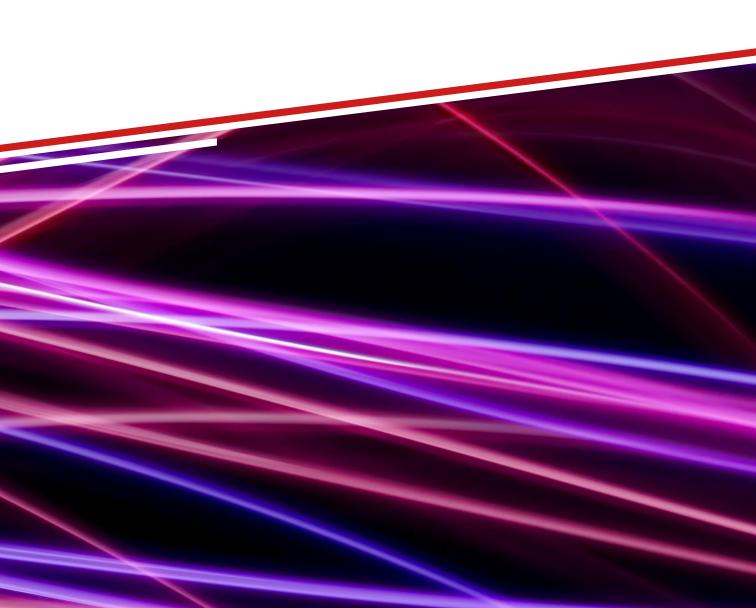
Aras Cloud Migration and MPP Incorporation in Svante Inc

Noman Rasool

Mar 5th , 2024

^E2024



Agenda:

- Company Overview - Svante Inc

- Aras PLM Cloud Migration - SaaS

Aras MPP Pilot success - MVP

Wrap up and Q&As

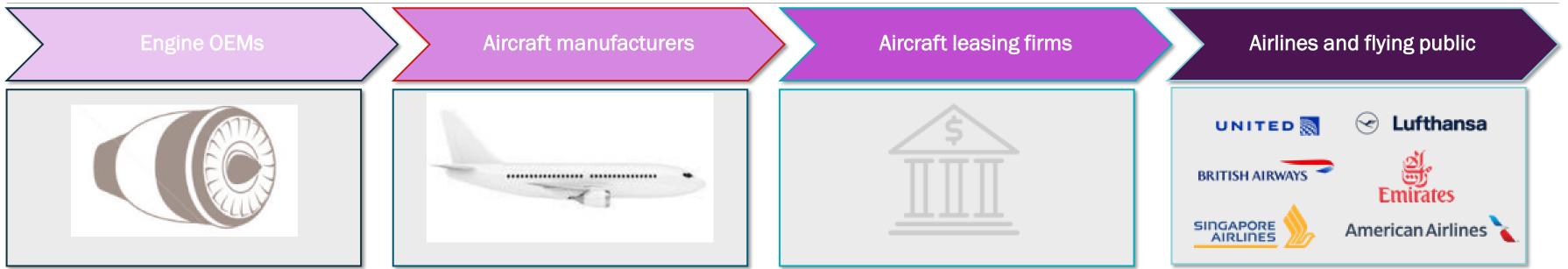




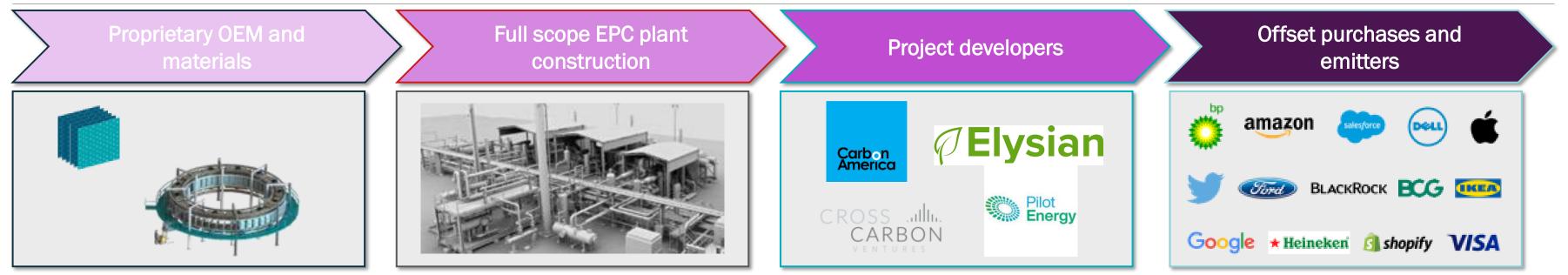


"Picks and Shovels": Building a scalable industry

Airliner industry value chain



Carbon capture and removal value chain



Analogous to the airline industry, Svante is the engine OEM for the carbon capture and removal value chain providing the technology, manufacturing the equipment, and the ongoing filter replacements



Svante HQ & Global Center of Excellence

Sq. ft	141,000	
Staff	500+	
Thru-put	10 million+ TPA CO ₂ equivalent in point-source filters	
<u>e</u>	Production line automation	
DØ	Sustainability & net-zero	

building targets







15+ Years of R&D











90% Of carbon capture & removal market

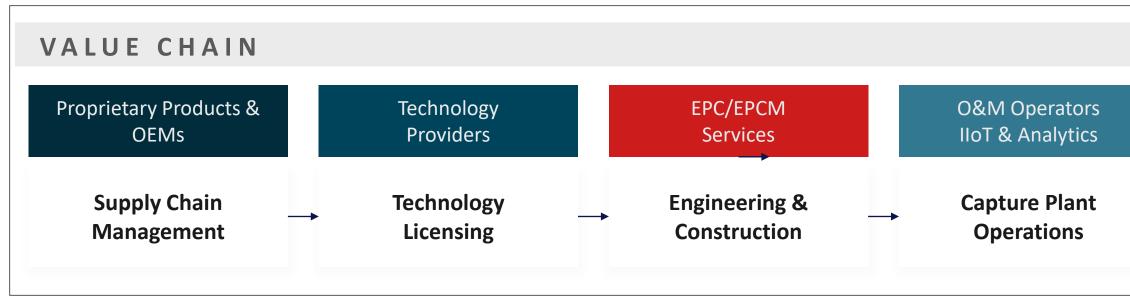


O Chemical emissions



122 Global patents

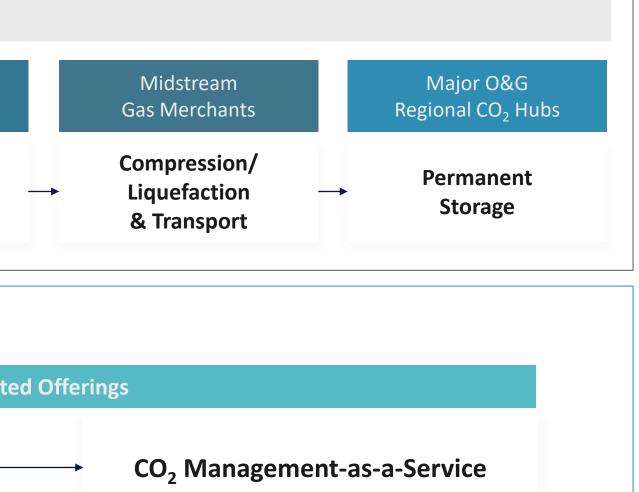
Partnerships Across the Carbon Capture & Removal Value Chain



BUSINESS MODELS

aras

Svante Core Business Model	Integrate
Original Equipment Manufacturer & Process Technology Licensing	← CO ₂ Capture-as-a-Service ←
PARTNERSHIPS	
STRATEGIC SUPPLY CHAIN PLATFORM	CHANNEL TO MARKET PLATFORM
The Chemical Company	Kiewit Echnip Energies SAMSUNG ENGINEERING





Product Development & Commercial Scale-Up

Phase	Process Demonstration Unit 100 Series	Pilot Plant Cement Kiln Flue Gas 200 Series	FOAK Plant 400 Series	SOAK Plant 400 Series
Plant Scale				
Location	Svante BC, Canada	Lafarge BC, Canada	Cenovus SK, Canada	Chevron CA, USA
Years	2017	2018 – 2015	2019 – 2024	2023 – 2025
CO ₂ Capacity	0.1 TPD	1 TPD	30 TPD	25 TPD

Minimum Viable Product Phase





Product-Market Fit



MOF Sorbent Development & Commercial Scale-Up

ľ		Minim	um Viable Pro	duct Phase
	Annual Capacity	5 kg	250 kg	10 tonnes
	Batch Size	10 g	5 kg	Up to 500 kg
	Years	2016 - 2019	2019 - 2020	2021 – 2022
	Location	Svante BC, Canada	Svante BC, Canada	BASF Ludwigshafen, Gern
	Plant Scale	<image/>	<image/>	<image/>
	Phase	Laboratory	Bench Scale	Pilot Plant





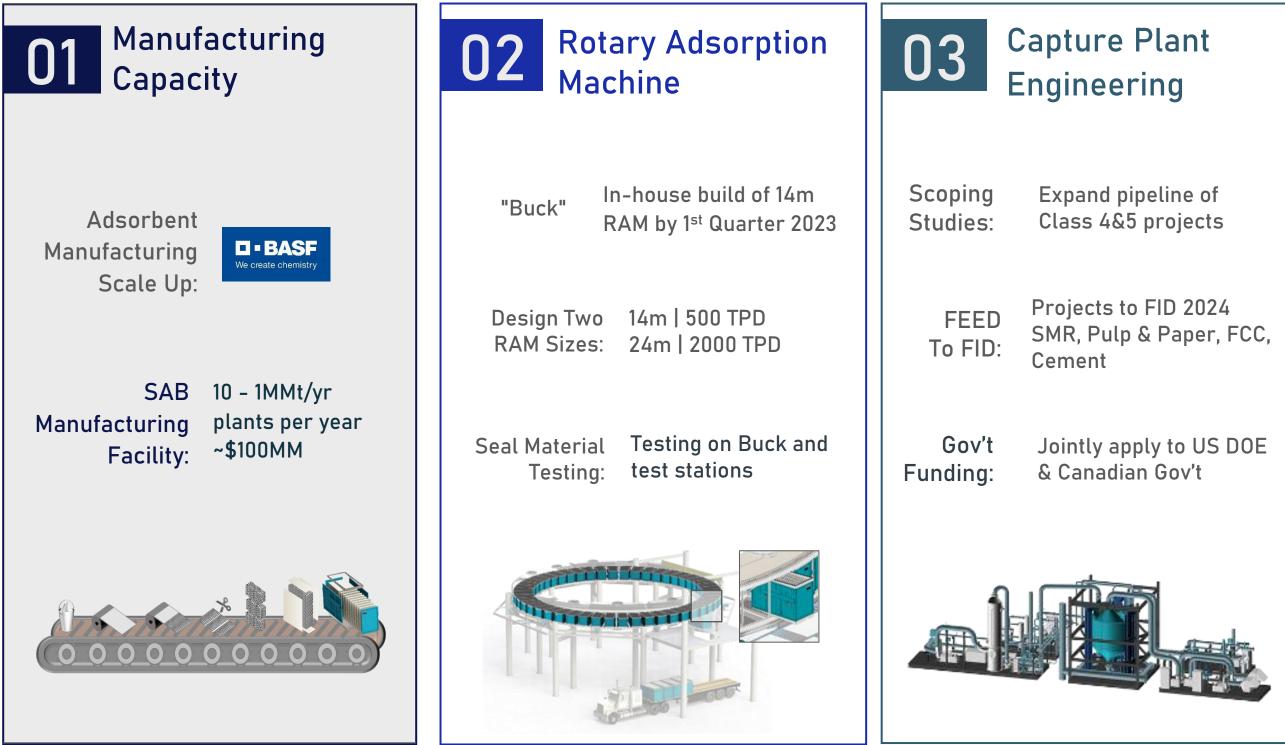
Filter Bed Development & Commercial Scale-Up

Aaras MVP Phase		Pro	
CO ₂ Capacity	40 TPA	30,000 TPA	10 MM TPA
Years	2009 - 2019	2019 – 2023	2024 - 2030
Location	BC, Canada	BC, Canada	BC, Canada
Filter (Structured Adsorbent Bed) Size			
Phase	Laboratory Development	Pilot Manufacturing	Commercial Manufacturing



Product-Market Fit

Plan for Rapid Commercial Deployment in 2024/25







Demonstrate KPI's

In house 3 Single bed test stations Dev: 3 Process demonstration units

External Dev Pilots:

Lafarge 1 TPD Total Energies 0.1 TPD

External Large Pilots:

Cenovus 30 TPD Chevron 25 TPD



Svante - Business Lines

R&D Center of Excellence



Technology Push

Material & Process Focus, Limited Planning

- Idea & IP generation
- Proofs of concept
- Materials development
- Modeling & simulation
- Test stations
- Wet & analytical labs
- Lab information management

SAB Filter Manufacturing



Manufacturing Driven

Lean and Kanban Focus

- Raw materials conversion into SAB modules
- Materials planning
- Routings and BOMs
- Process standardization
- Output & reproducibility
- Continuous improvement

RAM Machine OEM



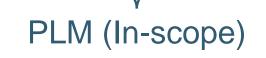
Product Driven

Quality, Target Cost, and **Scalability Focus**

- Rotary Adsorption Machine Product Development
- Product Lifecycle Mgmt.
- OEM via sub-contracted fabrication
- Product data and BOM

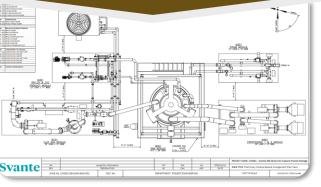
Strong Client Focus, Site-Specific Planning

- Execution strategy





Plant Engineering & Project Delivery



Project Driven

- Work packages
- Subcontract management
- Cost and schedule
 - Earned value
- Project controls

Plant O&M and Field Services

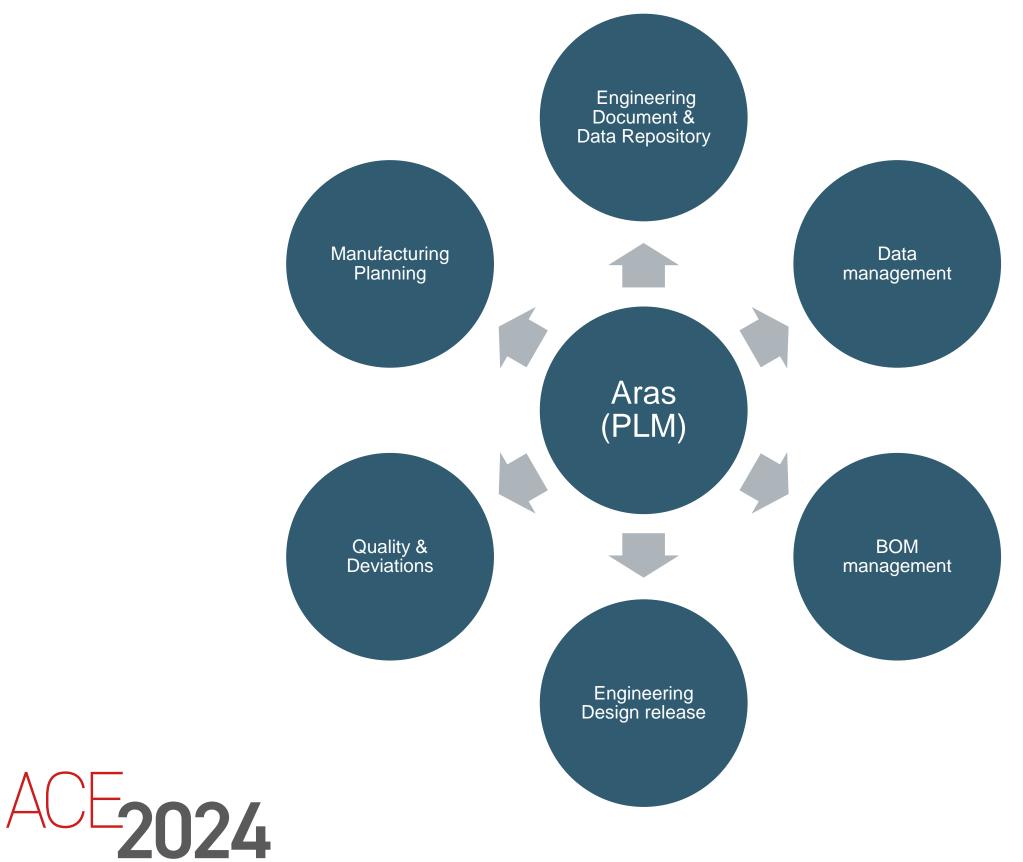


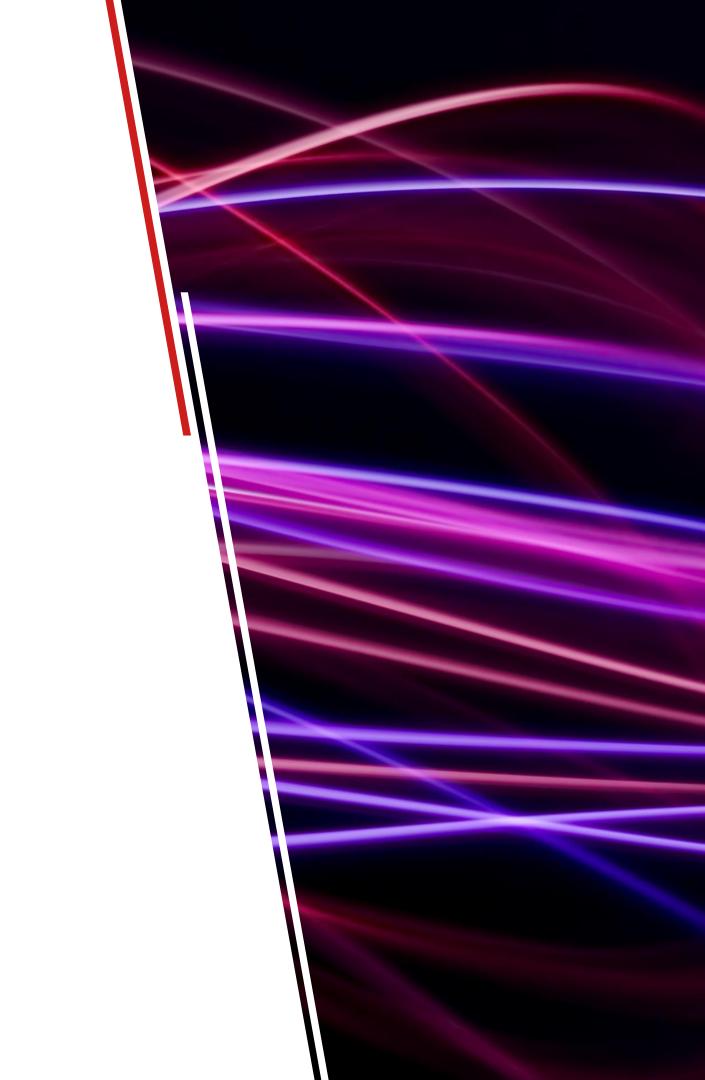
Plant Reliability & Safety

Focus on Operability, Reliability and Availability

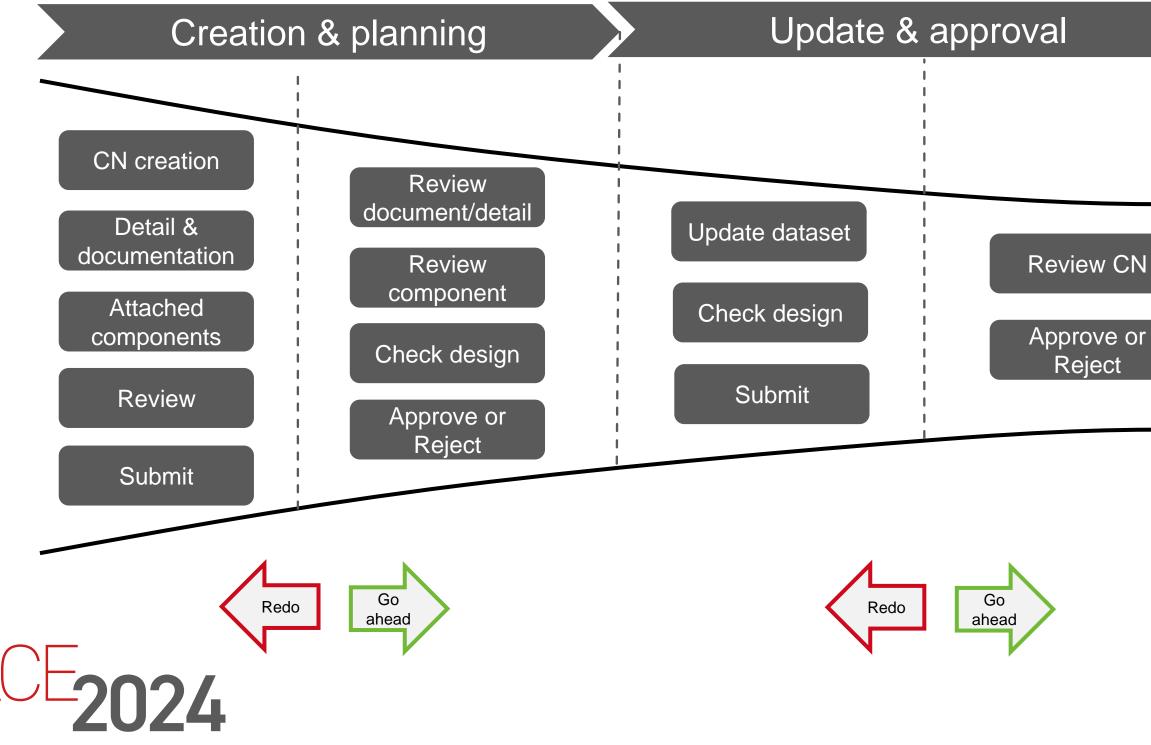
- Plant data & analytics
- Filter replacements
- Preventative maintenance
- Predictive maintenance
- Online optimization, OPEX and gross margin
- HSSE and safety performance

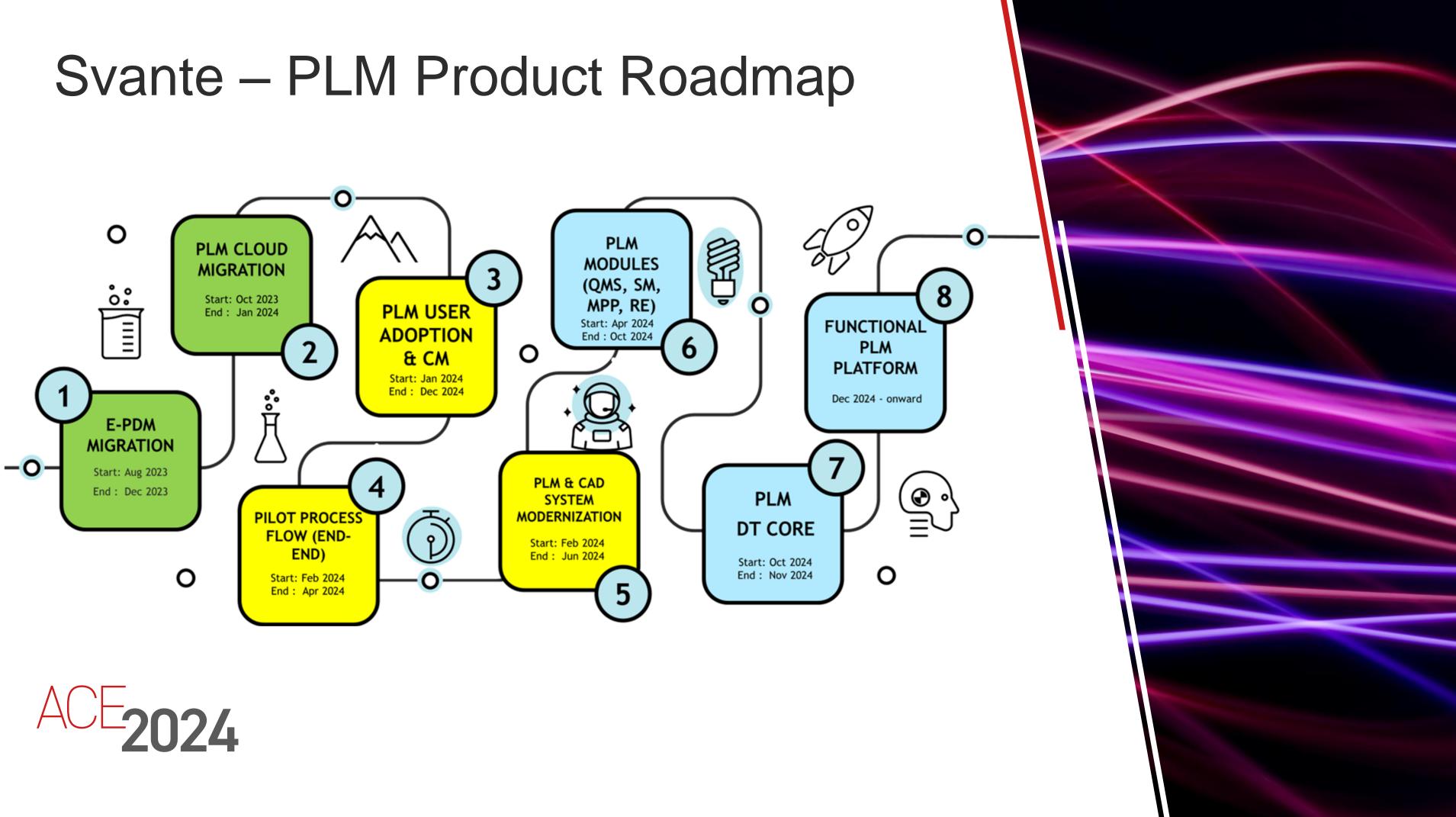
Svante – PLM (Aras) System





Svante – High-level Workflow

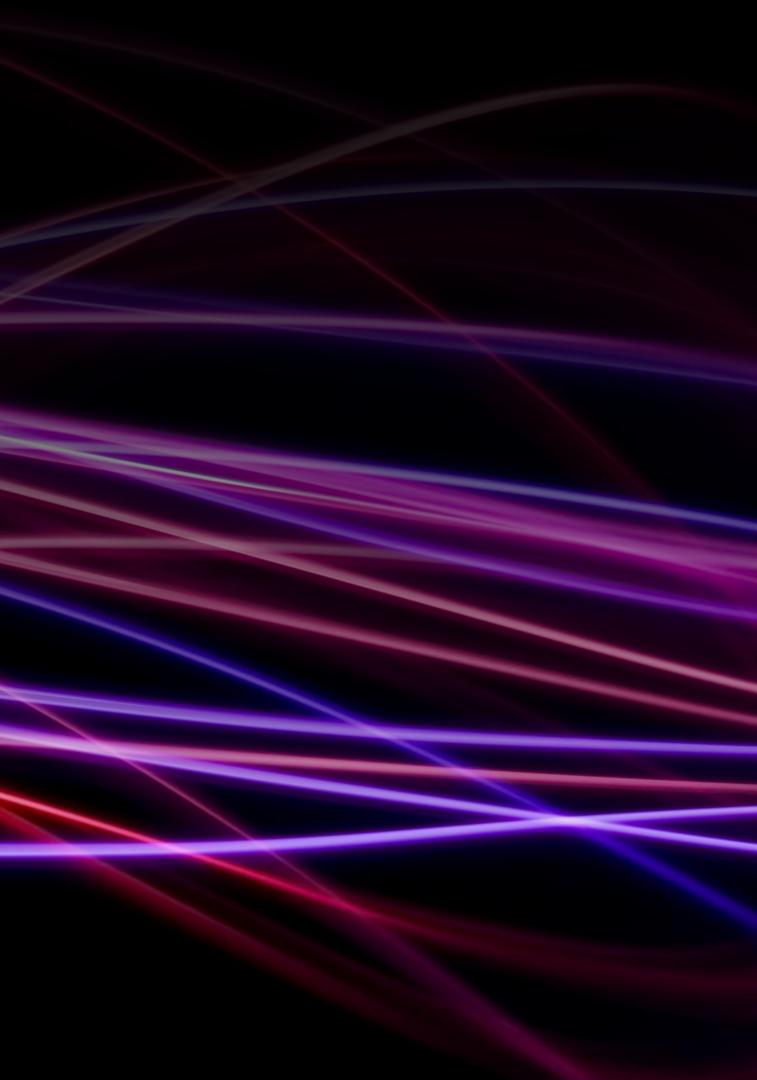




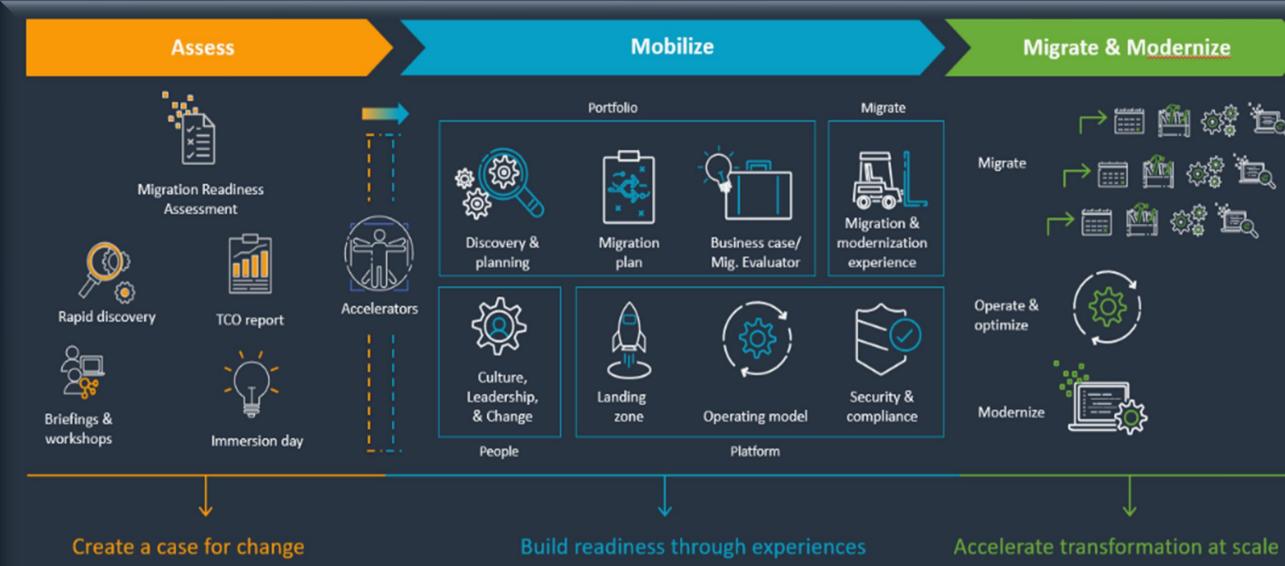


PLM Cloud migration





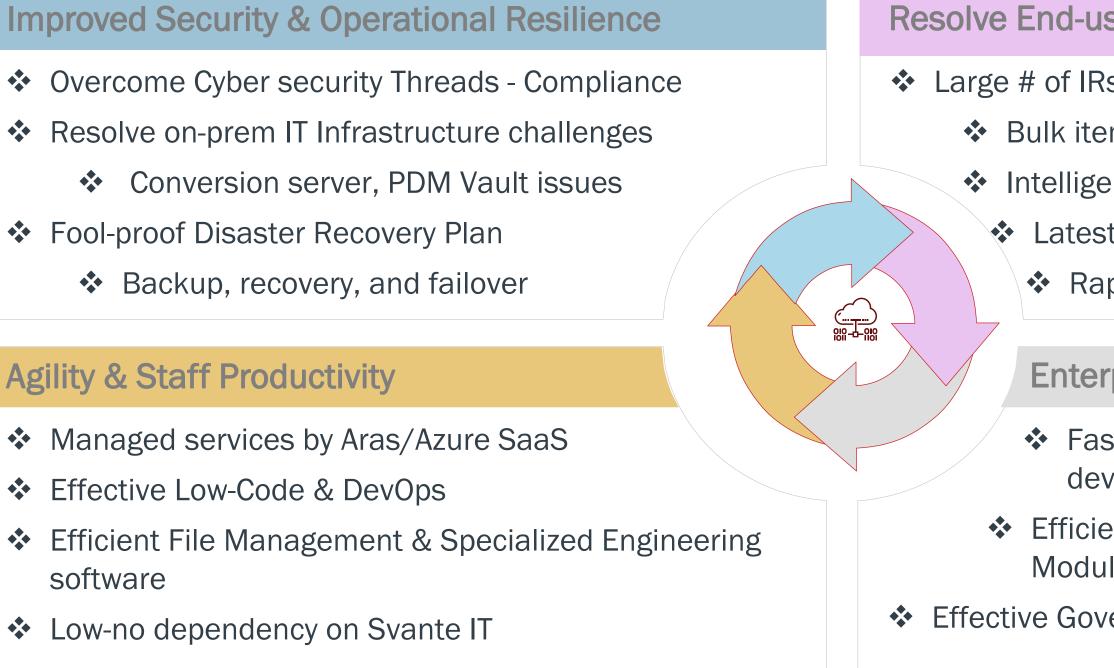
Cloud Migration & Modernization Journey





PLM Cloud Migration and Modernization – Business Case

Based on the four key areas, we had to prioritize the cloud migration & modernization





Resolve End-user Challenges

- Large # of IRs will be resolved directly
 - Bulk items, effectivity date, watermarks etc.
 - Intelligent CAD, Connectors & PLM
 - Latest Aras, SW, Creo, XPLM, Essig versions
 - Rapid & Relevant Digital Innovation

Enterprise Agility & Business Performance

- Faster IR Resolution & Automate PLM development
- Efficient Business Processes & Incorporate PLM Modules (QMS, MPP, Digital Twin etc).
- **Effective Governance Structures**

Migration – Collaboration & Partnership

Communication Channels

- Direct Communication Channels: Emails, Phone Calls, Instant Messaging
- Scheduled Meetings: Daily meetings, Weekly status meetings

Roles and Responsibilities

- Clearly defined roles for each party
- Responsibilities outlined and agreed upon
- Cross-functional collaboration encouraged

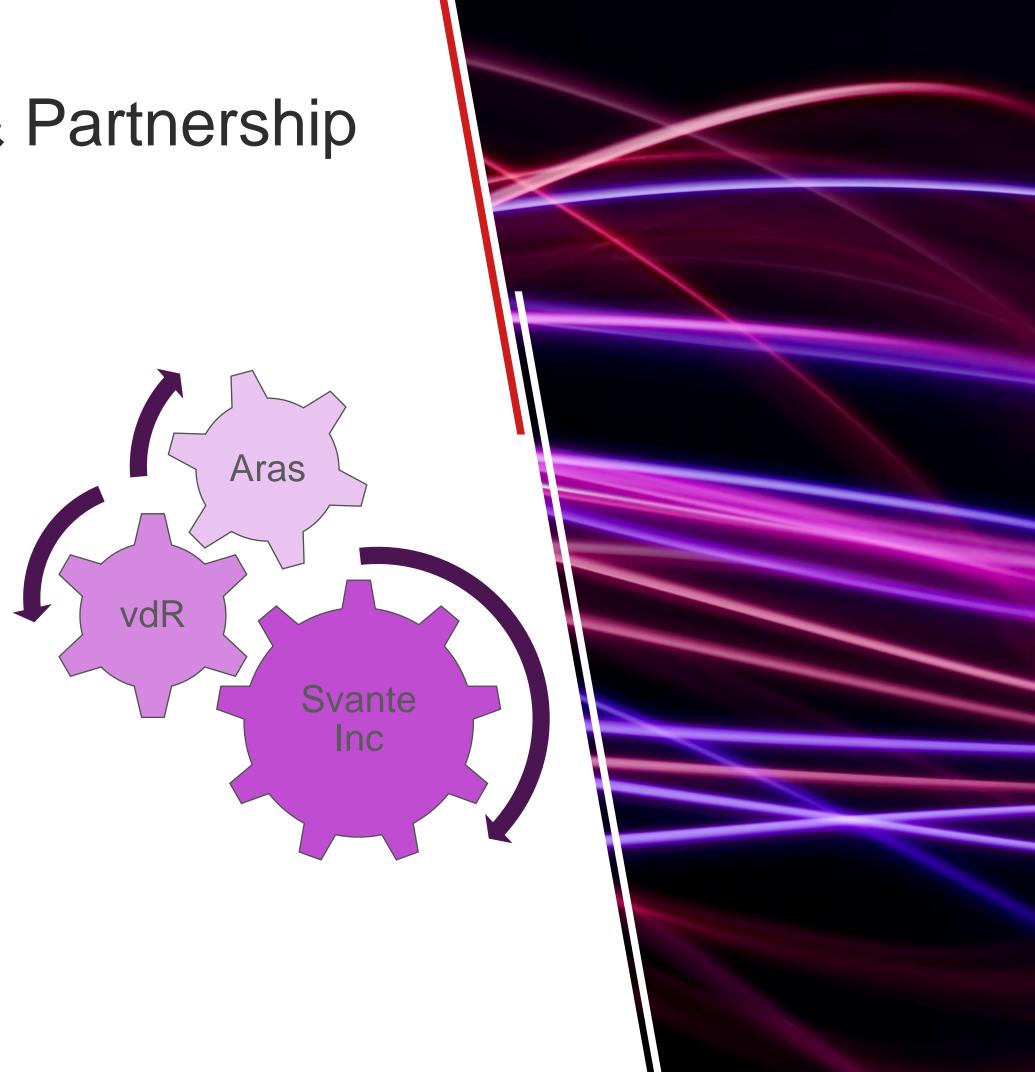
Software Testing

- Collaborative approach to software testing
- Testing procedures agreed upon collectively
- Feedback loop for testing results and improvements

Decision-making:

- Transparent decision-making process
- Consensus-driven decision-making when applicable
- Escalation process for unresolved issues

ACE**2024**



Requirements

- Prerequisite for cloud migration
- Impact on current system
- Readiness of team

Planning and Collaboration

- Identify the stakeholders
- Define scope & timelines
- Roles and responsibilities

Training & Enhancement

- Enhancement in PLM system
- Security and functionality improvements
- Knowledge upgradation with DevOps and code tree

Environment Setup

SIT, UAT, Production

QA/QC testing

- Review 140 test cases
- Approval via core committee

Deployment

- Production deployment to cloud
- Smoke testing
- Minimum impact on user

Post Deployment Activities

- Daily stand up for Prod monitoring
- Conduct performance testing

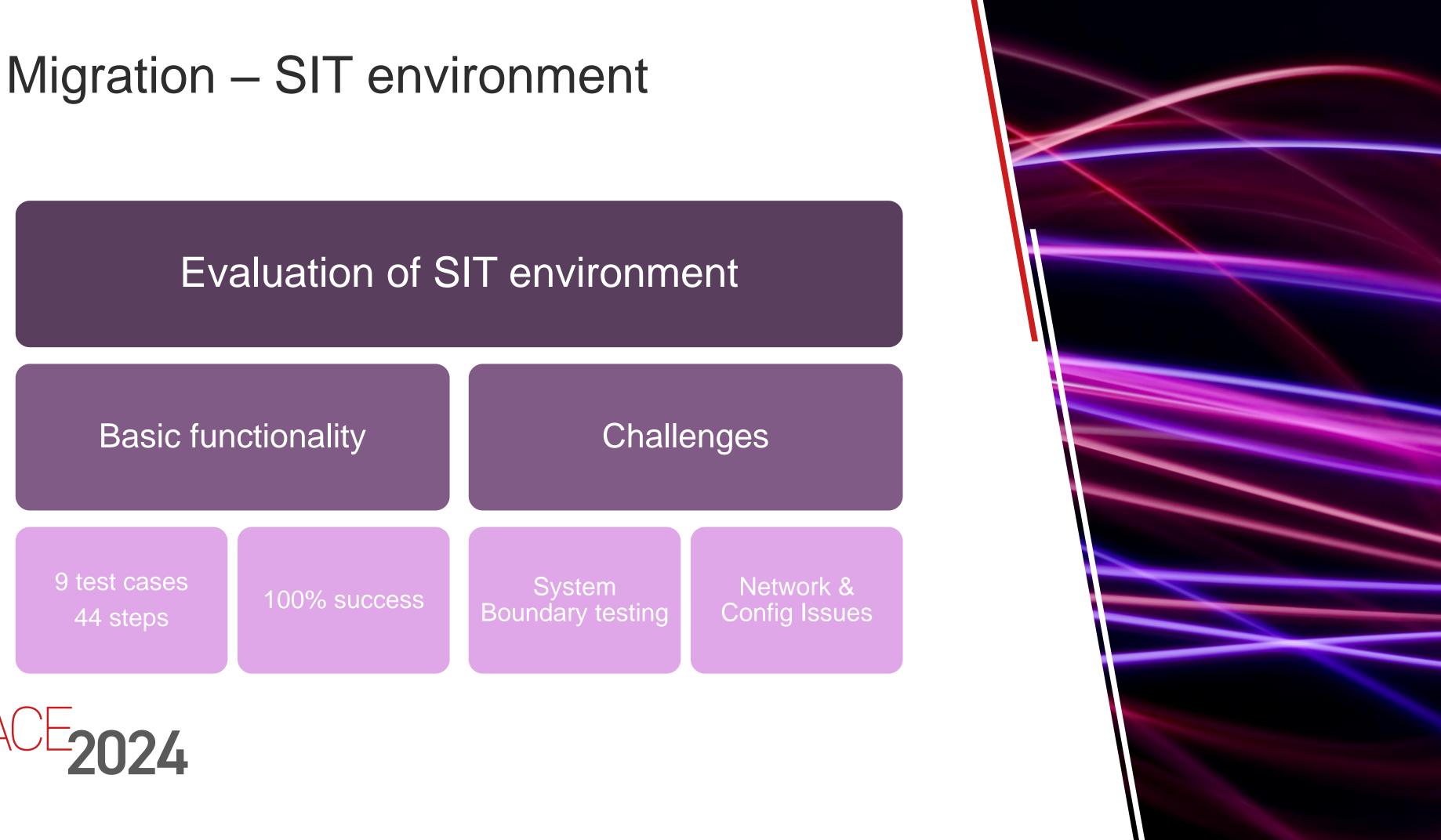


Migration on a page

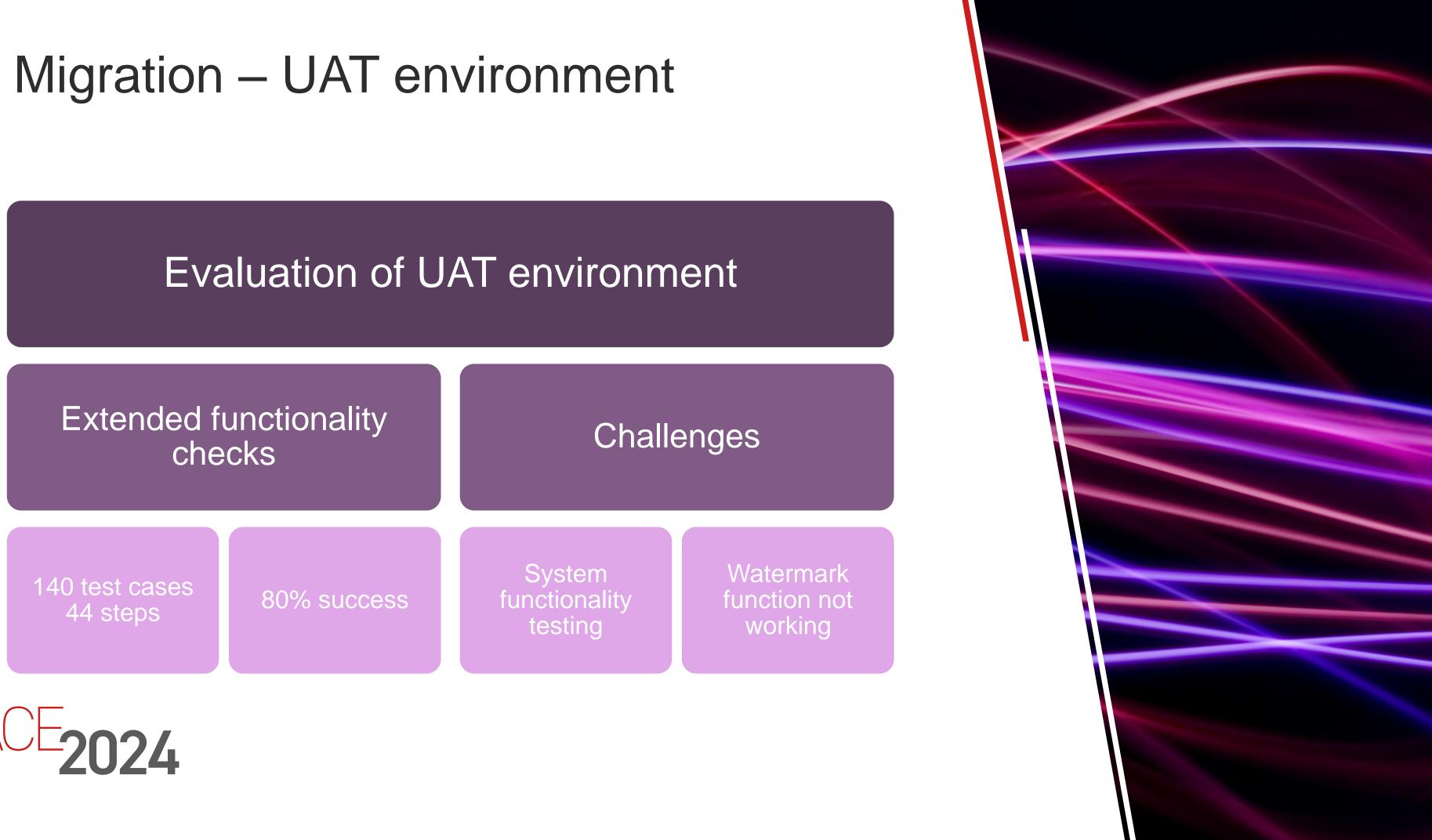
Deployment

QA/QC

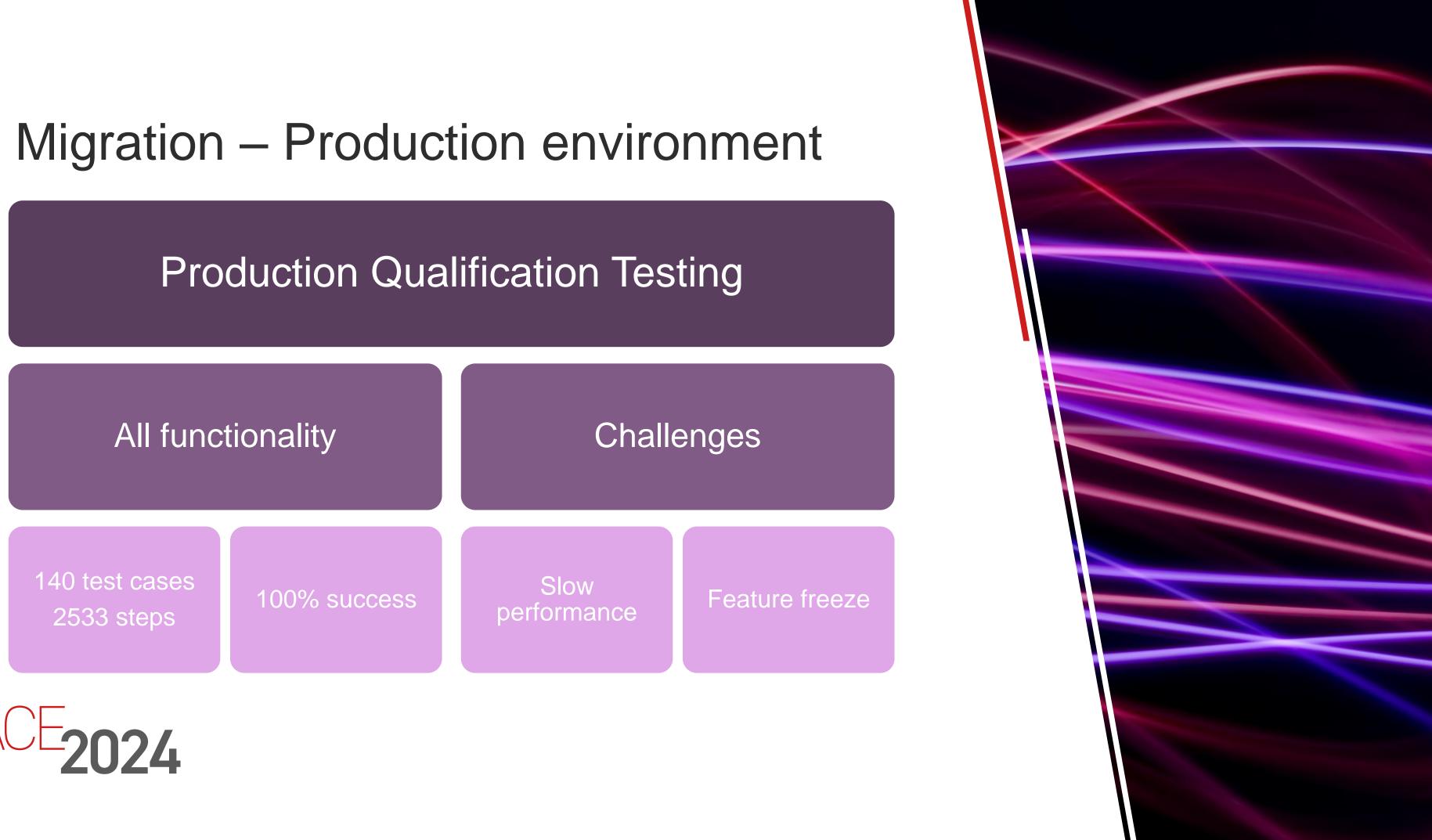
















MPP module - Introduction

Bill of material (BOM)

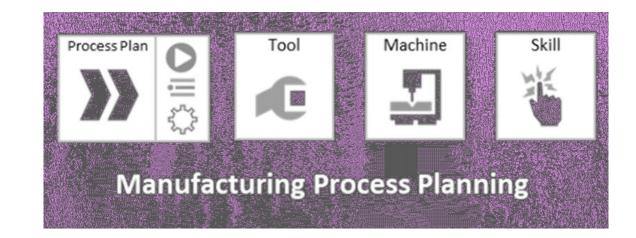
- Manufacturing BOM management
- Conversion of EBOM to MBOM
- Plant specific BOM

Variant management

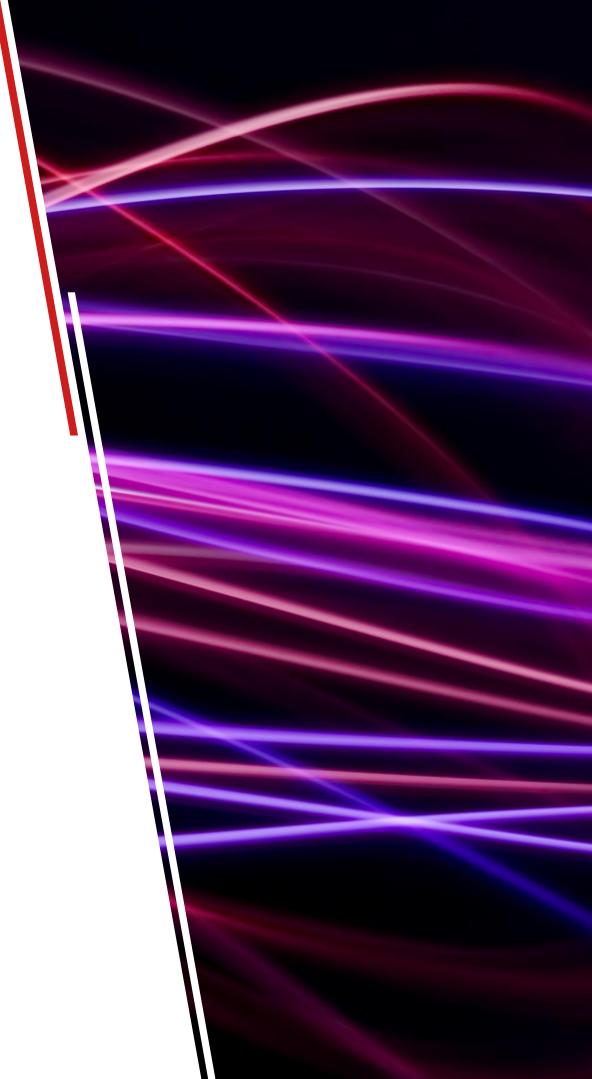
- Variant control as per requirement
- Variant BOM management
- Align with the production plan

Process control

- Authorizing process plan and work instruction
- Inventory management
- Production management
 - o Operation detailing
 - o Resource management
 - Process planning

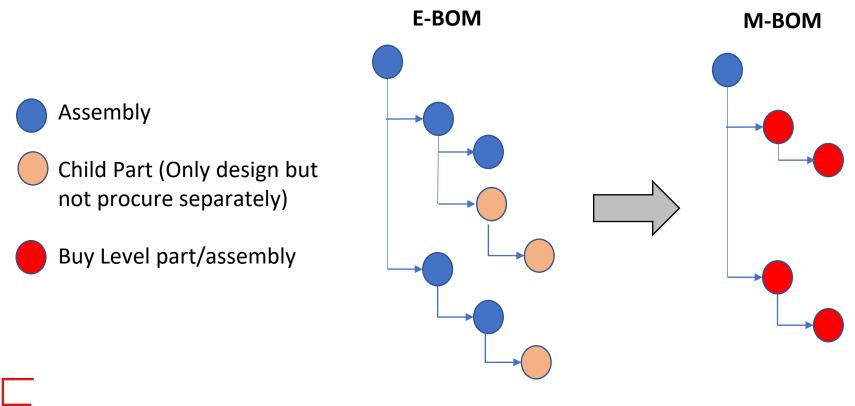




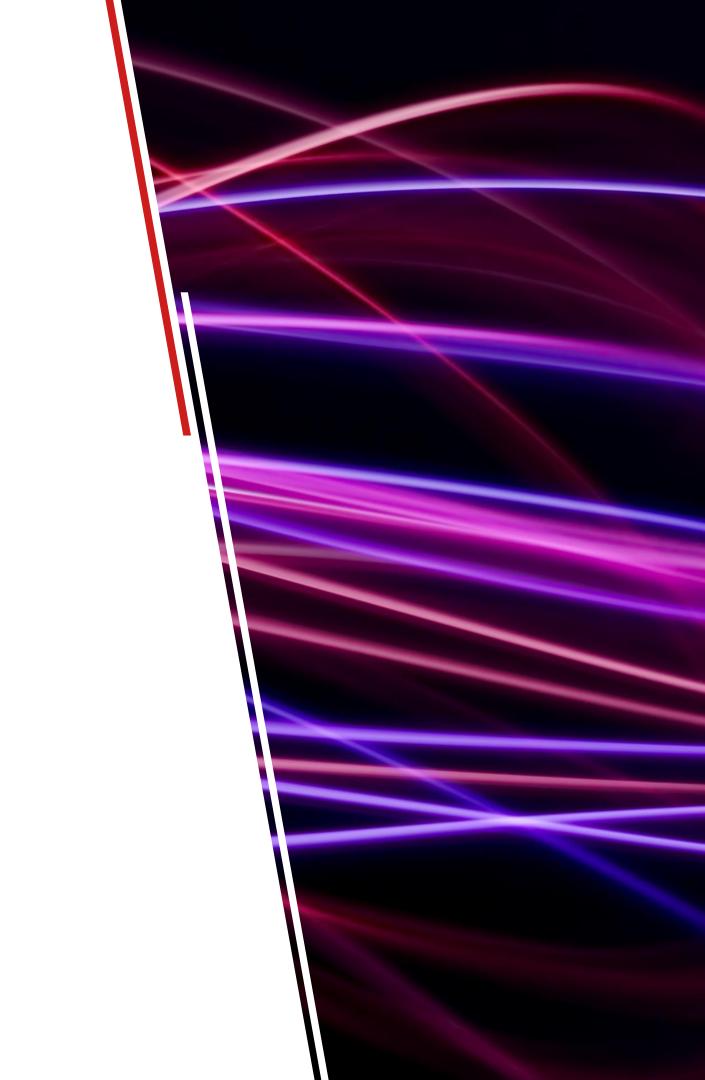


MPP module – Bill of material

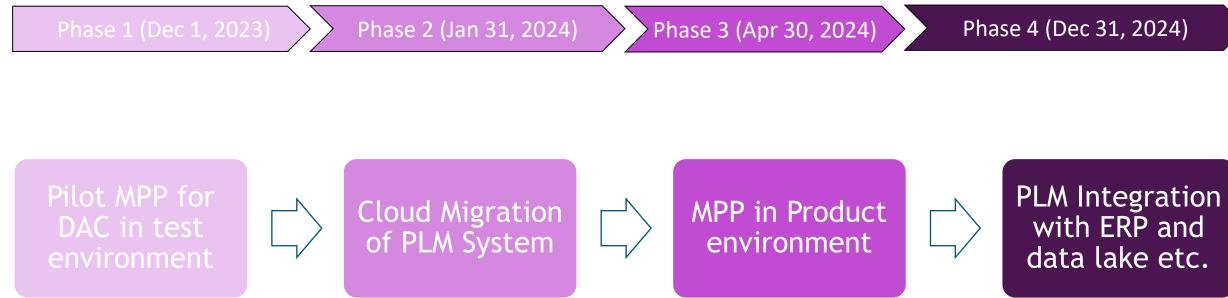
- M-BOM derived from E-BOM
- Manufacturing engineers lack E-BOM write privileges
- Assembly requires distinct structure
- Make or Buy attribute assignment
- Manufacturing-specific parts addition



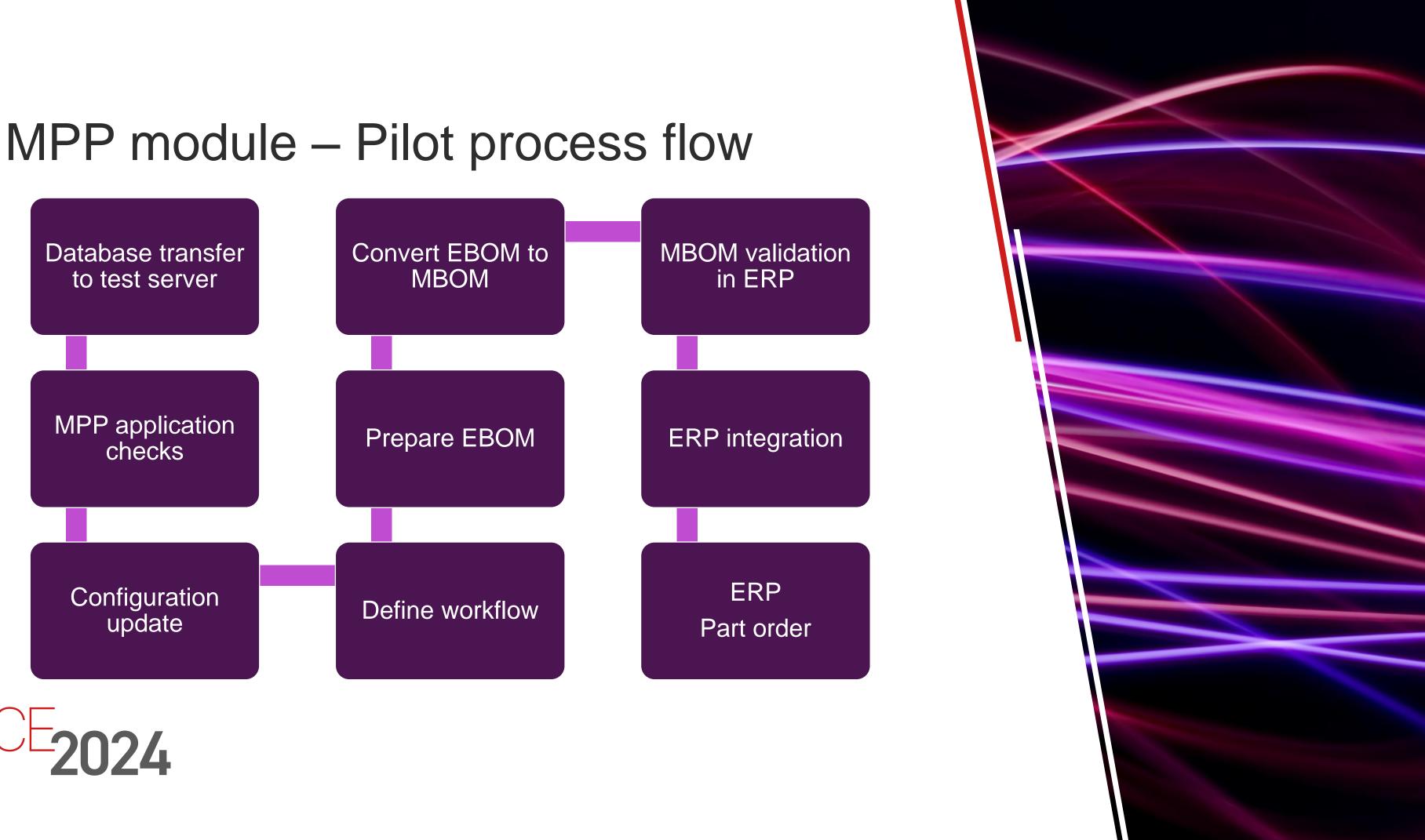




MPP module – Implementation plan









Questions & Feedback

