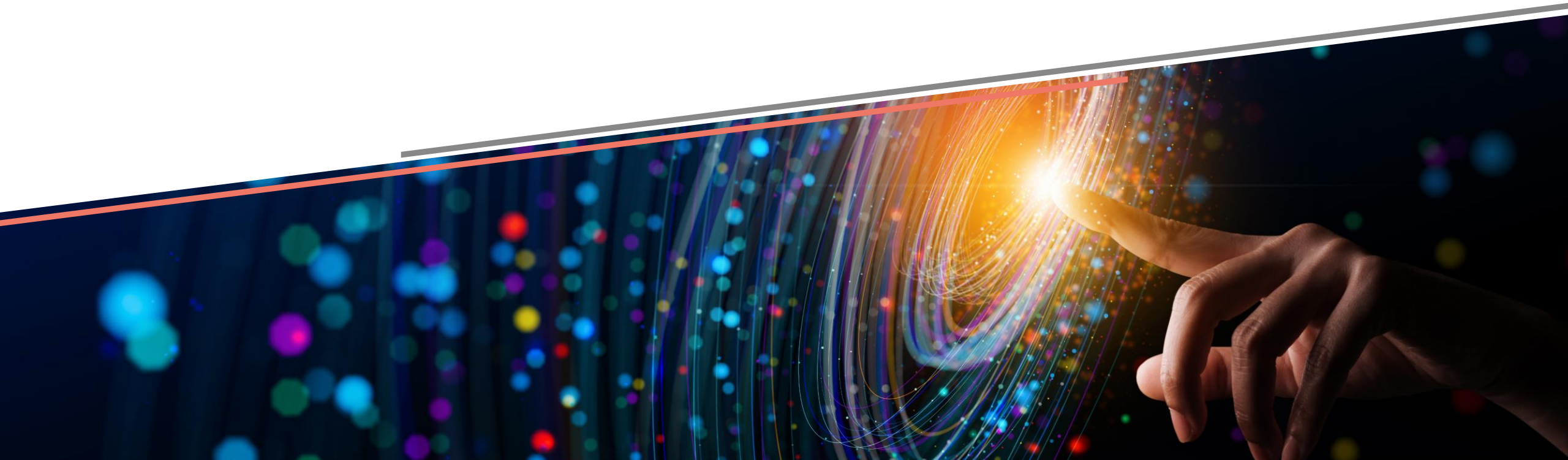


# Fast & Agile | How Technip Energies & Inensia Replaced a Legacy Engineering System with Aras Innovator in Less than 6 Months

Timothée Lefebvre & Sébastien Grau

May 2<sup>nd</sup>, 2023

**ACE23**  
REIMAGINE YOUR POSSIBILITIES



# Agenda

**01.**  
Who we are

**02.**  
T.EN enterprise  
context

**03.**  
The PLM application  
scope

**04.**  
How we implemented it

- Agile methodology
- MVP approach and its benefits
- Organization & governance

**05.**  
Lessons learnt & next  
steps

01

# Who we are

# Energy transition is our business

Applying our core capabilities to today and tomorrow's key energy challenges



## LNG

Onshore and offshore liquefaction



## Sustainable chemistry

Biofuels, biochemicals, circular economy



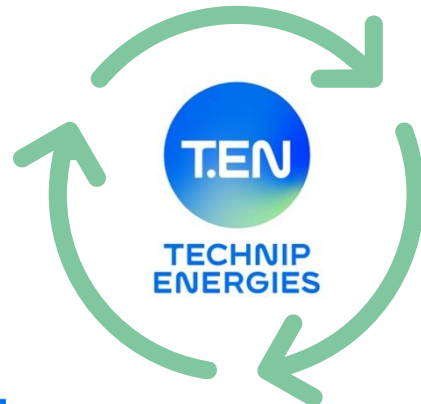
## Carbon-free energy solutions

Green hydrogen, offshore wind, nuclear



## Decarbonization

Energy efficiency, blue hydrogen, CCUS<sup>1</sup>



**Strategic flexibility** – 'architect mindset' meeting customer needs from energy source to end-use

- **Feedstock agnostic** – outstanding energy molecule transformation capabilities
- **Technology-driven** – integrate complex technologies, including proprietary, to meet project specificities and economic hurdles

**Exceptional execution** – proven operating model, highly applicable to sustainable energy solutions

**Standardize and Digitalize** Project Execution practice to drive efficiency and transform Client experience

<sup>1</sup>CCUS: Carbon Capture, Utilization and Storage.

# Loading Systems at a glance

A Technip Energies Business Unit



60+

Years of expertise  
& presence

15,000+

Loading Arms Delivered



49

Filed Patents

300+

Employees worldwide

## Headquarters Facilities



### Certification

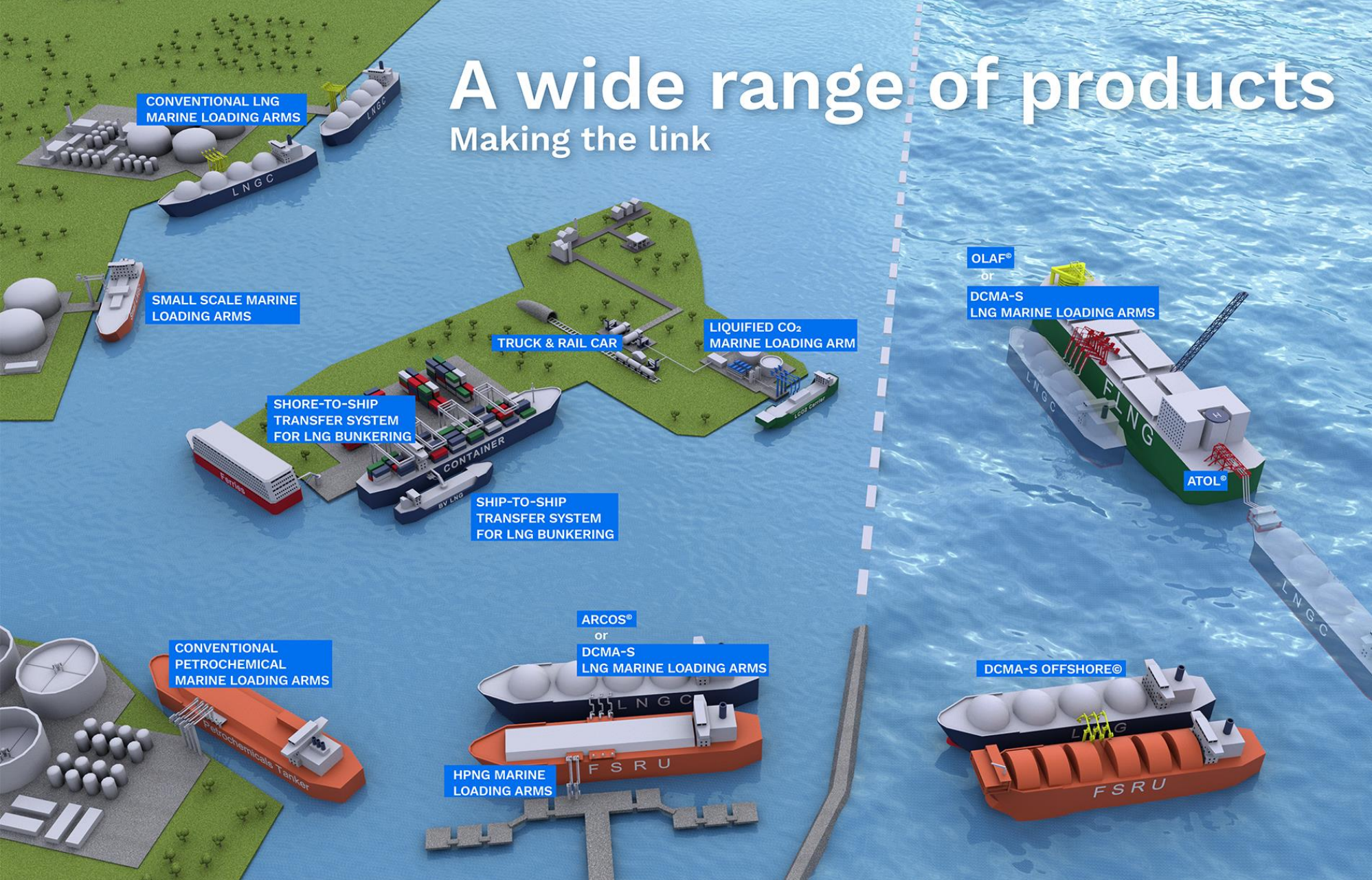
- ISO 9001:2015  
Quality Management Systems
- ISO 14001:2015  
Environmental Management
- ISO 45001:2018  
Occupational Health and  
Safety

### Scope

Design and manufacture of loading systems for crude and refined products, chemicals, liquefied and cryogenic gases and other fluids.

# A wide range of products

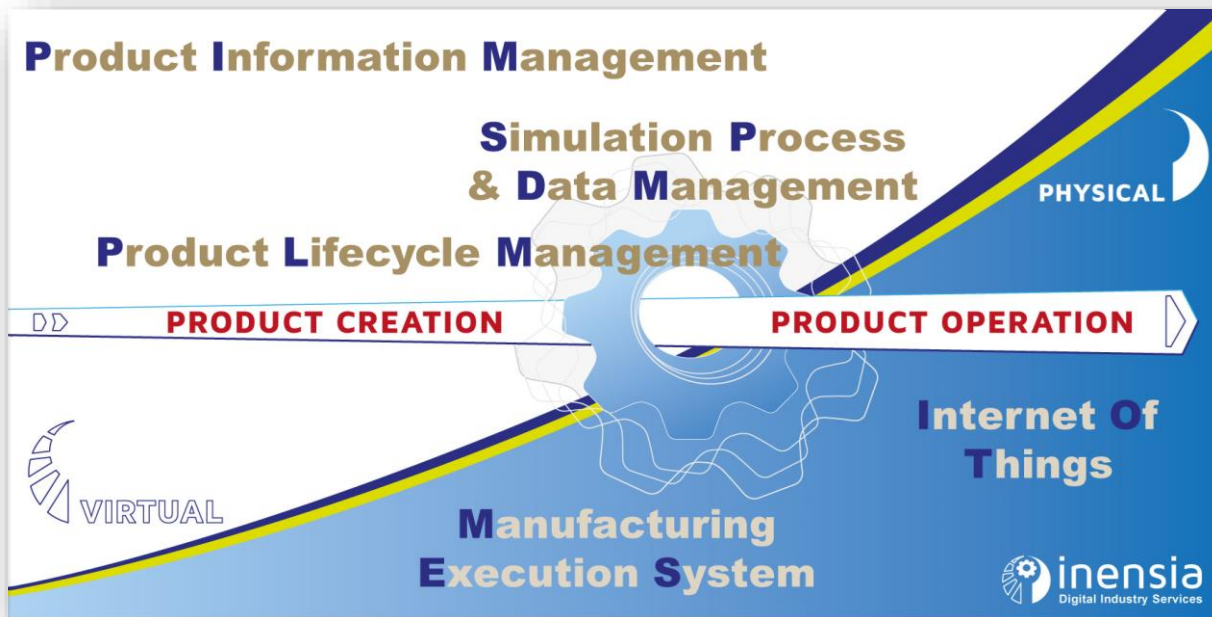
## Making the link



LS Supply Chain

Video 

# INENSIA | Consulting & System Integration



100+ digital enthusiasts between Europe & America



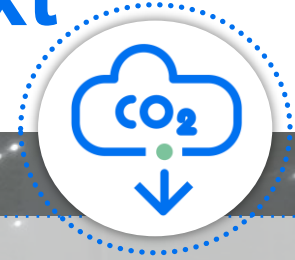
02

# T.EN enterprise context



# T.EN x Loading Systems enterprise context

A broad transformation with challenges



## 01

### Legacy PDM

Continue to access to legacy data, parts, geometries and specifications



## 02

### ERP migration

Ensure the business continuity by feeding procurement team and workshop assembly seamlessly



## 03

### Embrace change

Drive cultural changes, accept failures, encourage and test opportunities

**Digital is at the heart of our ambition to build a more sustainable tomorrow**

With our Digital solutions we can :

- Empower clients to make carbon-conscious choices
- Support a holistic approach to decarbonization
- Minimize emissions during asset operations
- Use data to measure and improve our ESG KPIs



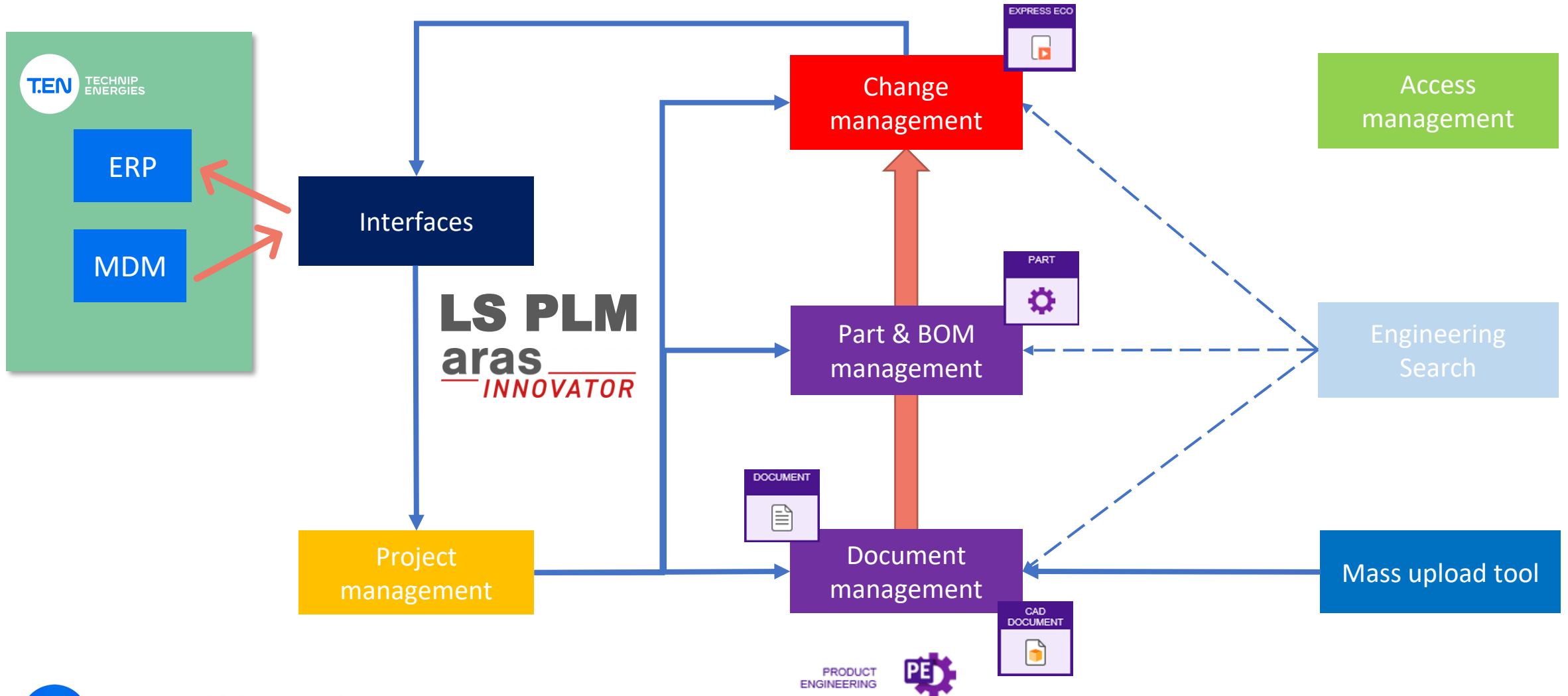
03

# The PLM application scope

# T.EN LS PLM Roadmap



# High level implemented scope



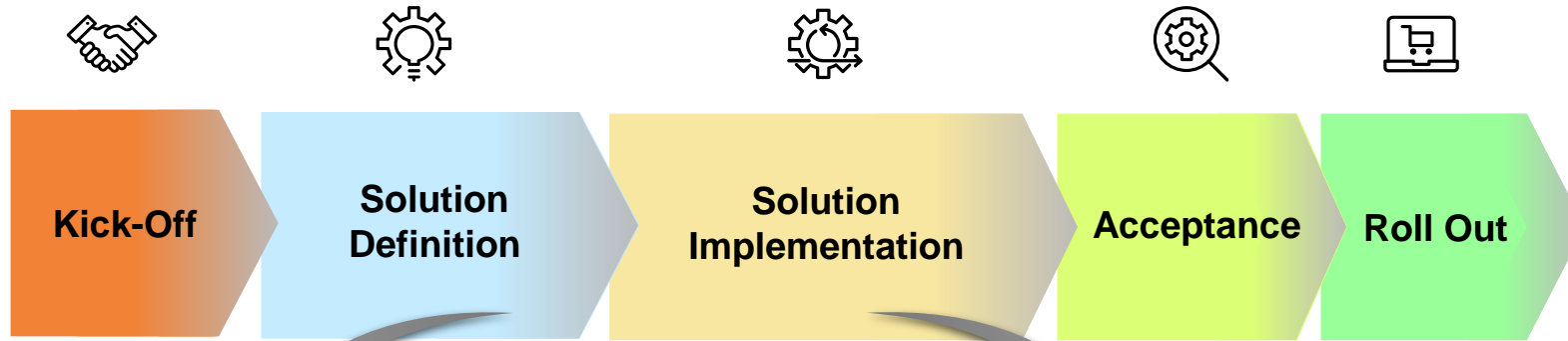
# 04

## How we implemented it

- Agile methodology
- MVP approach and its benefits
- Organization & governance

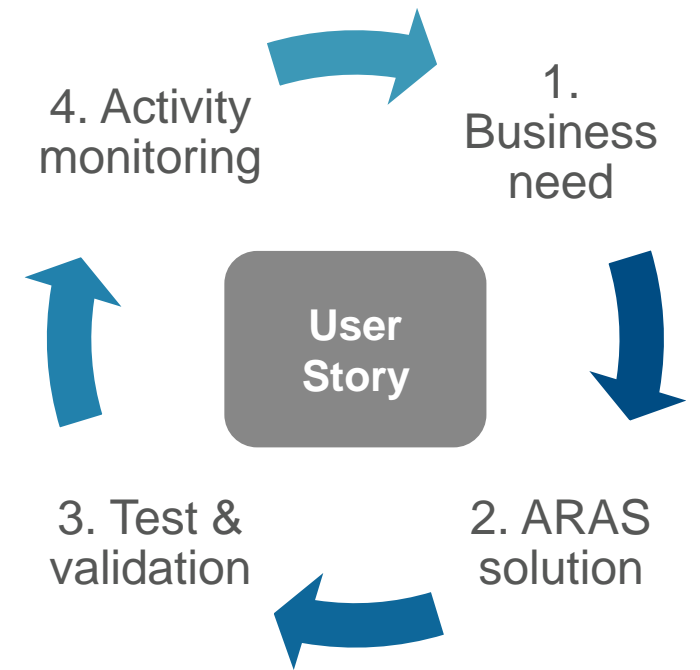
# Agile methodology...

...adapted to large enterprise collaboration projects



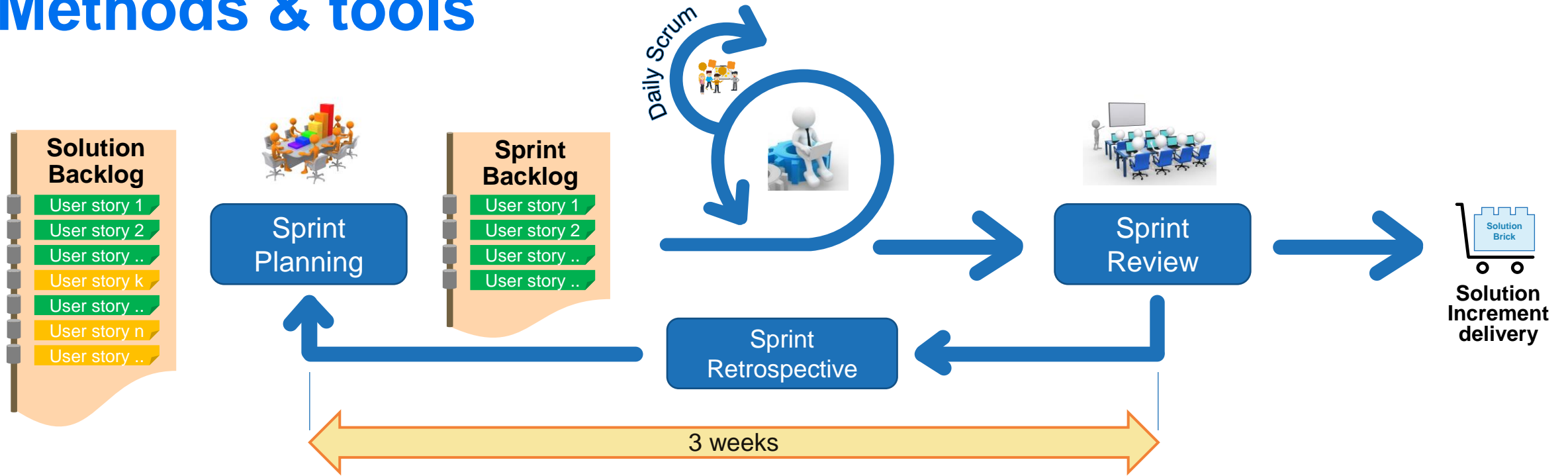
- Business needs definition
  - ➔ Solution Backlog (User Stories)
- ARAS Solution architecture
  - ➔ Demonstration-based

- Consecutive 3 weeks-sprints train
- Sprint output: Demonstrated User Stories
- Continuous integration & delivery

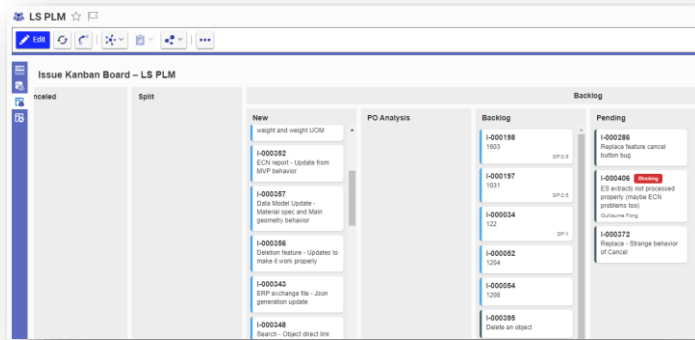


- 
- Working product first
  - Transparency | Empathy | Team implication
  - Rhythm | Planning driven

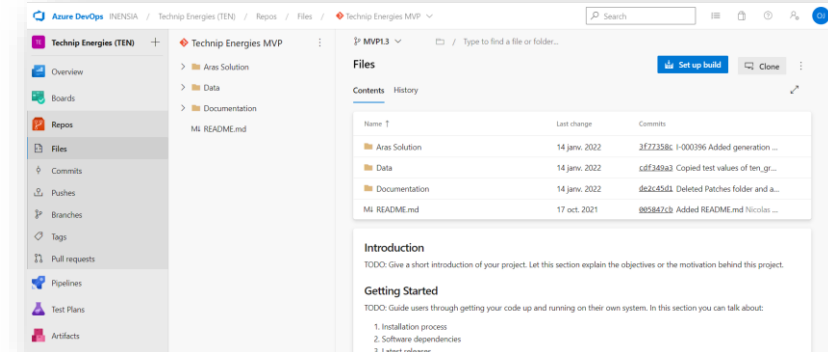
# Methods & tools



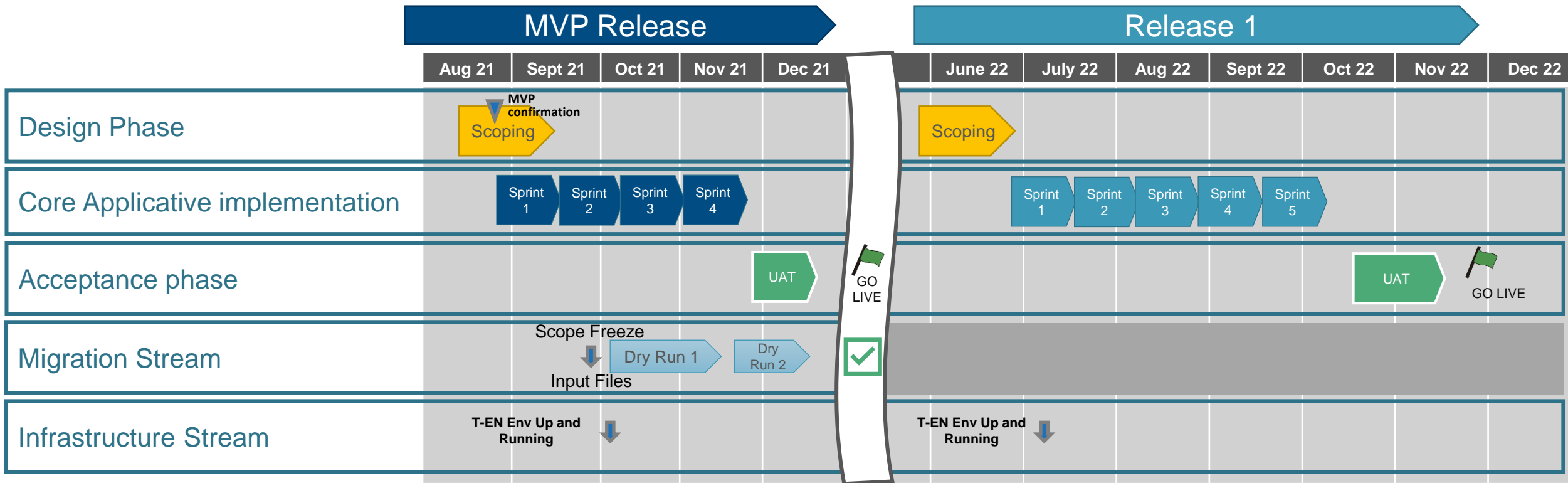
## ARAS SAFE Portal for User stories



## INENSIA DevOps / Git for Integration



# MVP approach and its benefits



## MVP Release Stakes

- Highly schedule driven
- Minimum Viable Product to ensure "ability to work"
- PLM Essentials with migrated data and ERP Interface

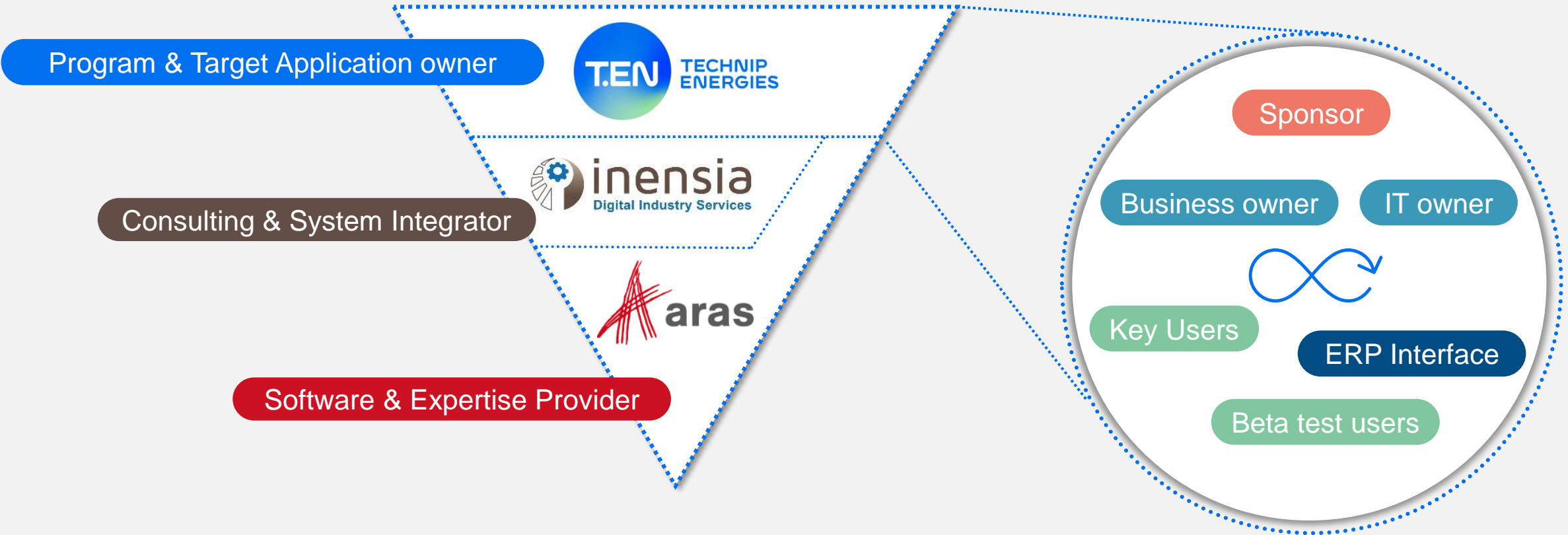
## Release 1 Stakes

- Support cultural change & adoption
- Increase business efficiency
- Add new features and interfaces



# Our governance

A Product delivery oriented organization





**05**

# Lessons learned & next steps



## Our lessons learnt

**Ensure clear communication & invest in adoption**

**Set expectations, roles and responsibilities**

**Build mutual trust [business x integrator]**

**Keep it simple**

**Accept failure and change pathway**

# Our next steps

System Engineering architecture to establish a **datamodel** addressing product lifecycle

Embed workflows, foster collaboration features to transform our delivery model towards a **datacentric** engineering

Digitalize the management of **requirements**

Digital **thread** from products and parts to quality records, field inspections and operational data



Q&A

**THANK YOU!**

**ACE23**

REIMAGINE YOUR POSSIBILITIES

