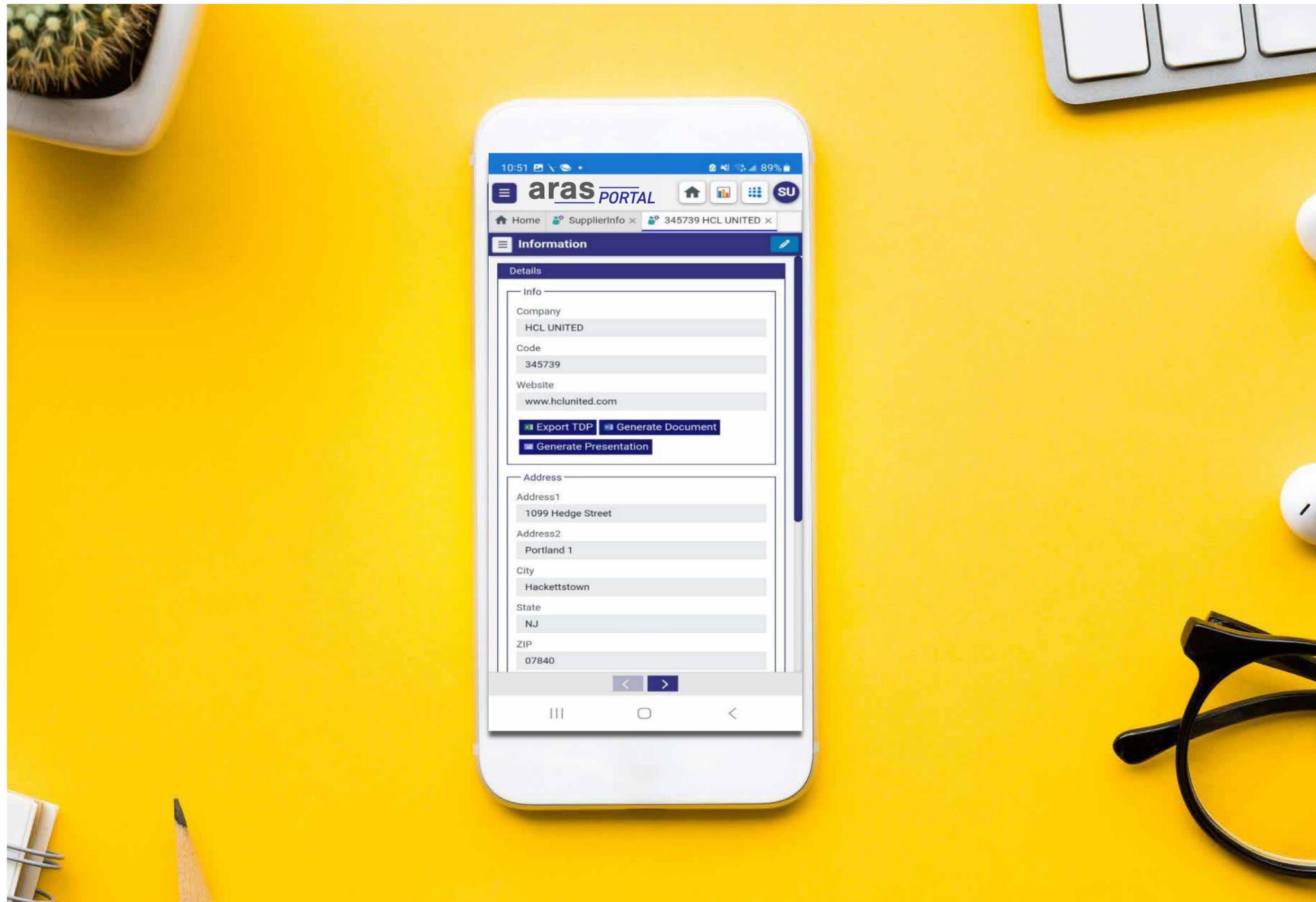Maintaining Risk Register
Managing Supplier declarations

Mateo can:
- Sharing regulatory documents with supplier
- Send declarations of compliance to supplier
- Roll up substances in BOM
- Inform Suppliers of changes to regulations through risk bulletins

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Supplier working in Portal

Aras Portal Technical Information

- § SPA Web Application
- § Mobile and Desktop Compatible
- § Secure Portal with 2 factor authentication
- § Data segregated based on innovator user permissions (MAC & DAC)
- § Responsive UI
- § Supports Multiple UI components (grids, worksheets, 3d viewers, tree grid, dashboards etc.)
- § Designed using Pro App Designer in Innovator

Jasmine Thompson
Supplier

Responsible for:

Send information to Main Company
Shipping Parts
Collaborating on Designs

Jasmine can:
- Respond to Surveys, Declarations, Negotiations and Corrective Actions
- Collaborate in Workflow Activities
- Retrieve documentation from Main Company
- Notify Suppliers of Stop Shipments
- Update her company information

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Summary

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Aras Supplier Management Solutions

Aras Supplier Management Solutions is a suite of capabilities that enhance how organizations interact with their suppliers and business partners. New Aras Innovator applications supporting supplier collaboration use cases are accessed externally through a secure portal.

Highlights include:

- Track Supplier Information, Contacts, and Monitoring
- Collaboration with threaded discussions
- Surveys and Performance Cards
- CAD/Part/Document Sharing
- Corrective Action and Negotiation Requests
- Aras Portal with mobile or desktop web interface

Benefits

- Reduce inventory and overhead costs
- Optimize collaboration across the full lifecycle of product development
- Improve quality control and reduce risks
- Better visibility and data analytics
- Work securely with all suppliers in a single digital thread

Any Questions?

Want more information
Functional | Leigh Young | lyoung@aras.com
Technical | Eli Donahue | edonahue@aras.com

Want a Live Demo
See Tim Keer / David Mcdonnell in the Ask Aras Demo Room

Upcoming Event
Webinar: March 26 – Demo Series: Supplier Management Solutions

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