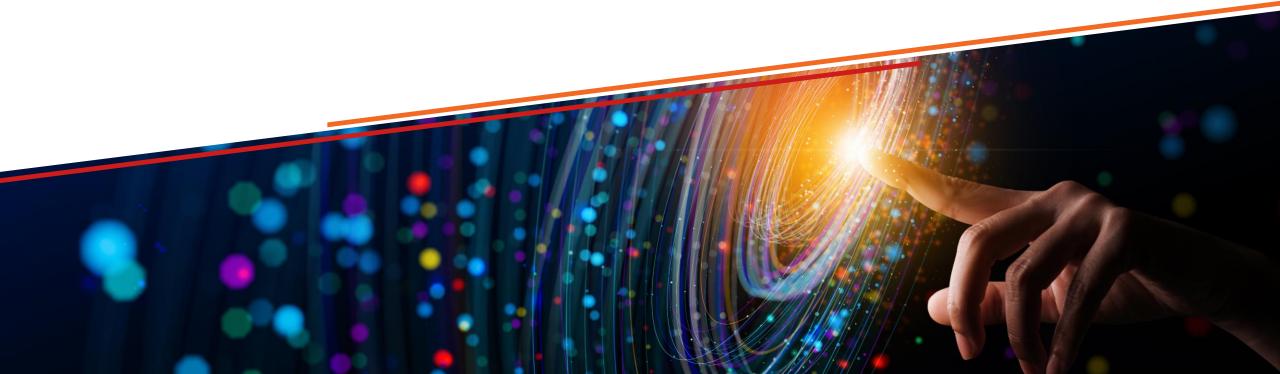


Aras and SSI – Shipbuilding Industry Solution

Alan Mendel, VP Global Pre-Sales and Sales Enablement, Aras Bruno Benevolo, Director of Enterprise Solutions, SSI

May 2, 2023





Aras Business Model





Driving Industry Transformation

PURPOSE

Enable our customers to create safe and innovative products that play an **essential** role in our lives



VISION

Transform the way the world makes products



MISSION

Reinvent software for engineering and manufacturing to empower our customers with the flexibility to overcome tomorrow's challenges





A Resilient Ecosystem Enables Continuous Transformation

Enterprise SaaS

Powerful | Unmatched capabilities

Low-code platform

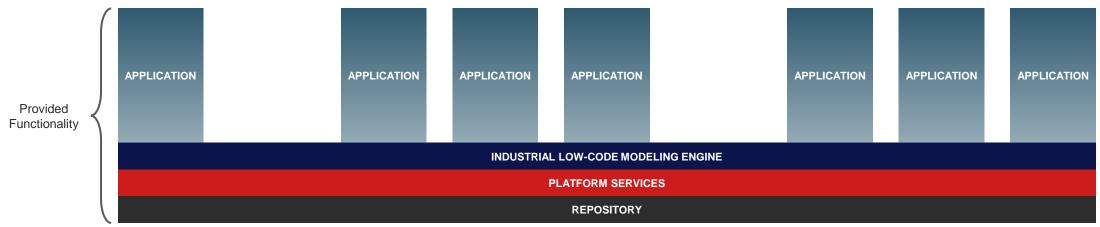
Flexible | Adapt faster

Digital thread

Open | Unlimited connectivity

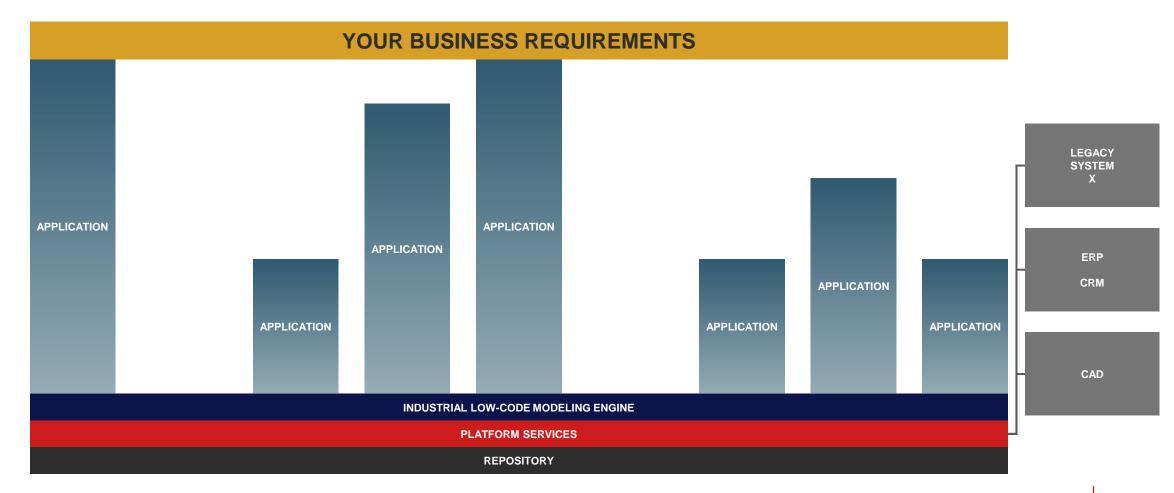


Aras Innovator is a Digital Transformation Platform



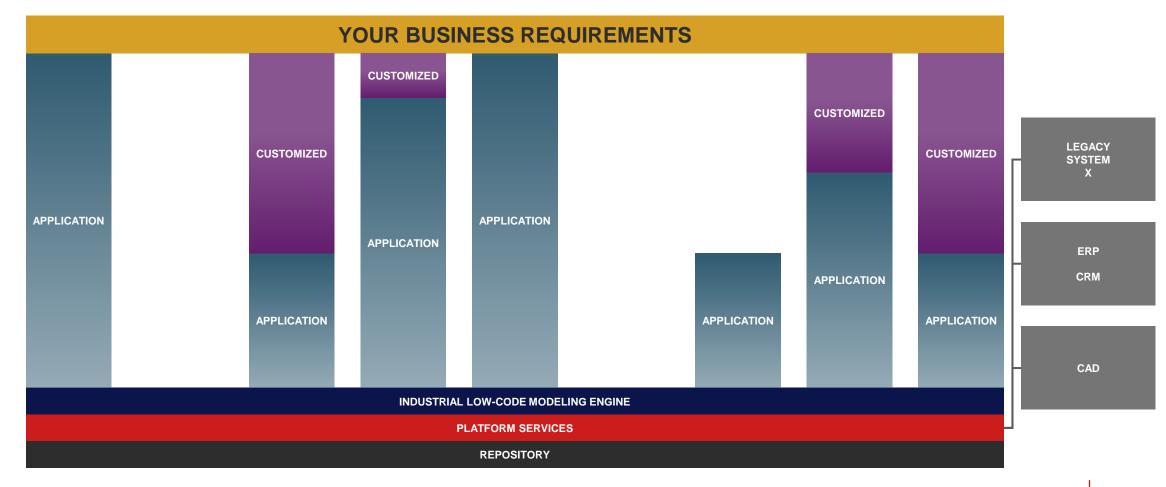


Your Company is Unique



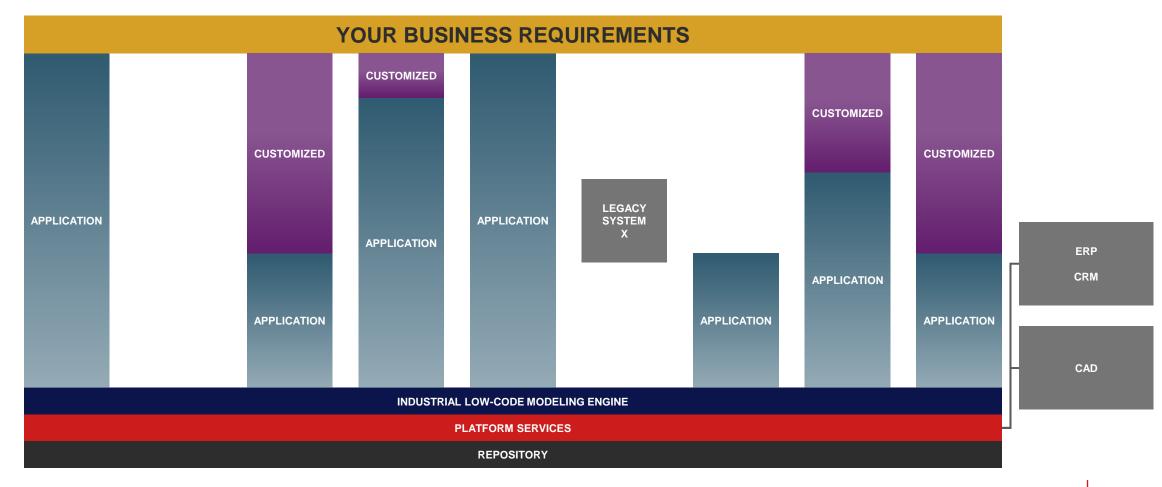


Keep Pace with Your Unique Requirements



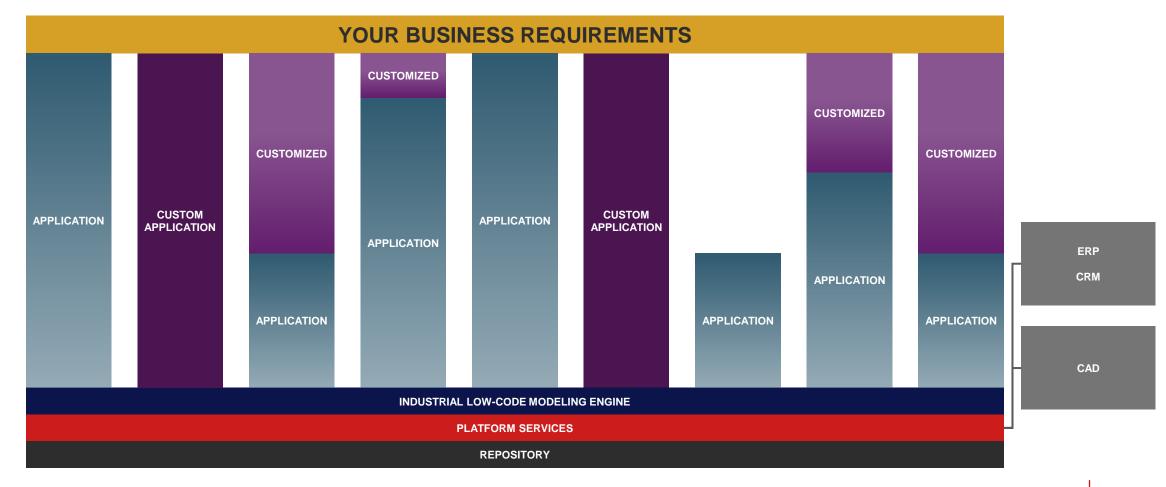


Replace Legacy



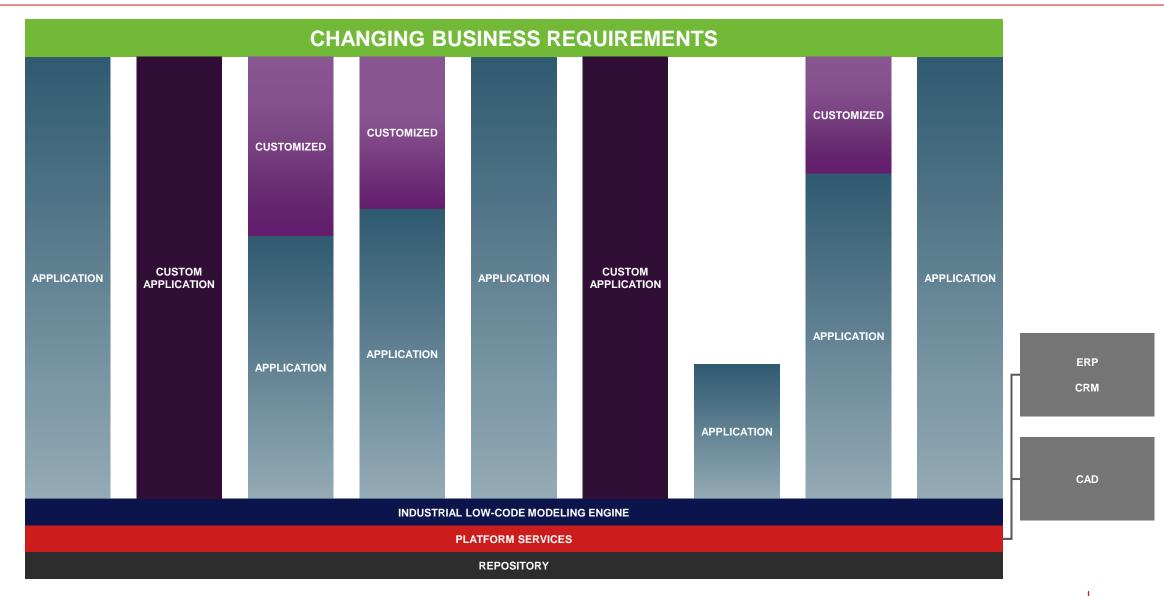


Extend Your Digital Thread





Capitalize on Changing Market Dynamics





Aras Platform





Business-ready Applications on a Platform Built for Transformation



INDUSTRIAL LOW-CODE MODELING ENGINE

PLATFORM SERVICES

REPOSITORY

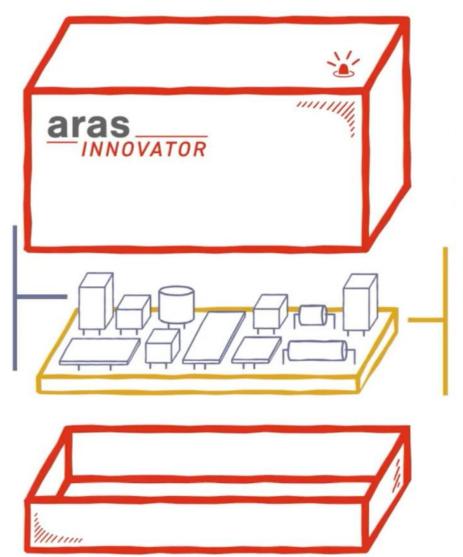


System

Planning

Low Code Enterprise Platform – Out-of-the-Box Services

Systems Architecture
Variant Management
Product Engineering
Simulation Management
Program Management
Component Engineering
Technical Documentation
Quality Management System
Manufacturing Process Planning
Digital Twin Core



Modeling Engine

Data Modeling Item Types Relationship Types Content Models Solution Packaging User Interface Modeling Forms Actions Configurable UI Tree Grid View **Graph View** Localization Reports **Process Modeling** Life Cycle Map Editor Workflow Map Editor Logic Modeling Method Editor

Expressions

Query Definitions

Permission Modeling

Platform Services (700+ Services)

Enterprise Search
Configuration Services
Identification
Configuration Control
Configuration Status Accounting
Access Services
Identify Management
Authentication
Authorization
Collaboration Services
Markup
Visualization Services

Markup Visualization Service 3D Visualization PDF Visualization Image Visualization Content Services Data Model

Search Services Direct Search

Technical Document Framework
Content Modeling Framework Services

Content Modeling Fr Vaulting Services Workflow Life Cycle Federation Services Federation Connected Cloud Web Services Replication

Data Synchronization Calculation Services Aggregation Services Publishing Services Reporting

UX Personalization Services UI Rendering Personalization

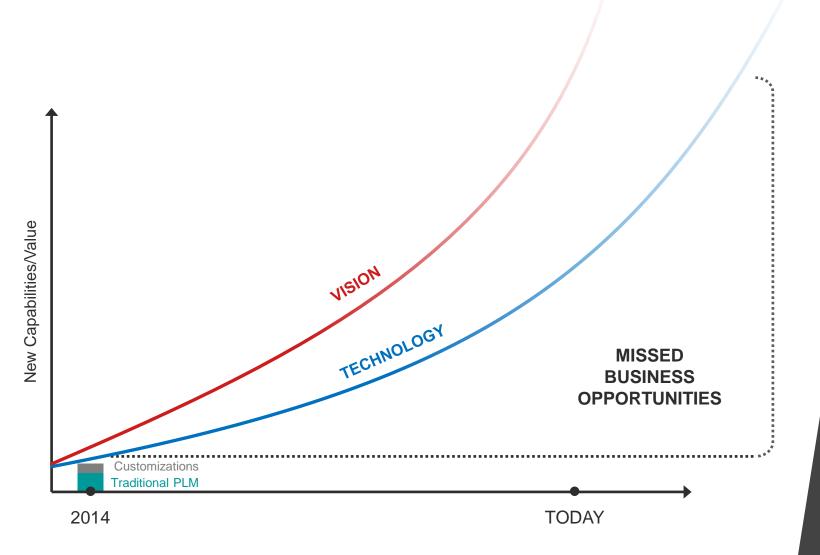
Internationalization
APIs / SDKs

Converters

Item Where Used Resolution Item Structure Resolution File Upload / Download



The Value Gap

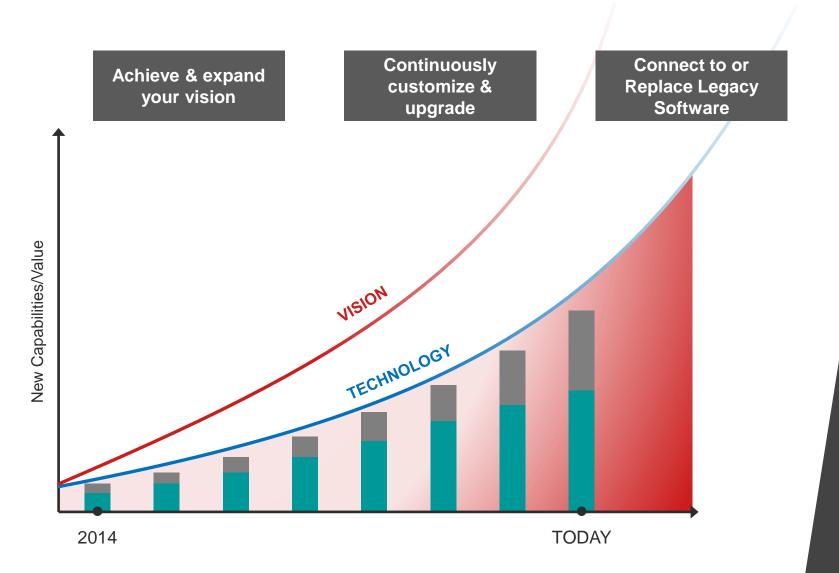


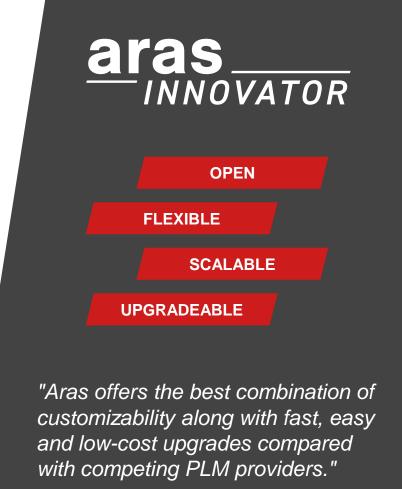
"By taking a sustainable platform approach, organizations are enabling the enterprise to get their work done in the most efficient way possible and can ensure end-to-end optimization and connectivity that is critical to an organization's digital transformation."

- CIMdata



Achieve Sustainable Digital Transformation





- CIMdata, 2021



Fastest Growing in Our Category





Aras & SSI Partnership





Aras & SSI – Shipbuilding Industry Solution





Building with Aras

- Concurrent Engineering
- · Configuration Management
- · Store "Work in Progress" CAD models (SSI)
- Part BOM Management
- · Planning BOM and Integration with ERP System
- · Replaced legacy PLM and various mainframe systems
- Customer portal access

Why Aras?

- Flexibility and ease of use
- Rapid application development
- Total cost of ownership
- · Met DoD security and access requirements for restricted data



Building with Aras

- Create a single source of truth, containing all product information, with Aras as the consistent data source
- Change management—using their Aras PLM ecosystem to fully identify the impact of change, including the estimated cost of change against identified baselines with financial and schedule impacts

Why Aras?

- Ability to manage BOMs directly in Aras vs Excel spreadsheets, create a master parts catalogue and a establish a single location for change impact analysis
- The platform is designed to manage data across the entire lifecycle
- Upgradeability



Building with SSI & Aras

- In partnership with SSI, Austal is currently implementing <u>ShipbuildingPLM</u> to control and release configuration managed 3D product models and production deliverables for the numerous vessels in their shipbuilding programs.
- Includes close coordination with design and engineering and seamless integration with production and the supply chain through their chosen ERP platform

Why SSI Shipbuilding PLM?

- "Austal is committed to becoming the premier naval shipbuilder in the Indo-Pacific region." said Andrew Malcolm, Austal's Chief Digital Officer.
- "We measure this not only in terms of capacity of our shipyards located around the region, but in terms of quality, performance, and reliability. Our work with SSI is about building the capability to be more effective, agile, and innovative."





Supporting the Warfighter with Rapid Deployment & Best TCO



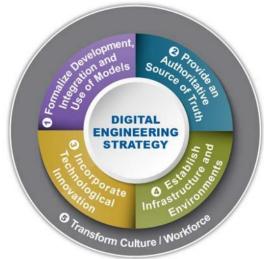


Figure 3: Digital Engineering Goals



Rapid Prototyping
Rapid Deployment
Continuous Improvement
Open and Upgradeable
Ease of Use & Training
Affordable & Sustainable
Best Total Cost of Ownership









Equipping Shipbuilders to meet the new Naval reality

Bruno Benevolo, Director of Enterprise Solutions, SSI

May 2, 2023



Agenda

01

Who is SSI

An introduction to SSI, who we are, and what we do

04

Digital Shipbuilding

A walkthrough of the SSI solution applied to real world shipbuilding use cases, with a focus on how it is empowered by PLM

02

Shipbuilding Information Management

Unique challenges require industry specific solutions

03

New Naval Reality

Accelerated Delivery, Increased Complexity, Constant Change



Who is SSI?

We empower you to focus on the Business of Shipbuilding



SSI by the Numbers



Key Clients

































































30+ Years of Successful Partnerships

First Workboat

Bender Shipbuilding OSV/PSV 1992

First Luxury Vessel

Vripack Yachts Super Yacht 1995

First Offshore Project

McDermott Batam Devil's Tower Spar 2003



First Fast Ferry

Austal Limited
Benchijigua Express
2004

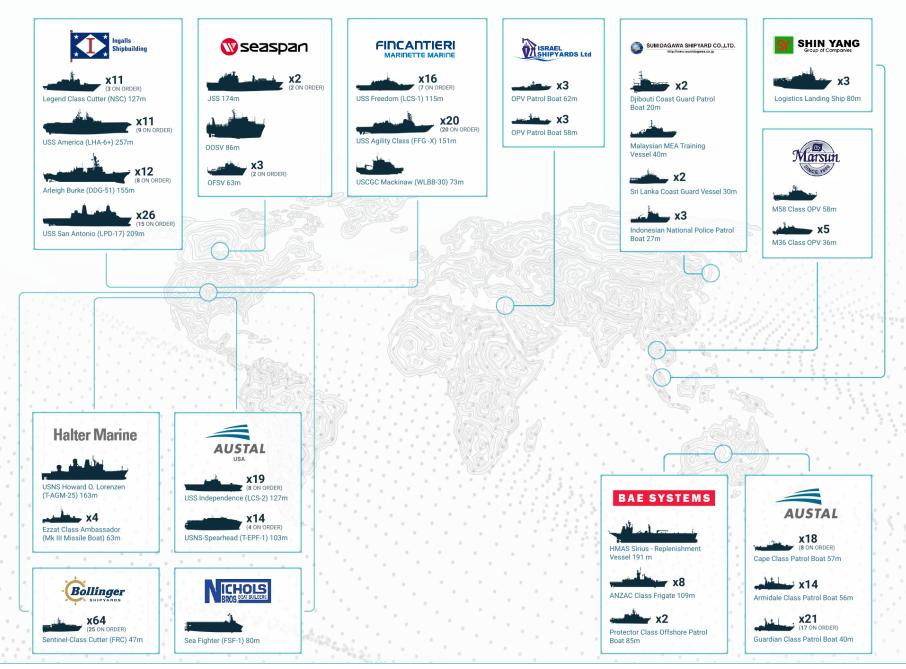
First Combat Vessel

Fincantieri MMC Littoral Combat Ship 2005

First Major Combatant

HII – Ingalls Shipbuilding DDG-51 Flight II **2011**

750+Naval Defense Projects



30+ Years of Shipbuilding Technology

CAD-Link 95+
Standard Format
DWG

ShipConstructor 2000-2005
Microsoft SQL Server
Standard Data Platform

ShipConstructor 2006+ Standard Model Platform Microsoft SQL Server

ShipExplorer 2018
3D Product Model DMU

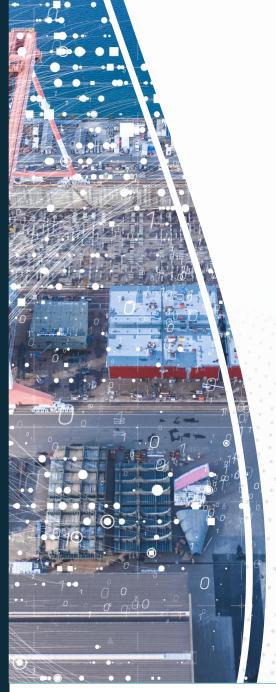


EnterprisePlatform 2014+
PublisherLT
Publishing Platform

ShipConstructor integration with Aras at HII 2016+

Leveraging EnterprisePlatform and 3D Model visualization

ShipbuildingPLM 2019+
Open PLM Platform
Aras Innovator



Shipbuilding Information Management

Unique challenges requiring industry specific solutions

Initial Design



Specifications Requirements General Arrgt. 3D Model

Hull design Hull calculations Simulations





Basic Design



Requirements 3D Model Catalogs **Functional Design**

Suppliers Simulation ABOM/EBOM Class package





Detail Design



Requirements Catalogs **Functional Design** 3D Model Design review

VFI Change mgmt. EBOM/MBOM **Hull effectivity**



Assemble



Robots/Industry 4.0 Change mgmt. AR / VR Quality control Assembly 3D/2D

Arrangements Lifting and turning **Hull effectivity** 3D Model (as-built) Testing / Trials

Fabricate



Robots/Industry 4.0 Spools Nests 3D printing CNC

Pipe shop CNC Hull effectivity Quality control

- 600

Prepare



3D Model

Schedules **Build Strategy** Change mgmt. MBOM



Resources 2D drawings Yard constraints Hull effectivity

Digital Twin



Requirements VFI

3D Model (As-is) 3D Model (As-built)

BOMs 2D documentation Multi-CAD AR / VR Laser Scanning Functional design

Repair / Refit



Digital Twin Change mgmt. Collaboration Paper drawings



Laser Scanning Suppliers Simulations





Operations (ISS)



Digital Twin Ship records Manuals Maintenance records IoT / AI / etc..

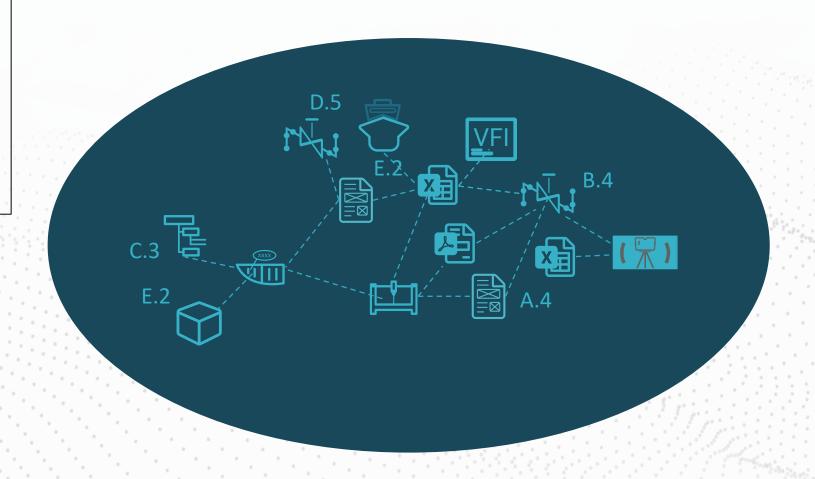
Regulations Resources Environment Commissioning





Shipbuilding Lifecycle Product Data and Relationships

Configuration control of product data and relationships throughout the shipbuilding lifecycle has been a significant challenge for SSI clients



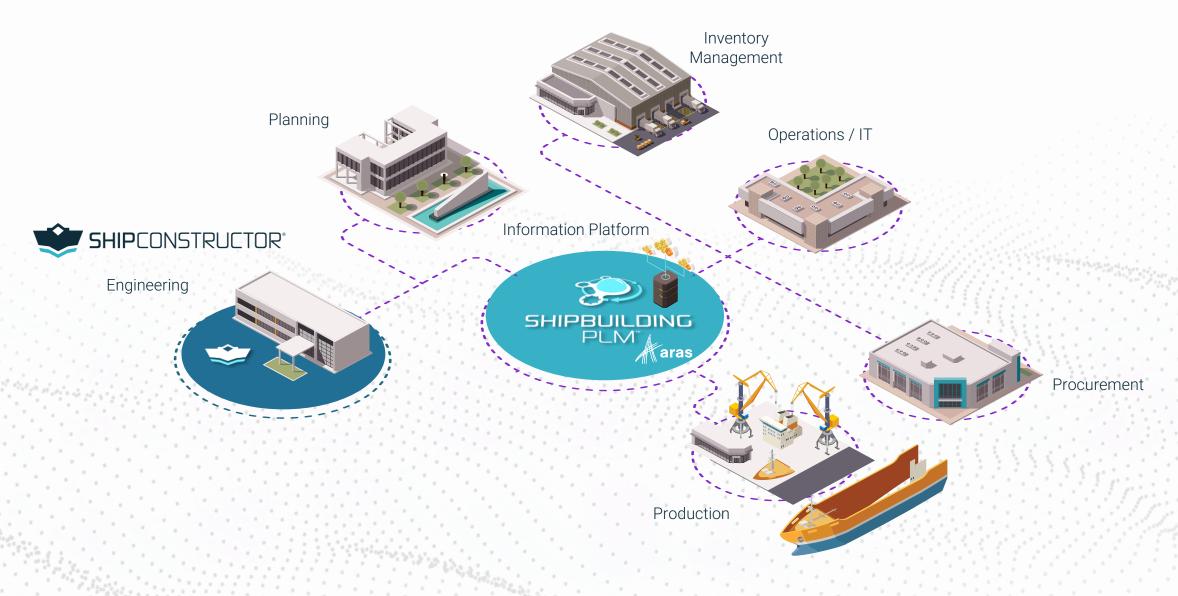
ShipbuildingPLM

ShipbuildingPLM is a vertical information management solution for shipbuilders.

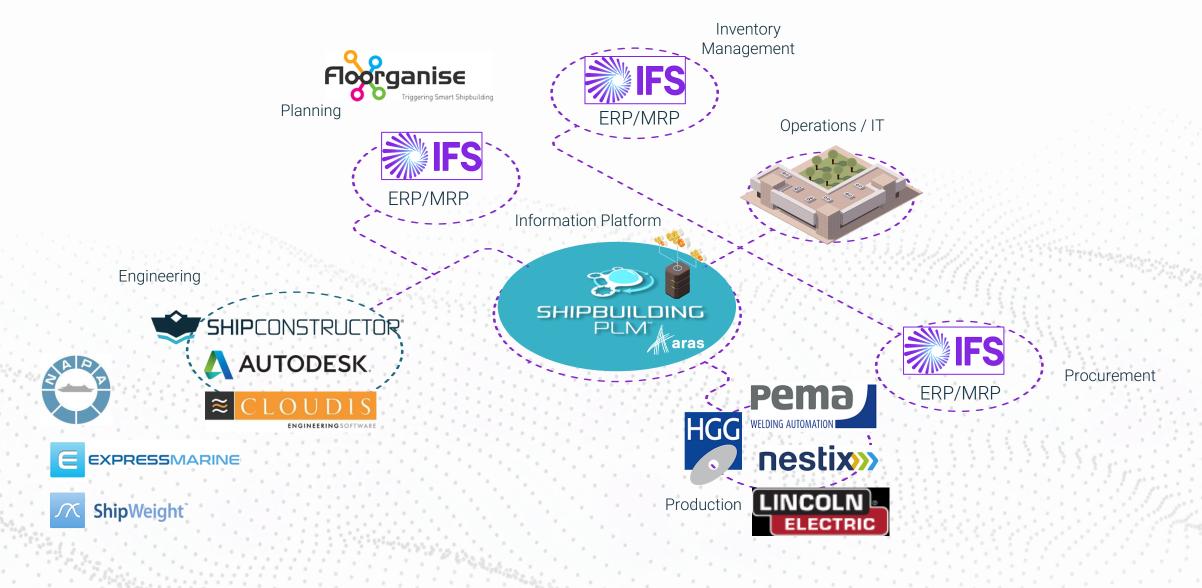
Developed by SSI with Aras Innovator, a resilient and highly adaptable low-code PLM platform.



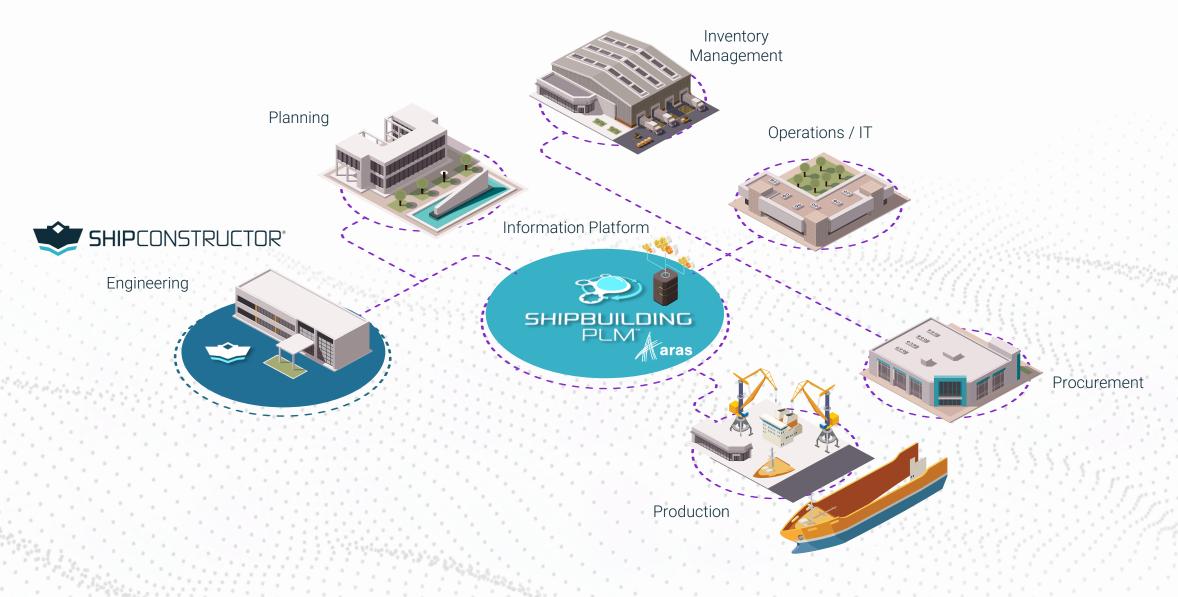
SSI Open Information Platform



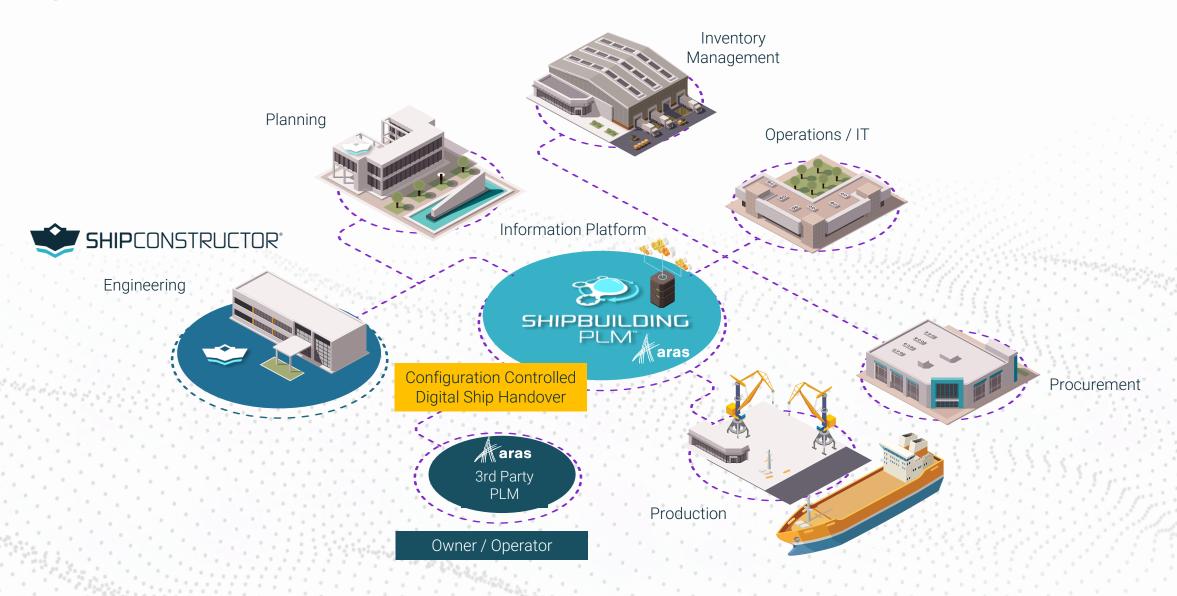
SSI Open Information Platform



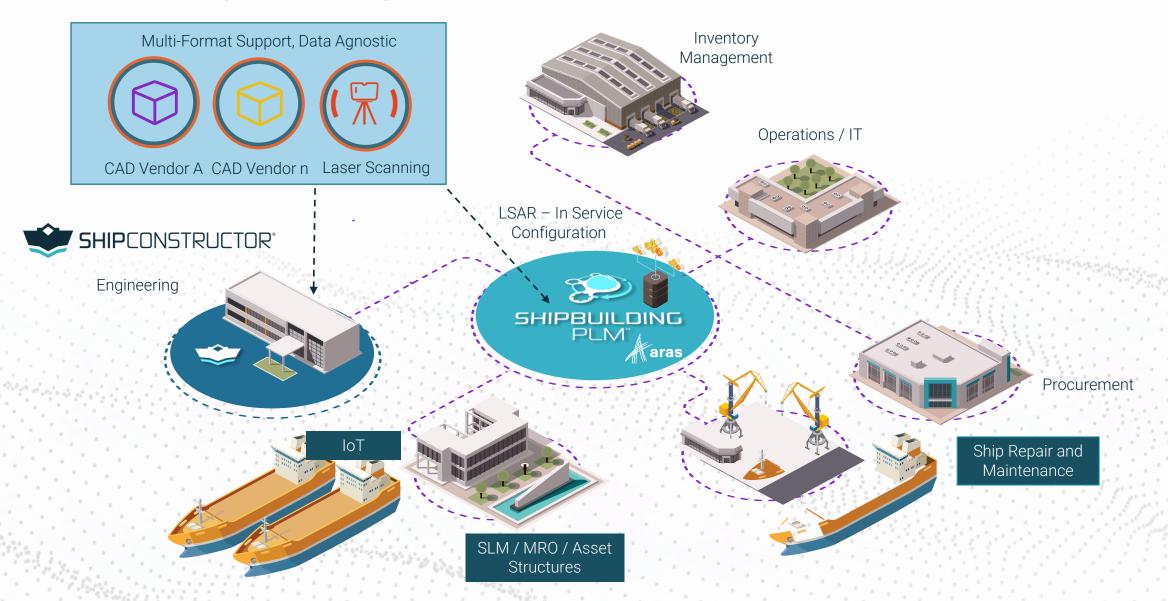
Building the Digital Ship



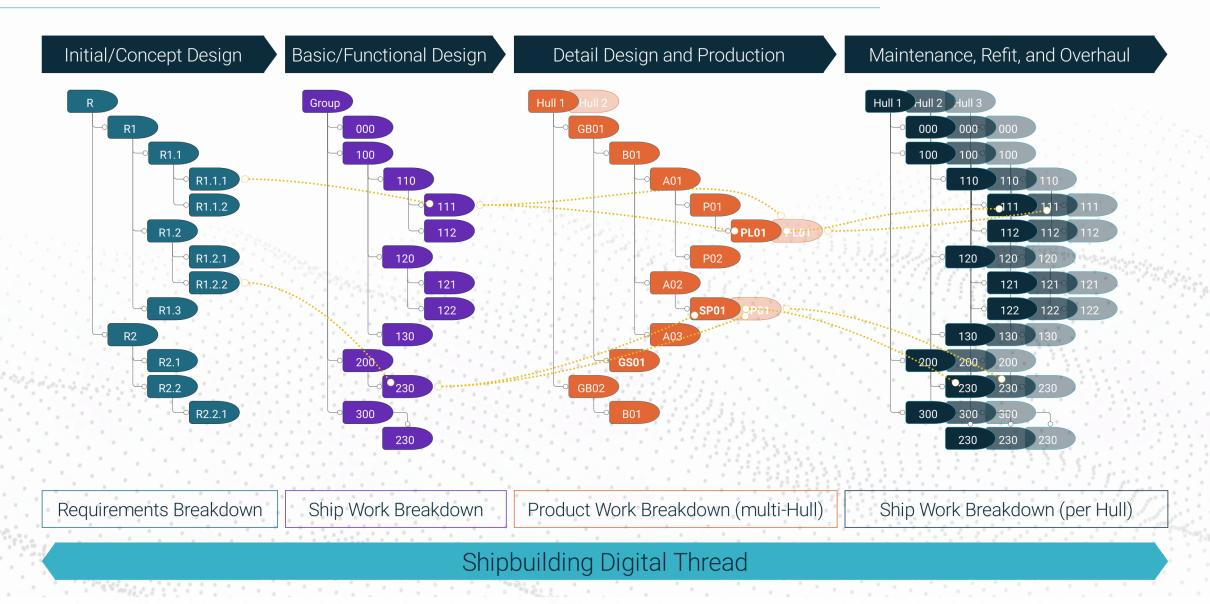
Digital Ship Handover



Maintaining the Digital Ship



Manage Information through the Ship Lifecycle





New Naval Reality

Accelerated Delivery, Increased Complexity, Constant Change

Navy Shipbuilding Demand

- New threats and theaters of operation, renewed focus on blue water
- New rates of Navy expansion a global phenomenon.
- New methods of warfare and integrated weapons systems.
- New integrated powerplants.
- Need to reorganize disrupted supply chains
- Demand for improved fleet sustainment operations and increased use of autonomous vessels for an effective strategic global presence.

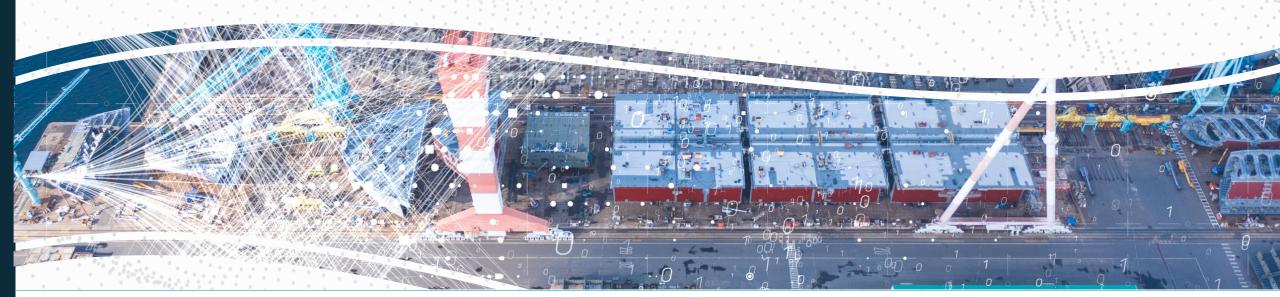
Significant opportunity for Shipbuilders

Shipyard "co-delivery" of a physical and digital ship has become a key strategic requirement for the Navy to address future fleet sustainment goals.



Significant challenges for Shipbuilders

Accelerated Delivery, Increased Complexity, Constant Change





Shipyard process improvements are needed

- Improve requirement driven design validation as newbuild designs become more complex and incorporate new technologies.
- Improve shipyard Part Catalog management for new Part definitions.
- Improve tracking of procurement demand for LLI (Long Lead Items)
- Increase capacity to absorb accelerated rate of design change
- Improve communication of Engineering change across the shipyard.
- Improved integration with manufacturing processes.
- Deliver a Digital Ship with the required data set for improved fleet sustainment operations.

Shipyards have struggled with digital transformation initiatives. Where are the constraints and bottlenecks?



Shipyard Digital Transformation Constraints

Shipbuilding specific business processes and legacy data systems

- Shipbuilding processes are often more complex and industry specific than other manufacturing industries, which often leads to a proliferation of in-house legacy systems and challenges for PLM vendors
- Transition from legacy "in-production" systems to a new system architecture with more efficient data driven processes is hard, and requires an incremental strategy for technology adoption and roll-out.

Shipyard digital transformation initiatives have often taken too long to generate effective results, losing political sustainment mid-stream.



CAD/CAM/PLM Platform Built for Shipbuilding



Solution for Management of Shipbuilding Projects



Solution for Design and Engineering of Ships



Platform Scope



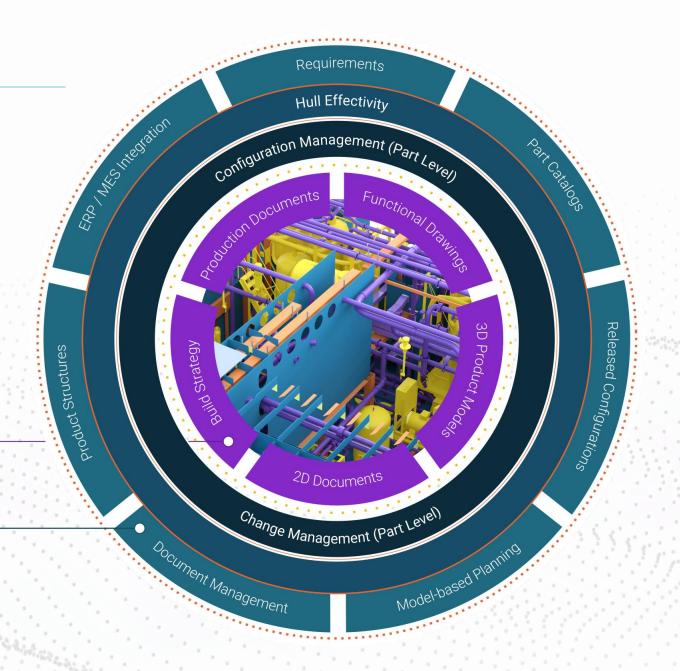


Platform Scope

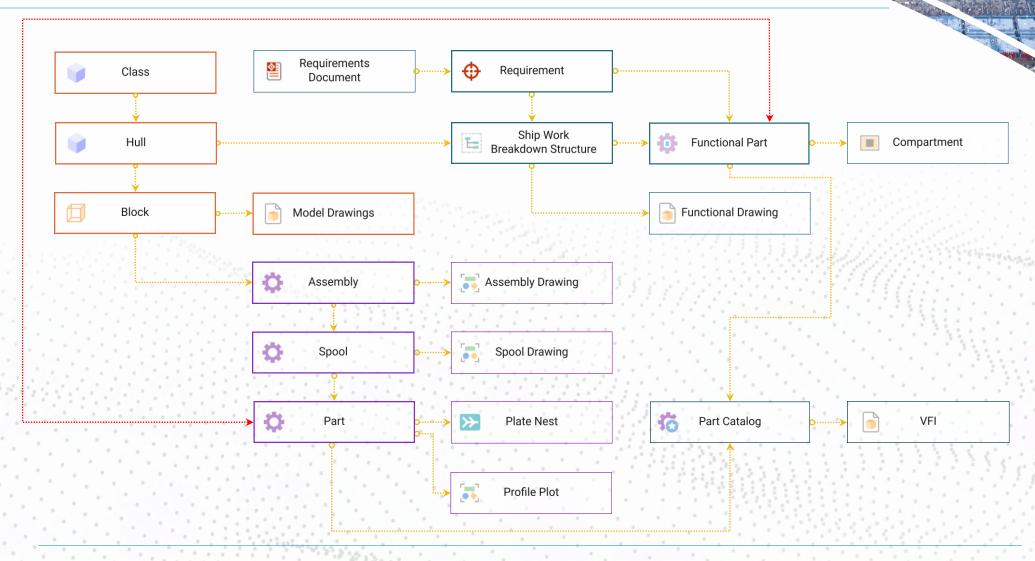
Shipbuilding specific CAD/CAM/PLM platform







A Ready-to-Use Ship PLM Data Model



Shipbuilding Data

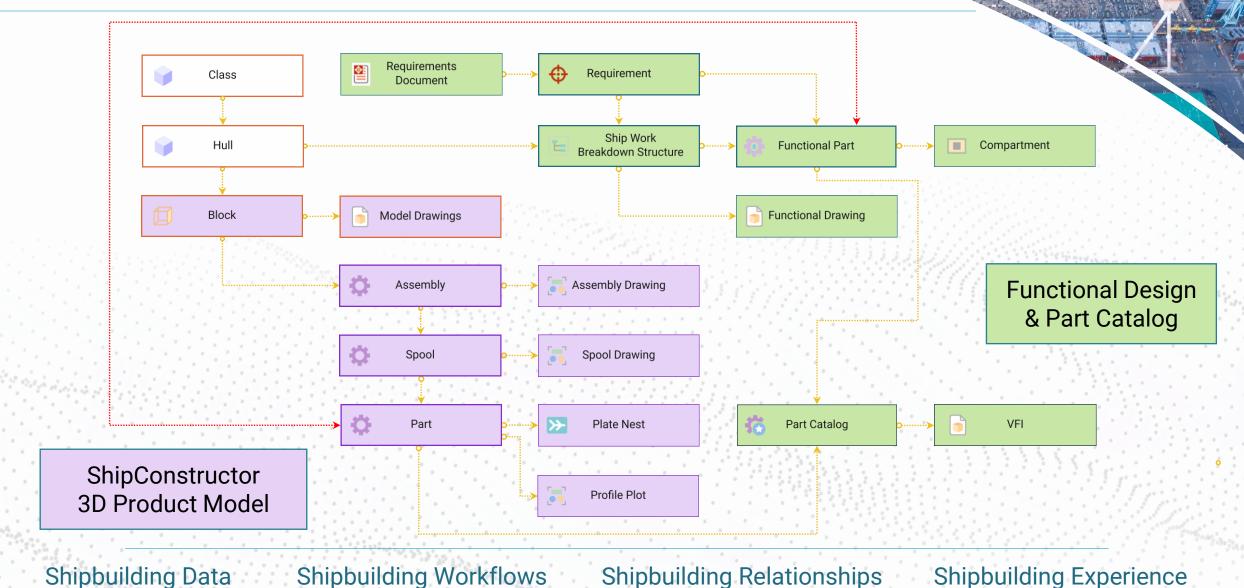
Shipbuilding Workflows

Shipbuilding Relationships

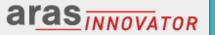
Shipbuilding Experience



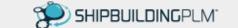
A Ready-to-Use Ship Data Model



SSI



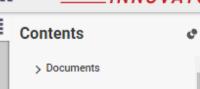
Shipbuilding specific data model







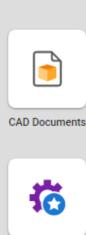






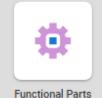
- Functional Design
 - Compartments
 - **Functional Parts**
 - ts SWBS
- Product Model
- Blocks
- Classes

- Plate Nests
- Product Structures
- Froduction Drawin...
- Profile Nests
- > Change Management
- > My Innovator
- > Portfolio
- > Sourcing
- > Administration











SWBS



Blocks







Classes

Hulls

Model Drawings



Part Catalog





Plate Nests



Product Struct...



Production Dr...



Profile Nests



BROs



DC0s



Delta Objects

Hulls











O



ECNs



EC0s



ECRs





EDRs



PRs







SSI CROs SSI FCOs



SSI RCOs



Waivers





Extended Prop...



My Discussions



My InBasket



Rework Orders





Customers

Locations







Dashboards





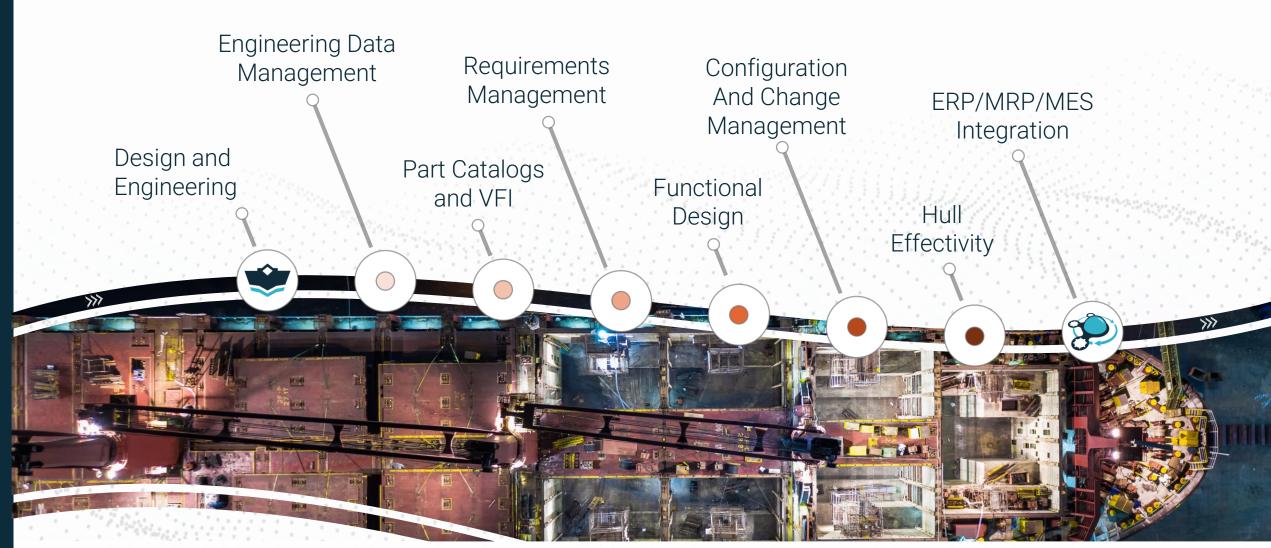




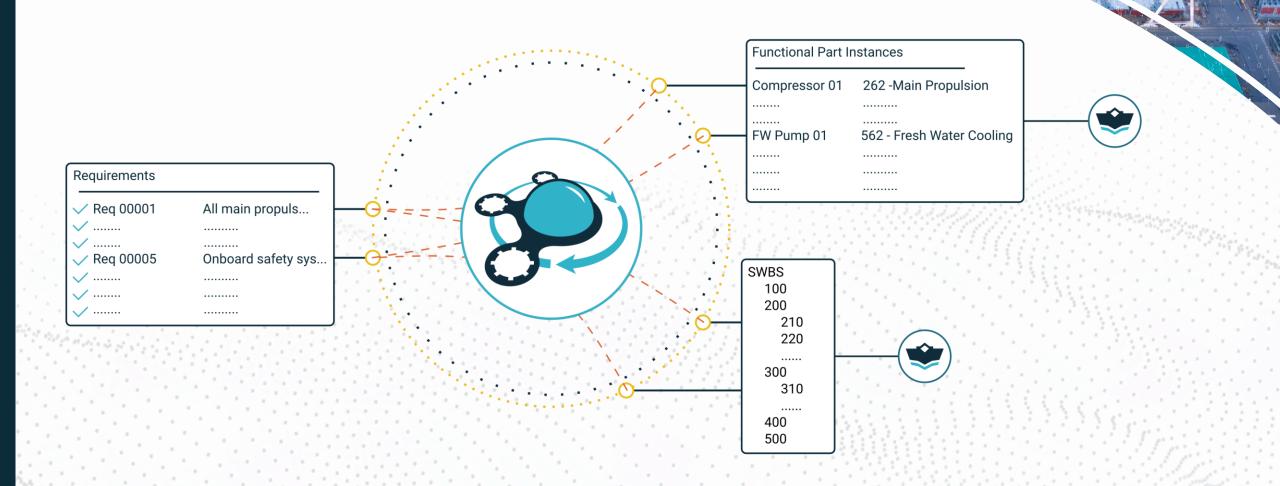




A PLM Implementation for Shipbuilders



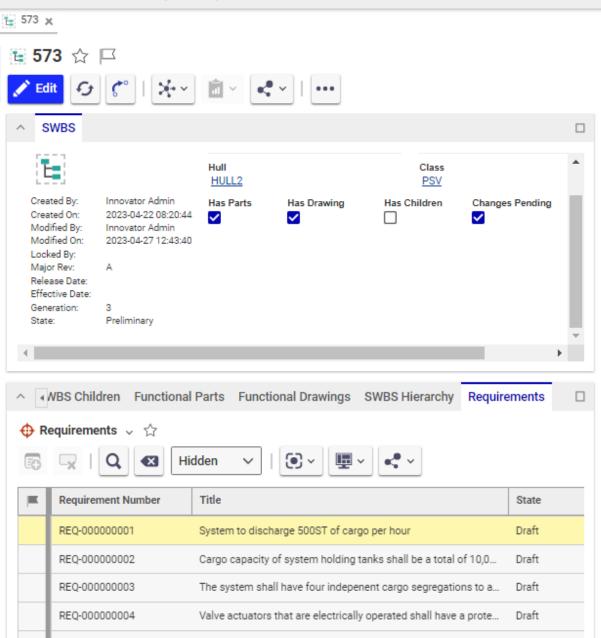
Manage Requirements

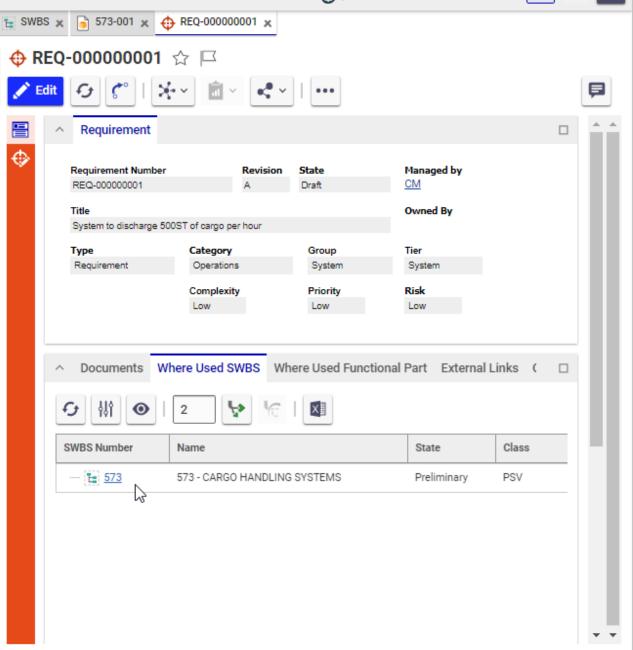










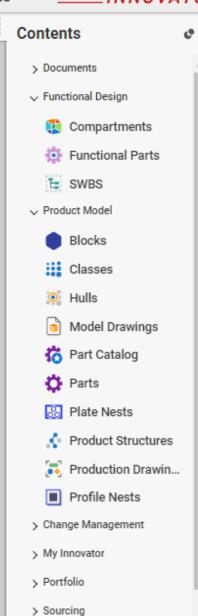










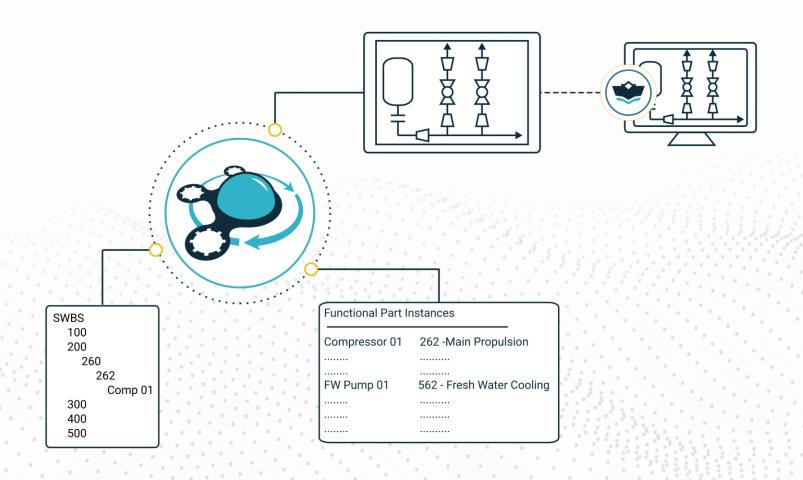


> Administration

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SWBS A C						
Number	Name	Revision	State			
⊡ · [te] <u>500</u>	500 - Auxiliary Systems	A	Preliminary			
<u>1</u> <u>504</u>	504 - Instruments And Instrument	А	Preliminary			
[E ₈] <u>508</u>	508 - Thermal Insulation For Pipin	А	Preliminary			
⊞ <mark>1</mark> <u>510</u>	510 - Hvac Systems	А	Preliminary			
⊞[1 <u>520</u>	520 - SEA WATER SYSTEMS	A	Preliminary			
± 530	530 - Fresh Water Systems	А	Preliminary			
± [±] <u>540</u>	540 - FUELS AND LUBRICANTS HA	А	Preliminary			
± [±=] <u>550</u>	550 - Compr.Air & Fire Exting.Syste	А	Preliminary			
<u>∓</u> <u>560</u>	560 - SHIP CONTROL SYSTEMS	А	Preliminary			
□ 1 <u>570</u>	570 - Handling Systems	А	Preliminary			
1 <u>571</u>	571 - REPLENISHMENT - AT - SEA	А	Preliminary			
E <u>572</u>	572 - SHIP STORES & HANDLING	А	Preliminary			
□- 🖺 573	573 - CARGO HANDLING SYSTEMS	А	Preliminary			
o 573-001	573 - CARGO HANDLING SYSTEMS	А	Preliminary			
🏚 <u>FPN-000017</u>	EX BARRIER 792-734-01	А	Preliminary			
† FPN-000040	322-BH-111	А	Preliminary			

Create the Functional Design



Initial / Concept Design

Basic / Functional Design

Detail Design & Production

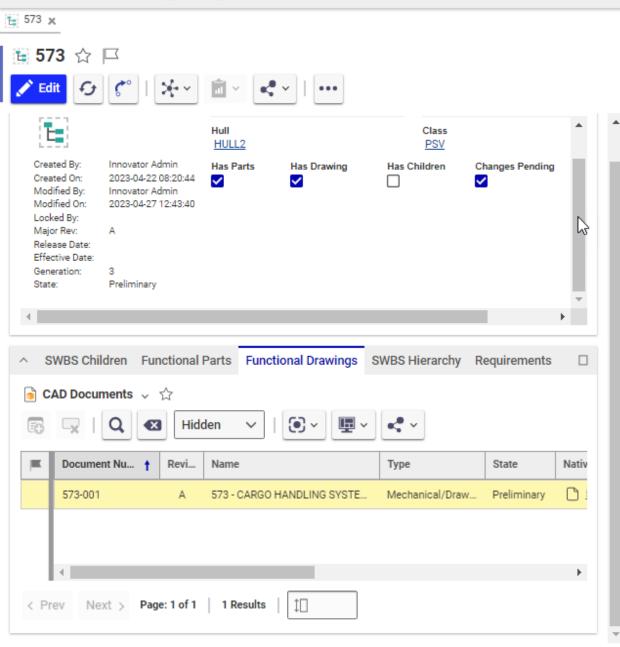
MRO

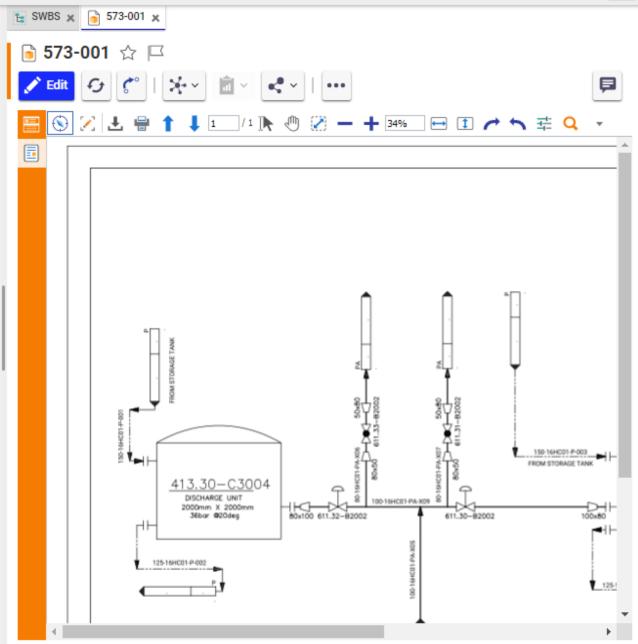










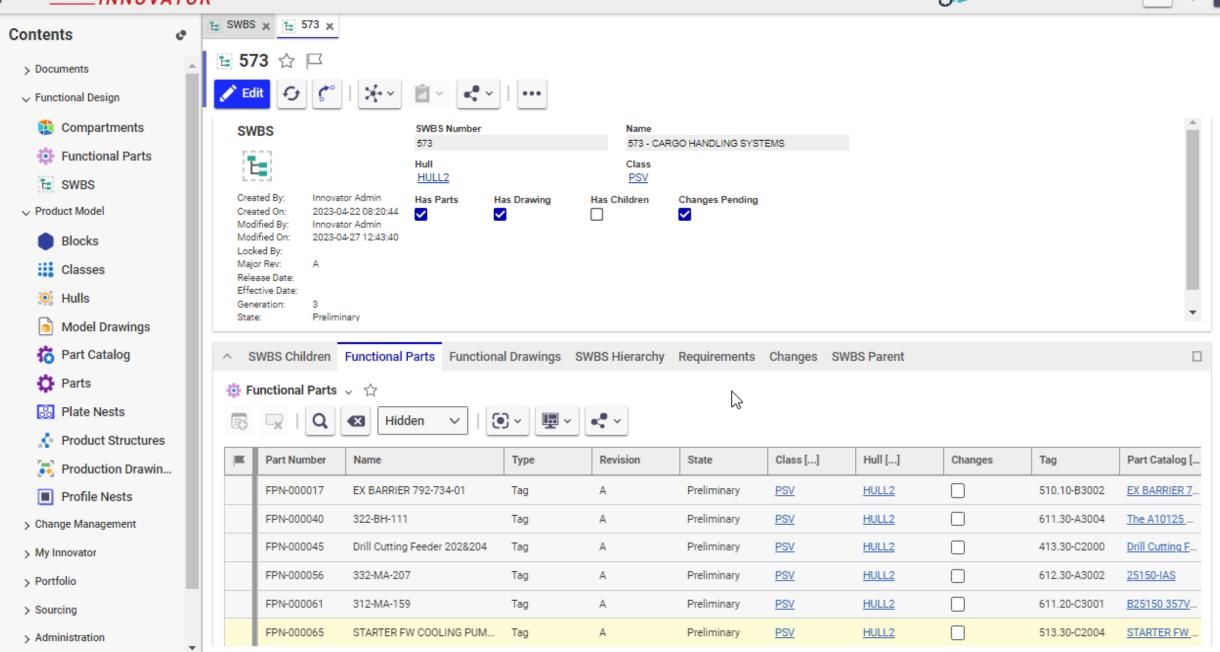




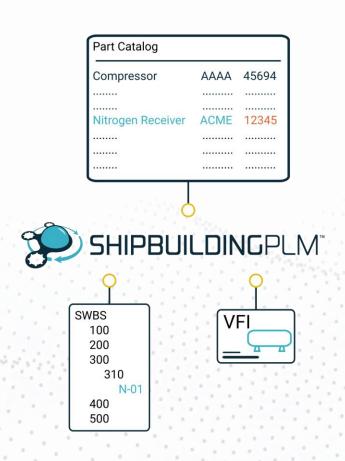


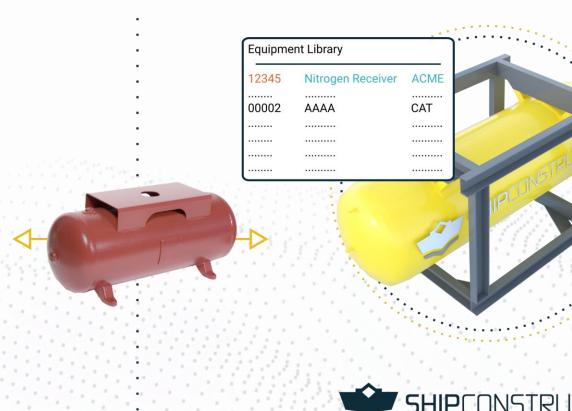






Manage Parts Catalog and VFI







Initial / Concept Design

Basic / Functional Design

Detail Design & Production

MRO











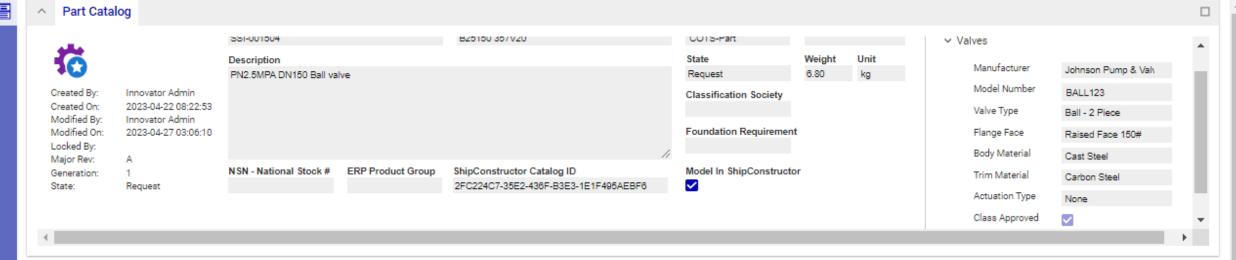
Þ











^ BOM Catalog Parents Documents VFI Documents ShipConstructor Parts Functional Parts Hulls Attachments	
--	--

Number	Name	Revision	State	Туре	Class	Hull	
† FPN-000598	312-MA-167	А	Preliminary	Tag	PSV	HULL2	
† FPN-000418	322-MA-65	А	Preliminary	Tag	PSV	HULL2	
‡ FPN-000887	332-MA-371	A	Preliminary	Tag	PSV	HULL2	

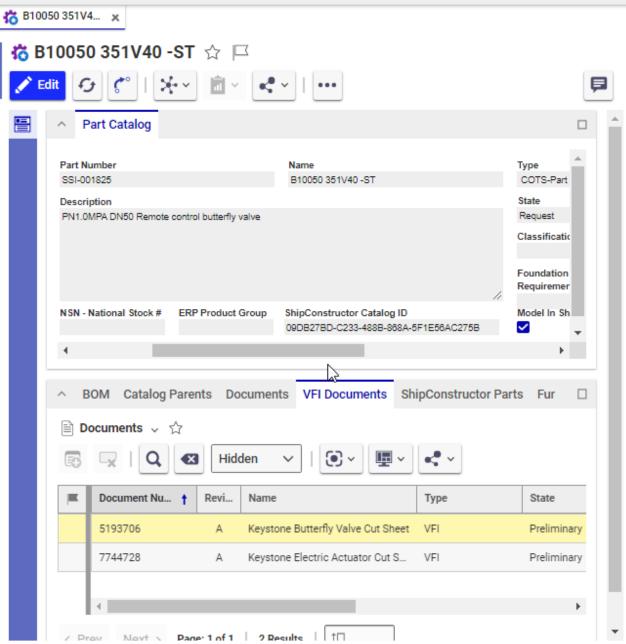
4	FPN-000661	332-MA-96	A	Preliminary	Tag	PSV	HULL2
<u>(</u>	FPN-000247	312-MA-140	A	Preliminary	Tag	PSV	HULL2

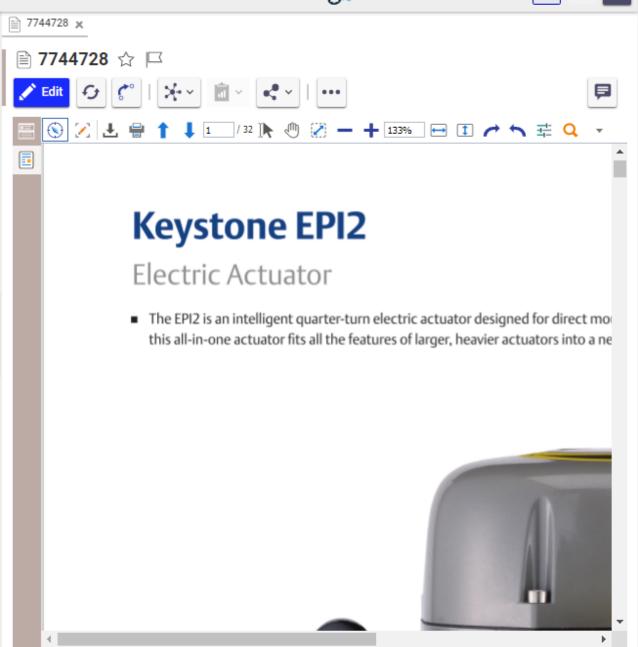










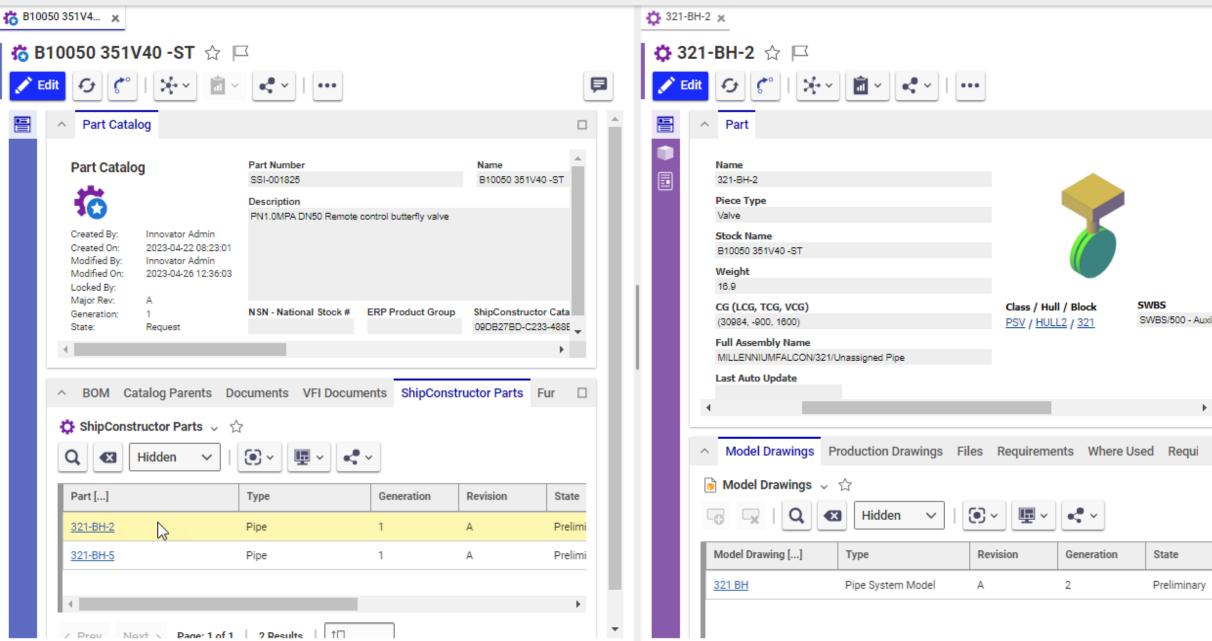




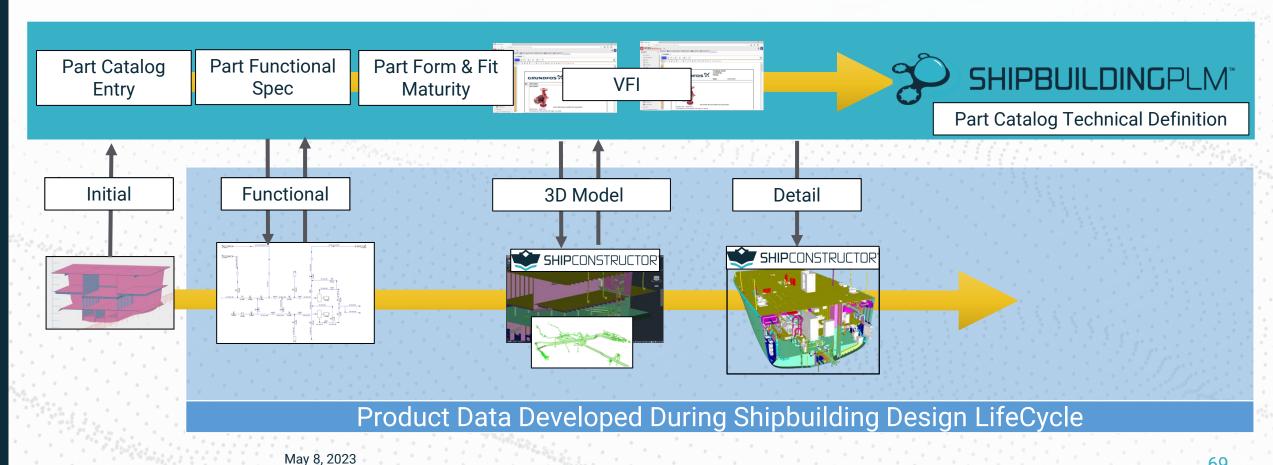






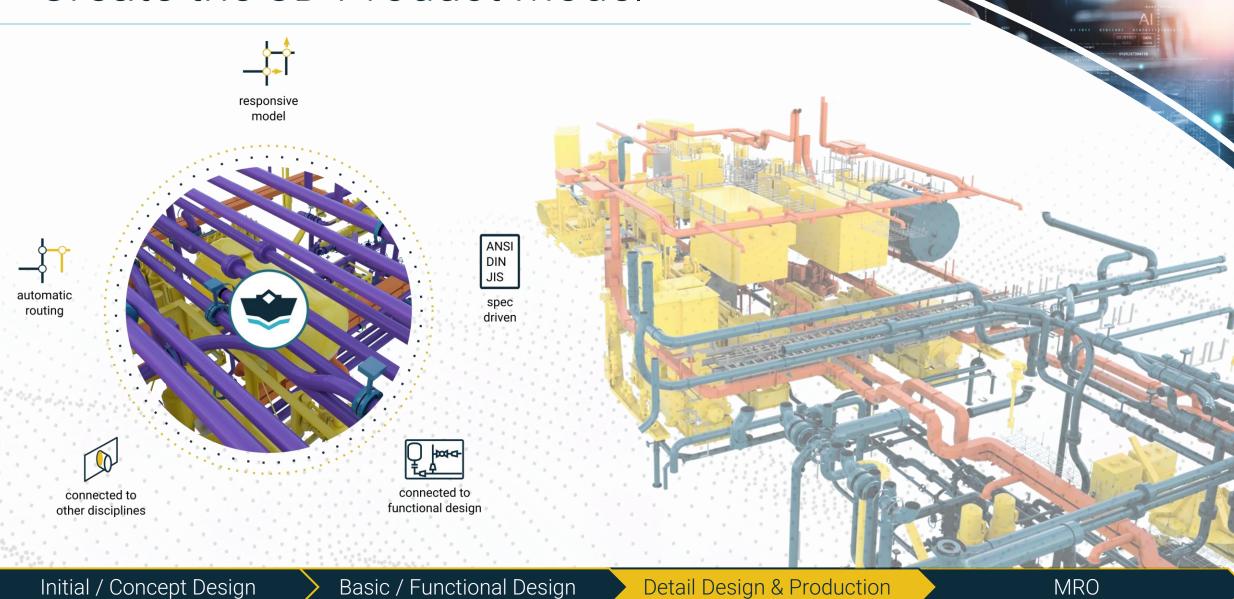


Part Catalog Maturity Management

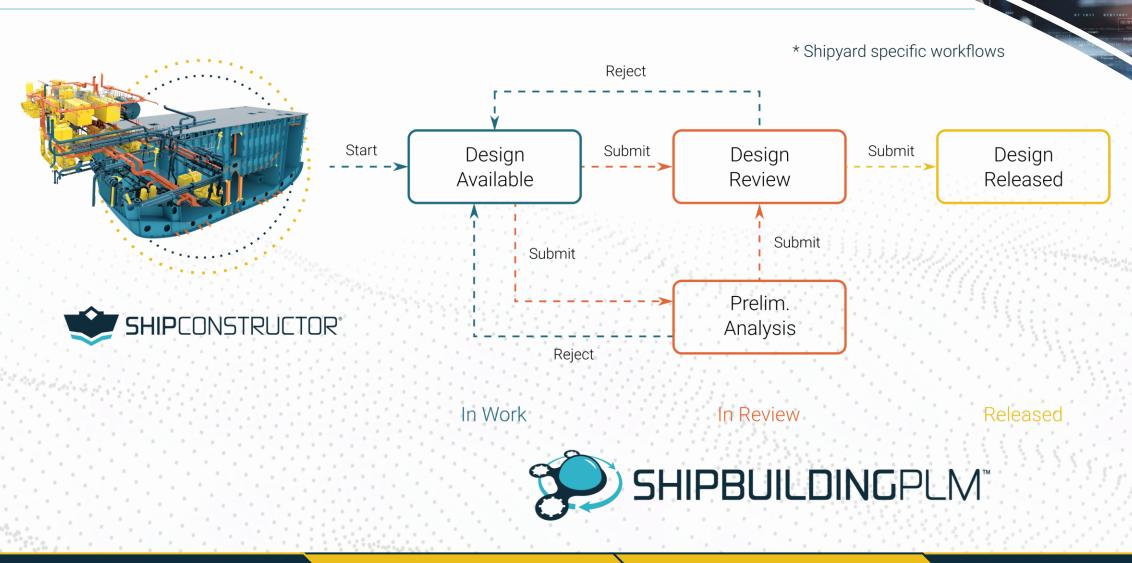


SSI

Create the 3D Product Model



Review and Release the Baseline



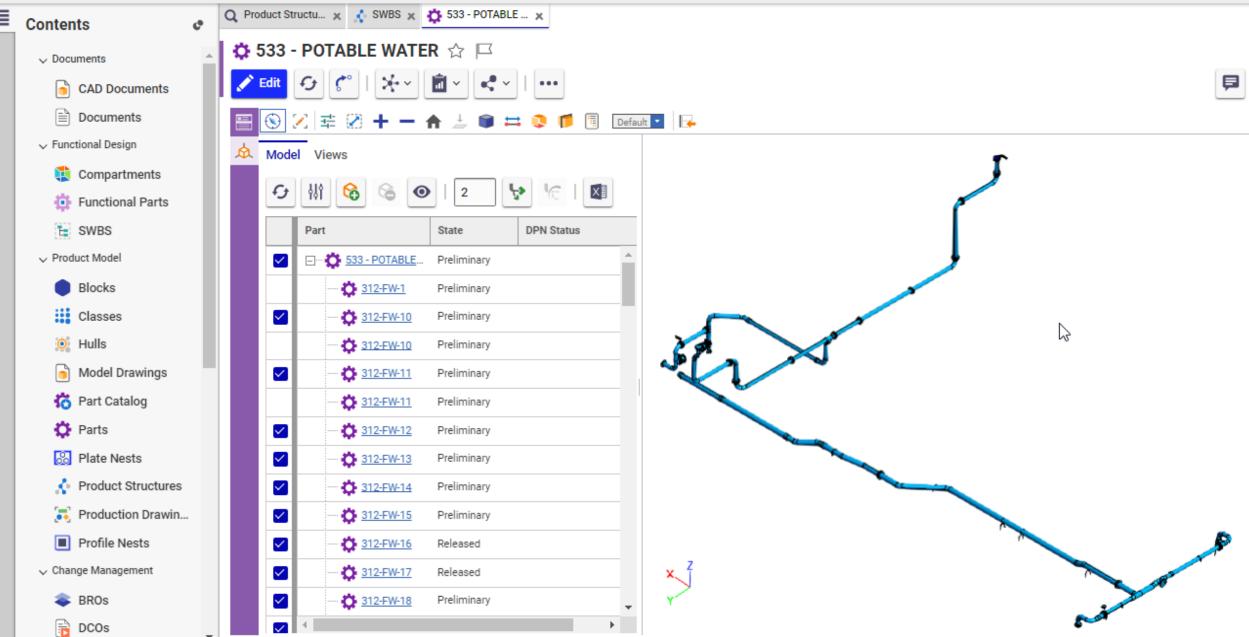


















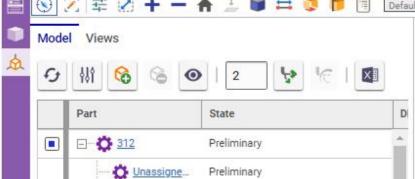
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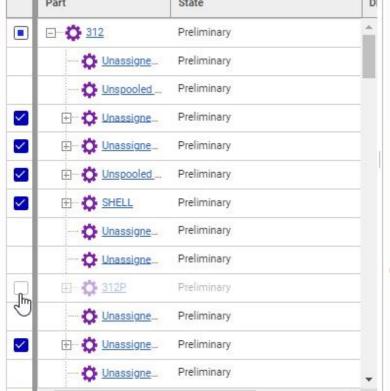


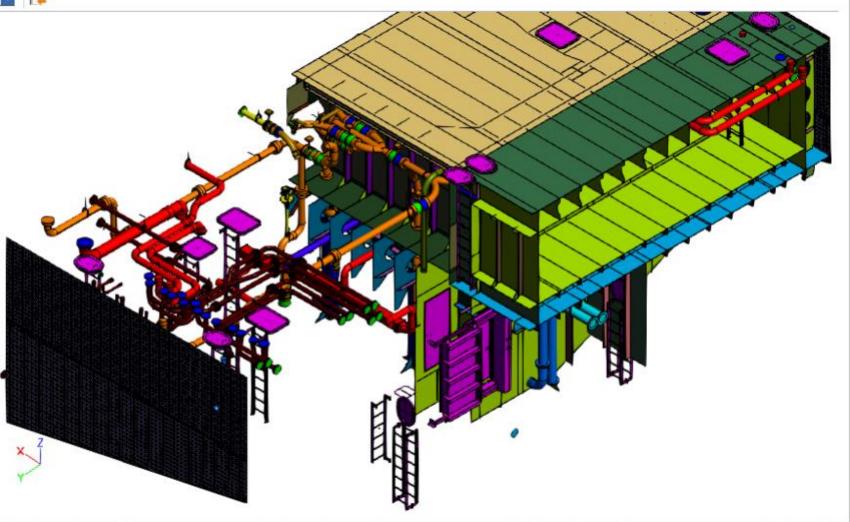
























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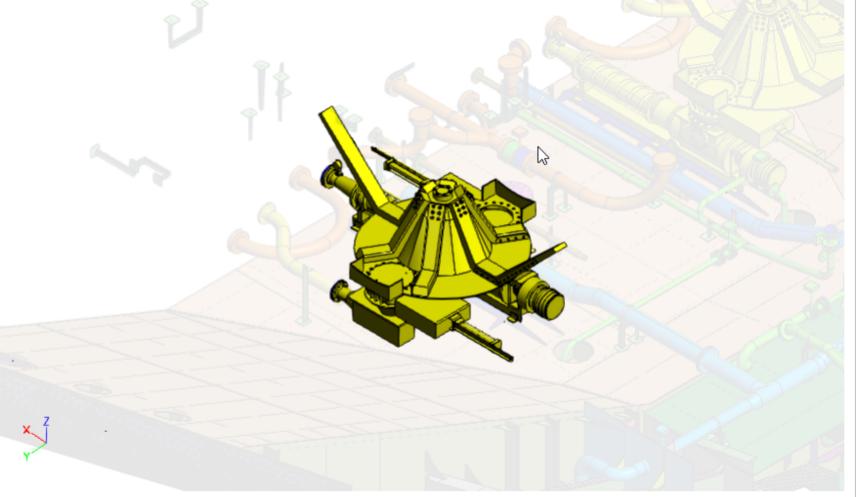




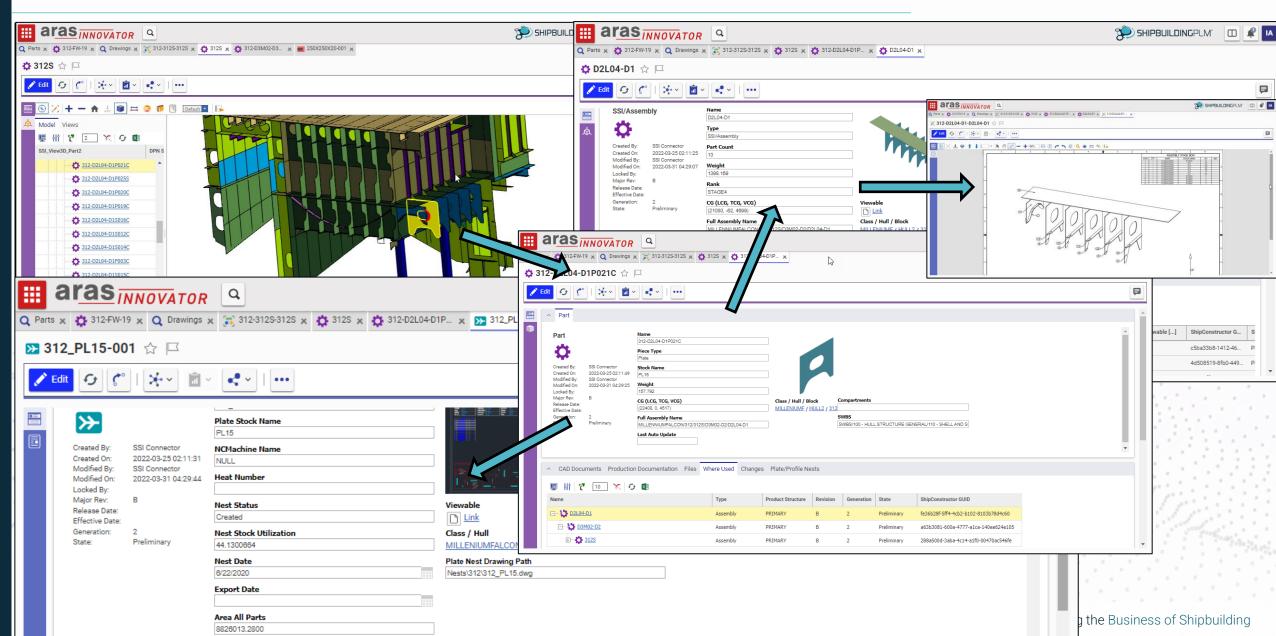
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Model	AICMS

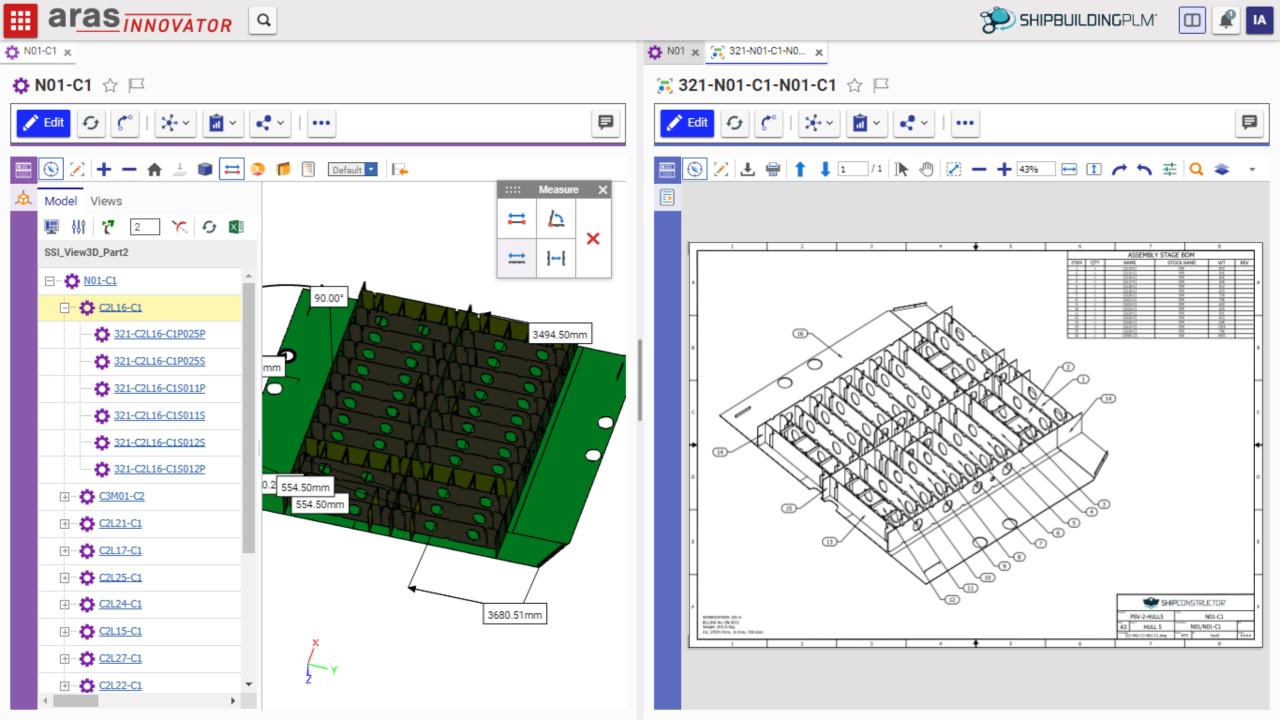
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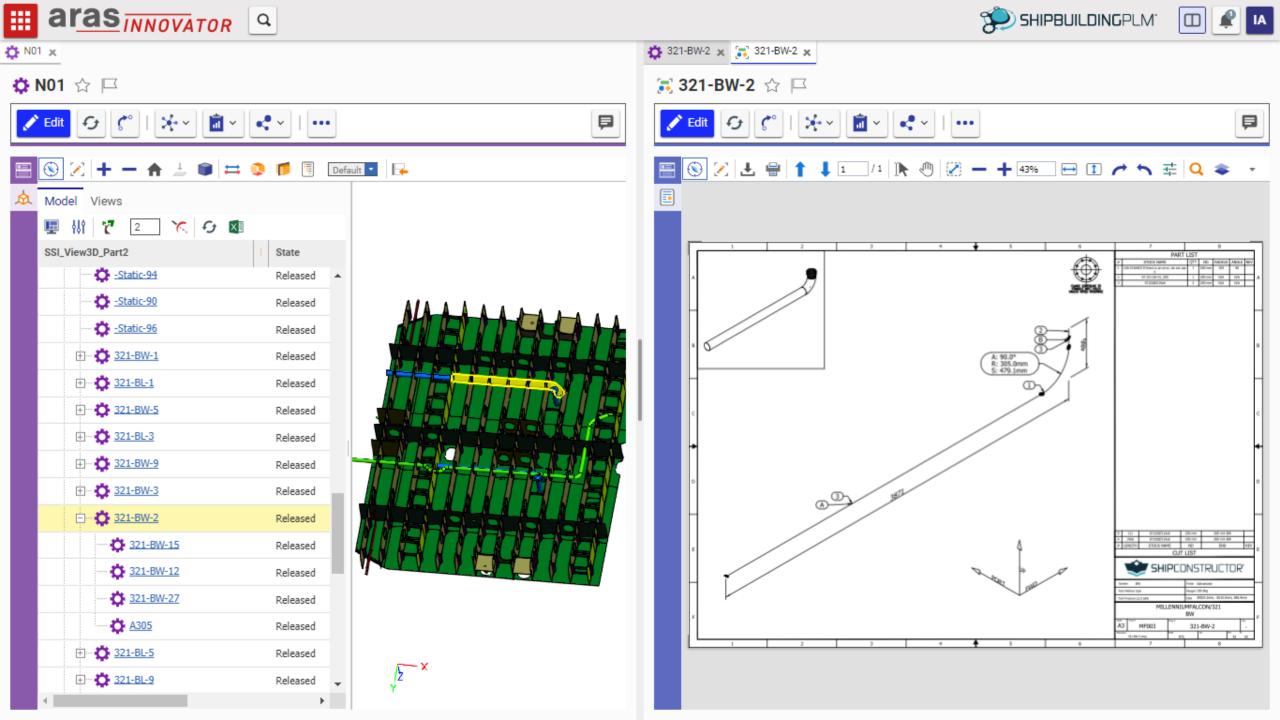
	Part	State
\checkmark	Unassigned Equipment	Preliminary
\checkmark	FG.tabu45du	Released
$\overline{\mathbf{Y}}$	700LADDER	Released
\checkmark	Drill Cutting Feeder 207	Preliminary
$\overline{\mathbf{Z}}$	🌣 <u>20FG650</u>	Released
$\overline{\mathbf{Z}}$	FG.tabu45du	Released
\checkmark	850LADDER	Released
$\overline{\mathbf{Z}}$	FG.tabu45du	Released
\checkmark	20FG650	Released
$\overline{\mathbf{Z}}$	🏠 400X600RKG.B	Released
$\overline{\mathbf{Z}}$	20FG650	Released
$\overline{\mathbf{Z}}$	400X600RKG.B	Released
\checkmark	20FG650	Released
	4	



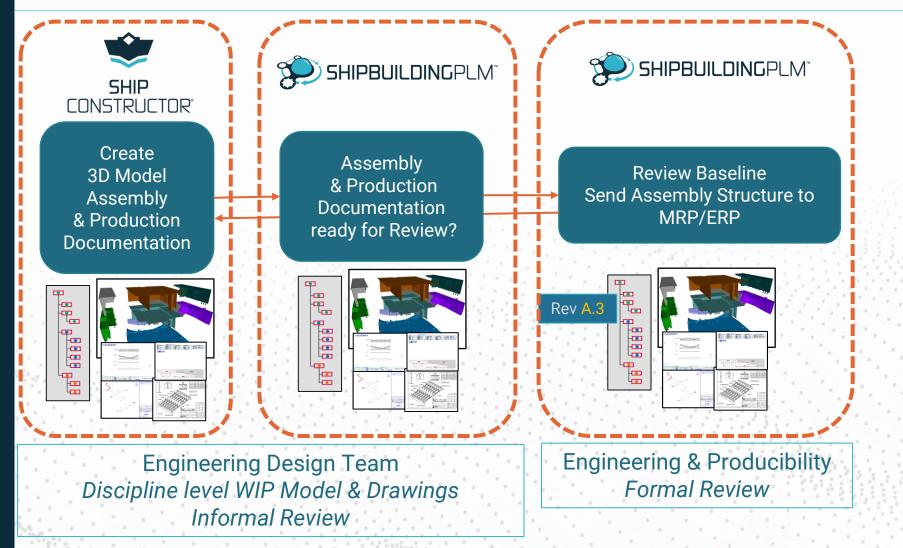
ShipbuildingPLM Production Design Digital Thread



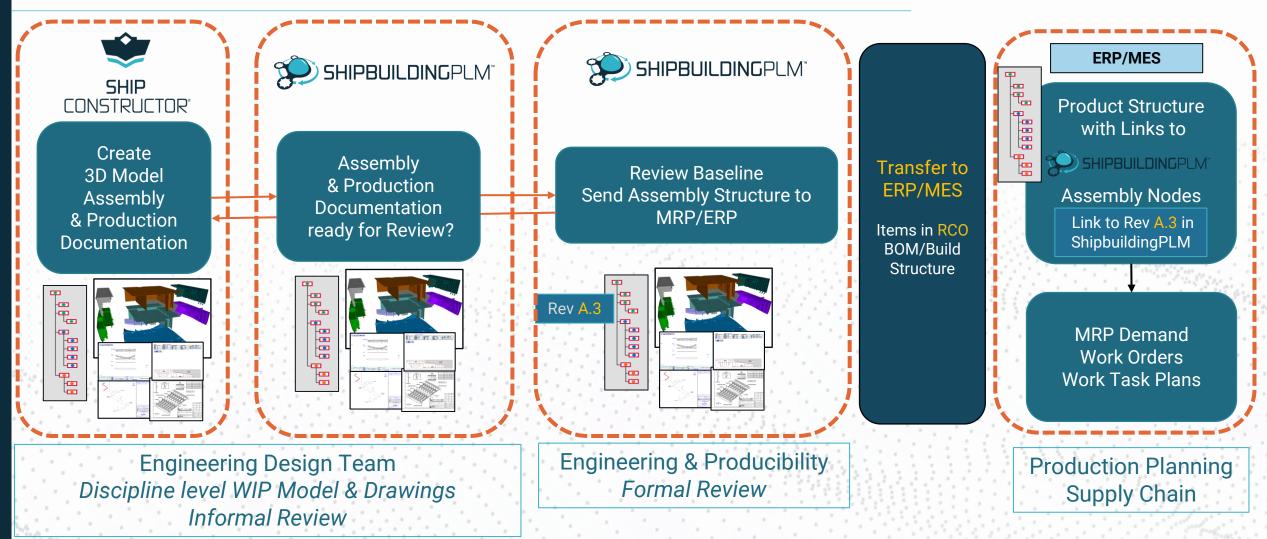




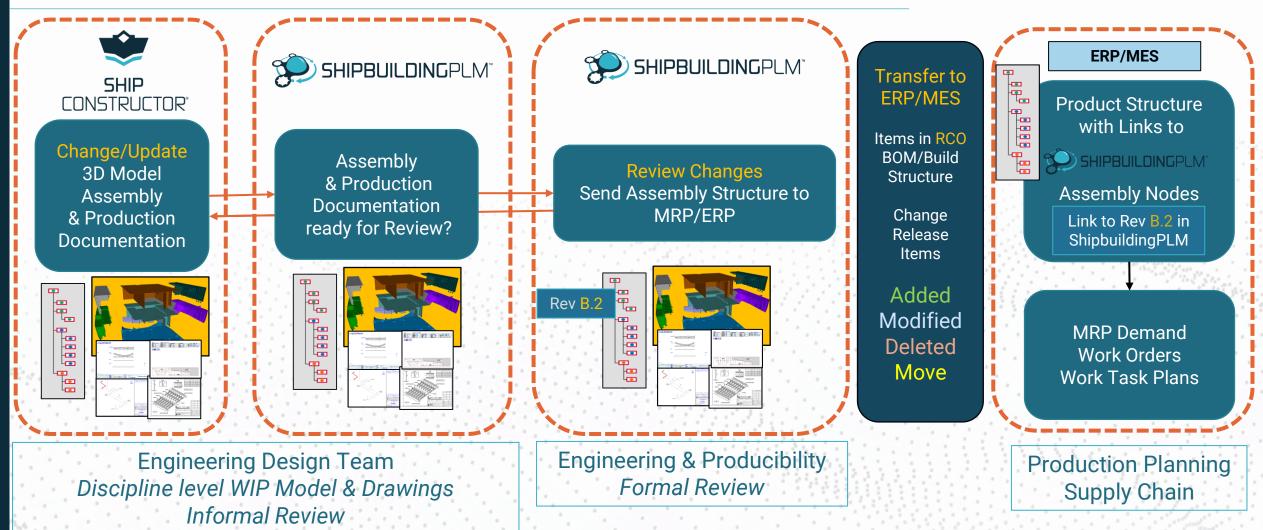
Downstream integration with Production Planning

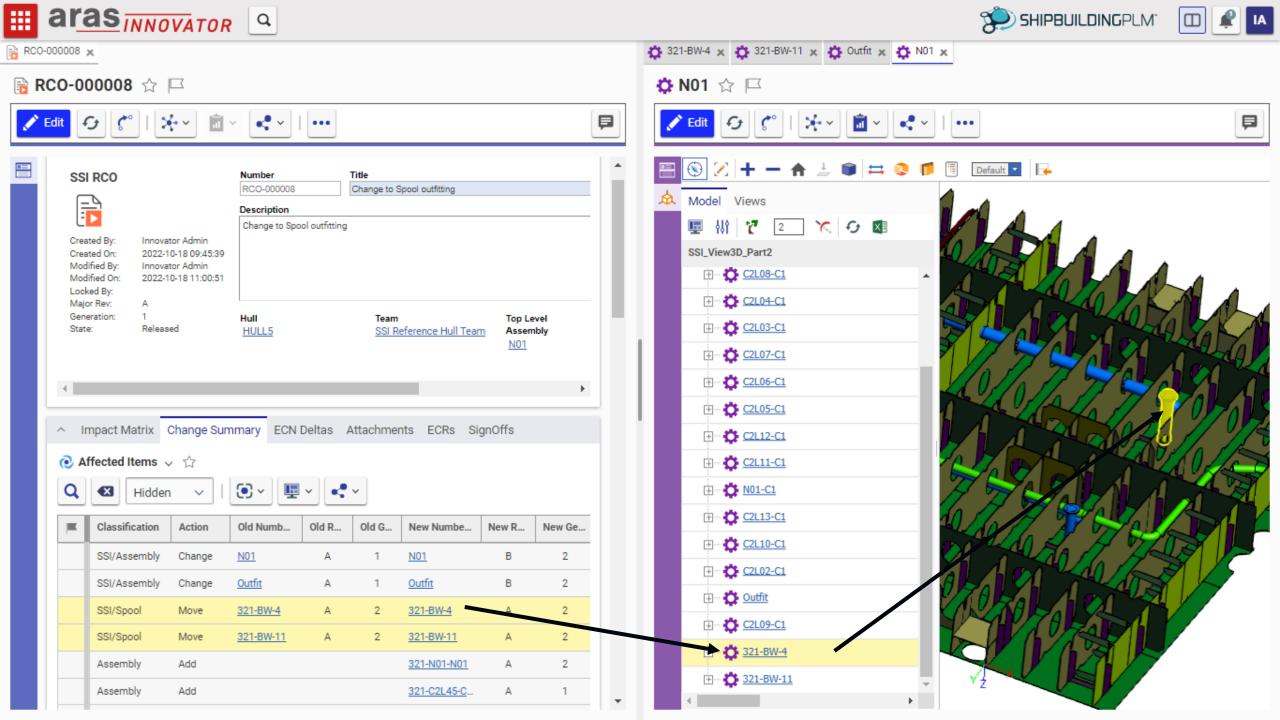


Downstream integration with Production Planning



Downstream integration with Production Planning





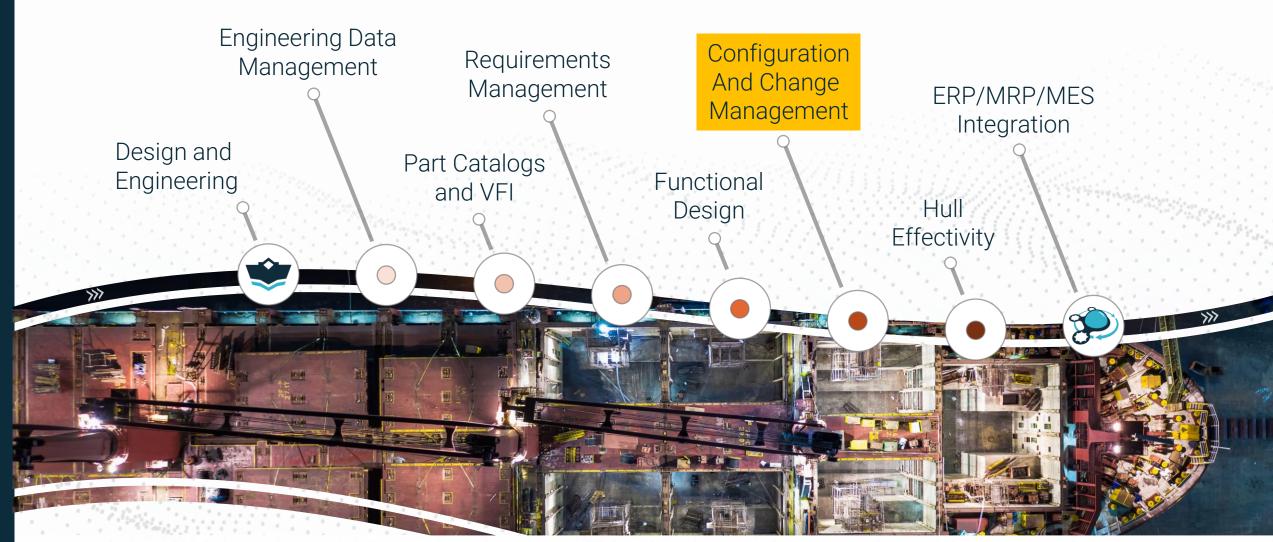
Shipyard integration is a key requirement

- Shipyards can often have a legacy culture of isolated departments, generating resistance to multi-discipline collaboration and integration.
- An experienced workforce can show resistance to change, preferring new systems to adapt to current processes (e.g. drawing centric), rather than investigating new processes with improved efficiency (e.g. 3D Model, part centric).
- A younger workforce can embrace new technologies faster (VR, AR, AI) but often still needs to "learn shipbuilding", a steep learning curve.

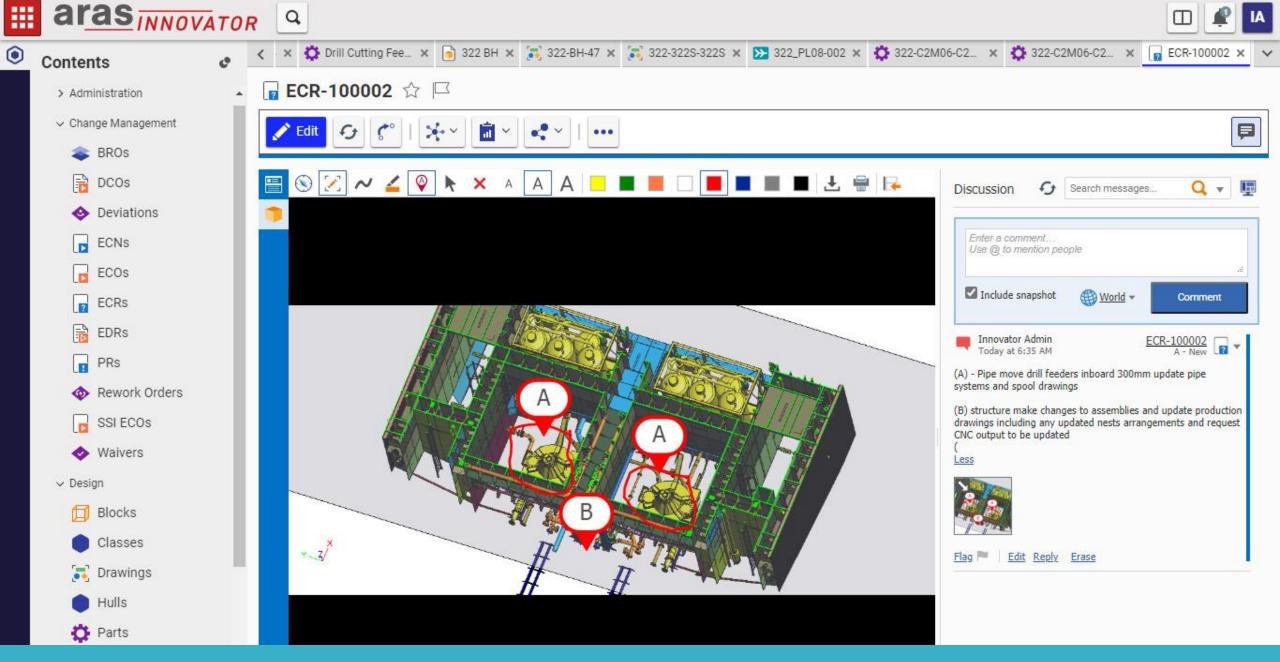
Improved collaboration across shipyard disciplines is a key requirement for shipbuilders to address accelerated delivery schedules.



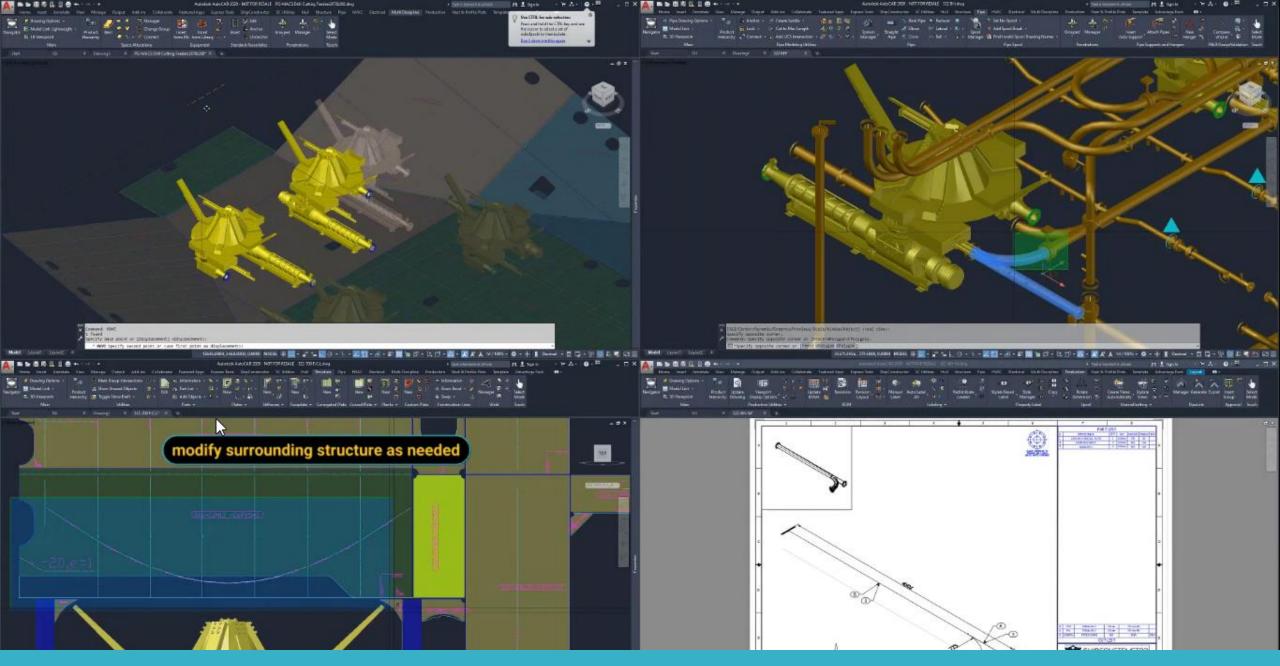
A PLM Implementation for Shipbuilders



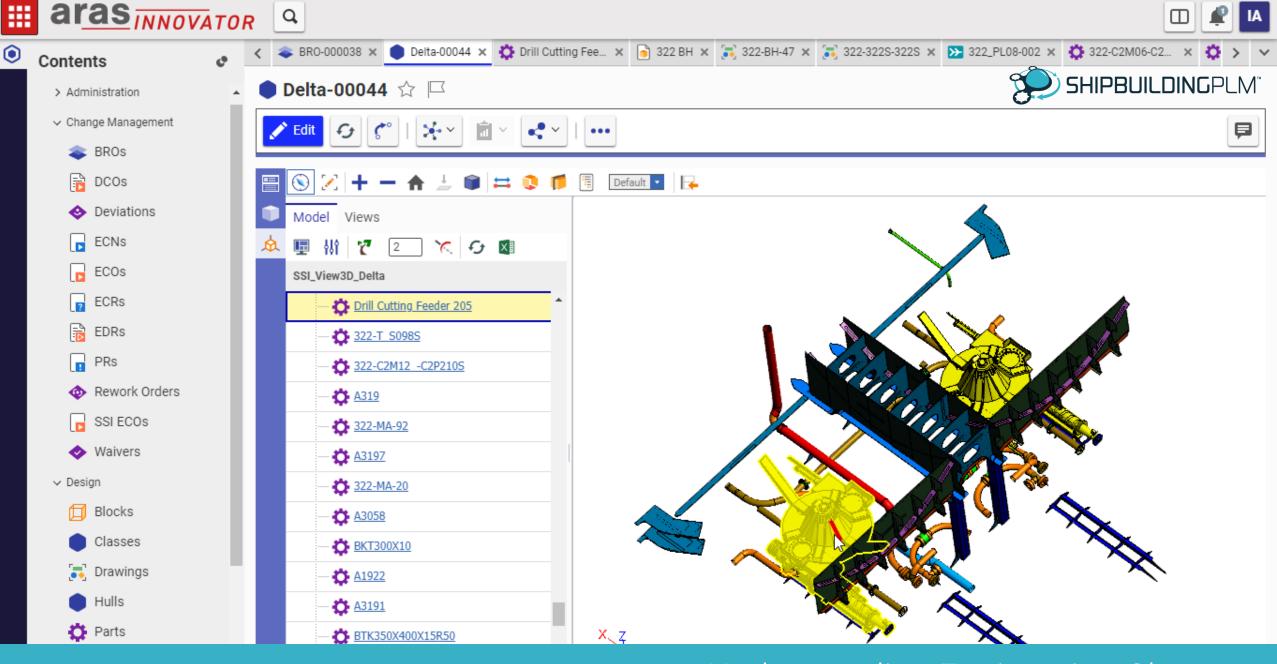




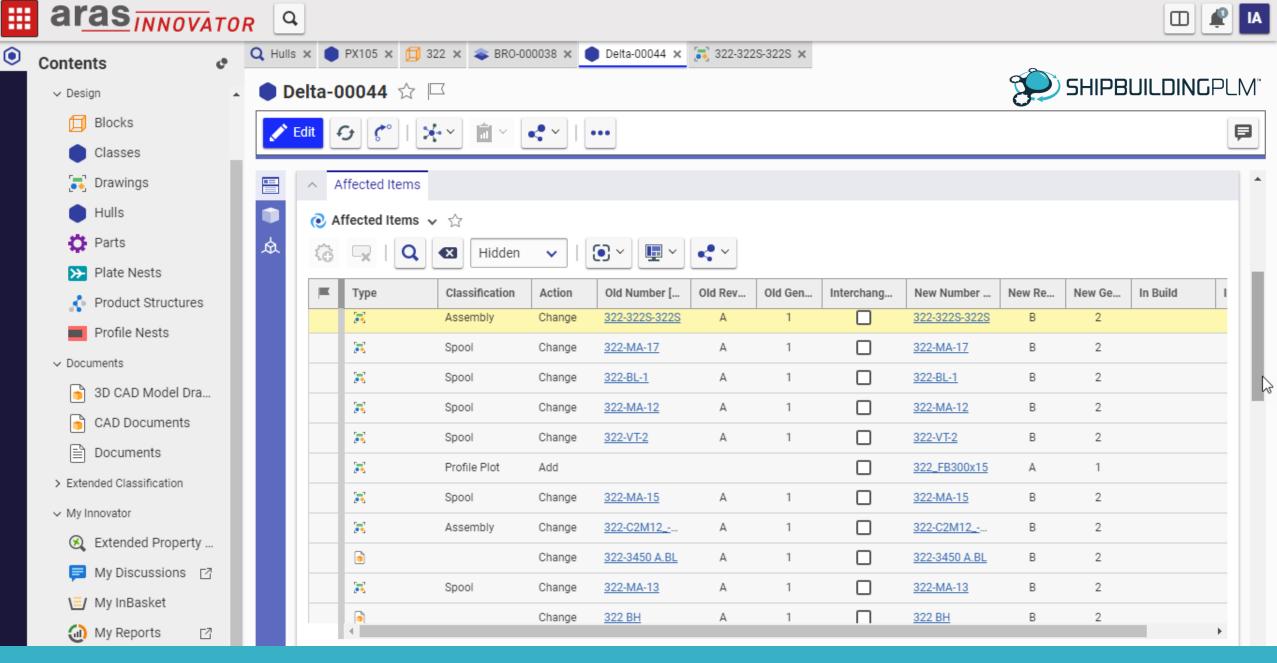
Scoping Engineering Change



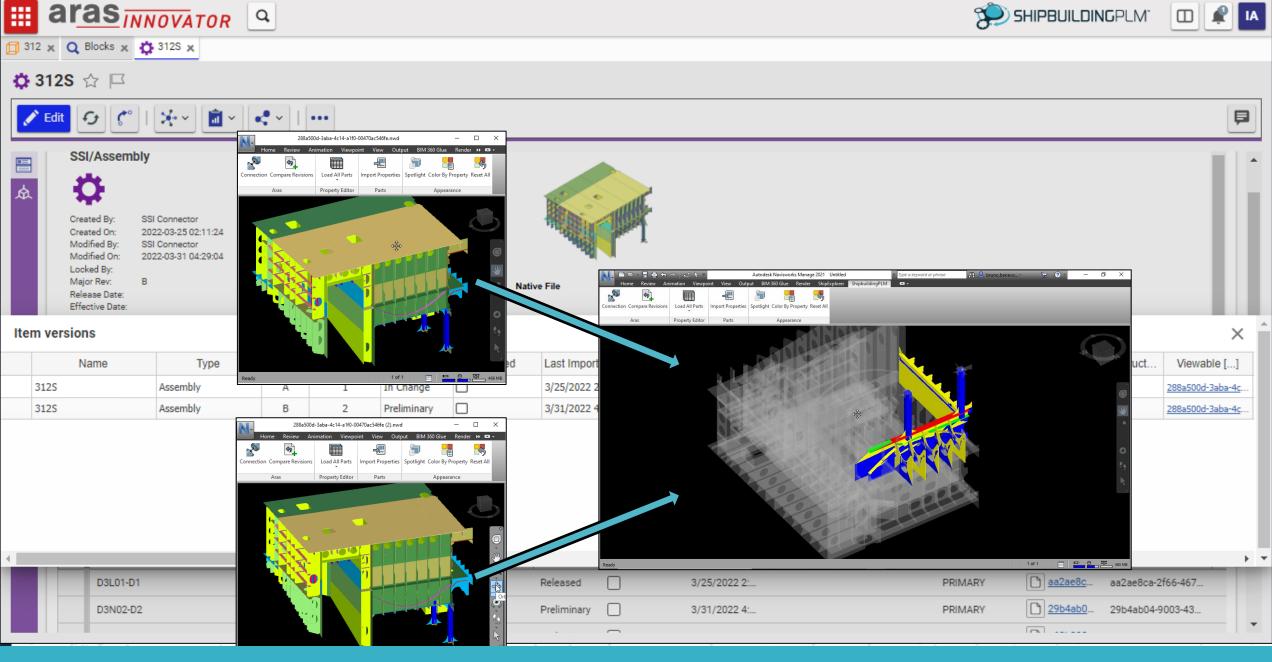
Executing Change in ShipConstructor



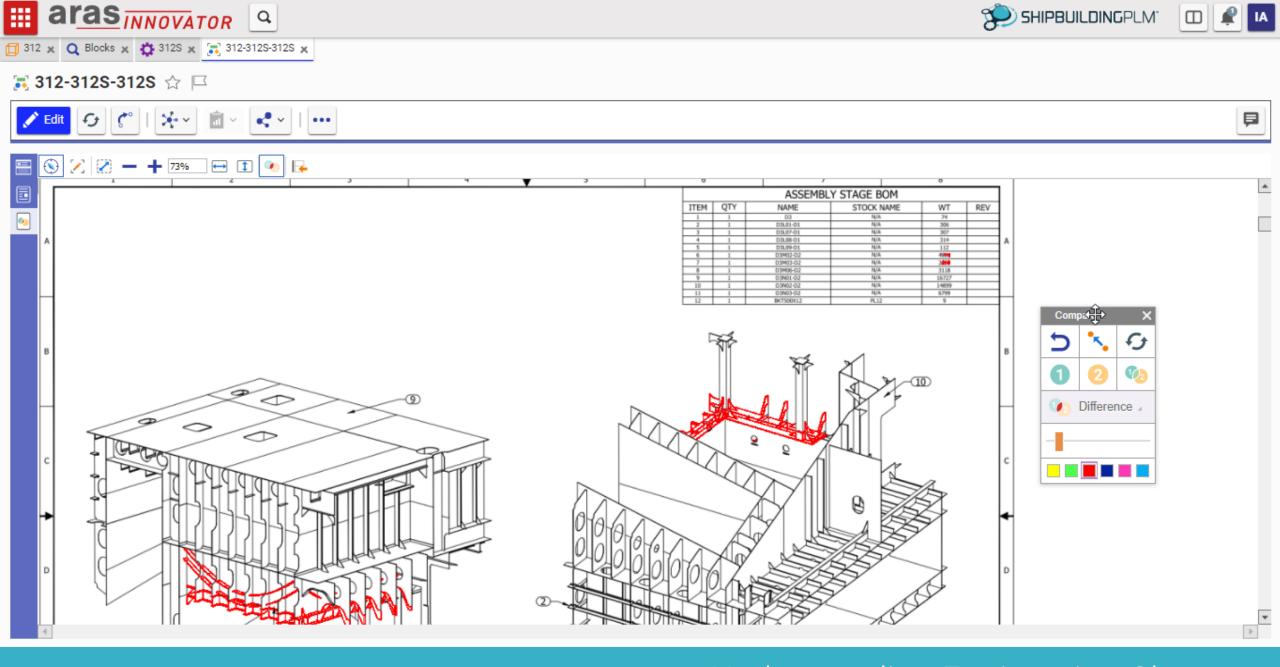
Understanding Engineering Change



Understanding Engineering Change



Understanding Engineering Change



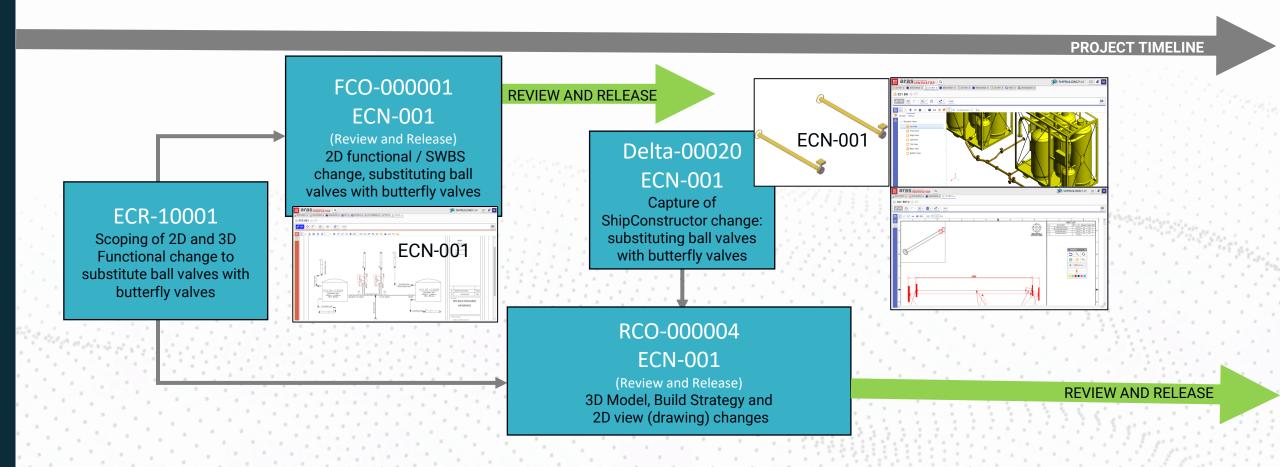
Understanding Engineering Change

Functional and Detail Design Change

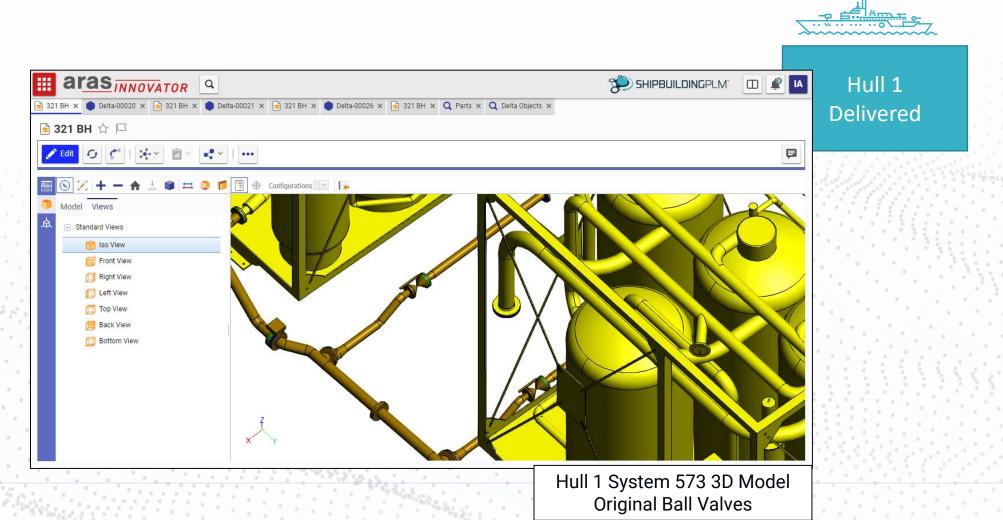


Story: All valves in the Cargo Handling System (SWBS 573) for Hull 2 and beyond must be actuated

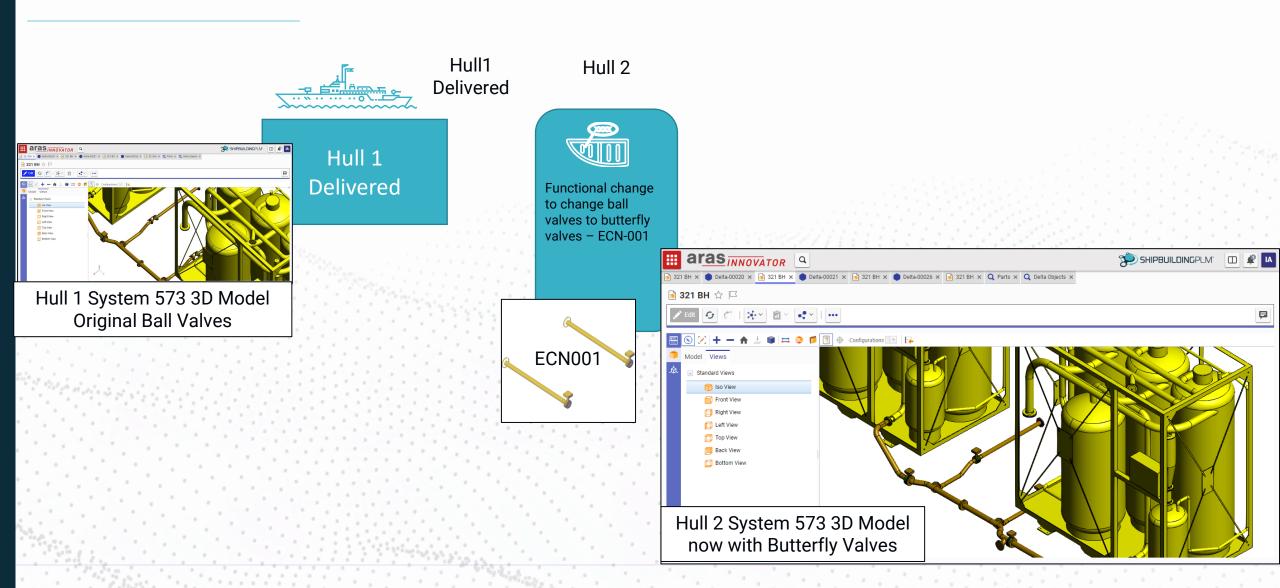
Functional and Detail Design Change



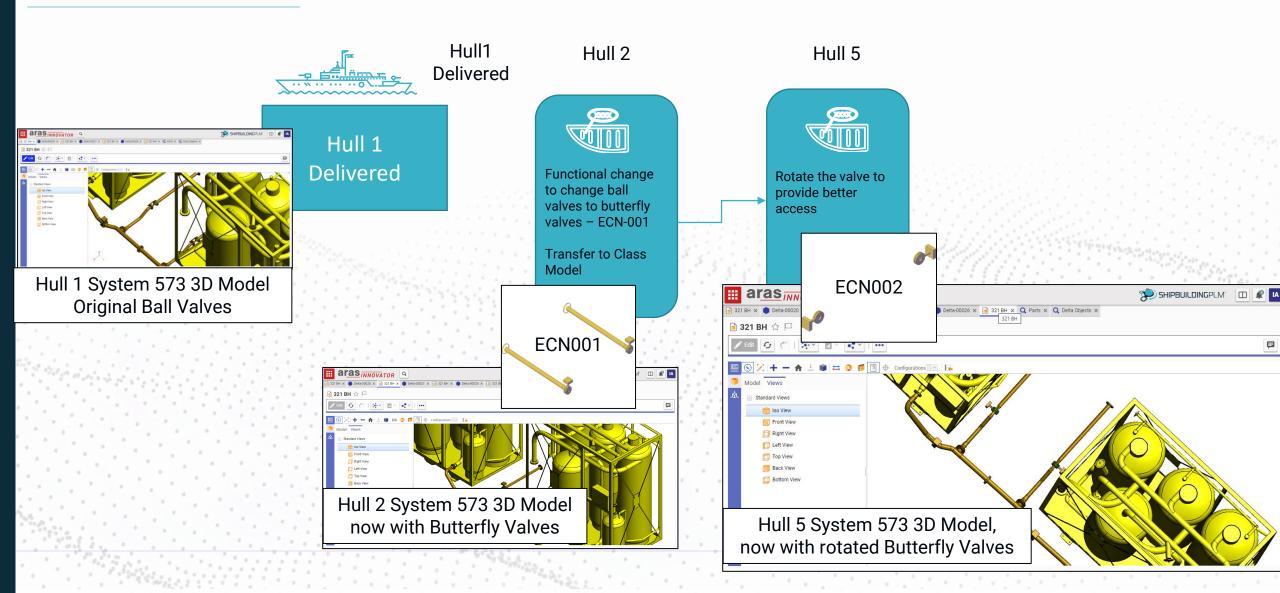
Multi-Hull Change Traceability



Multi-Hull Change Traceability



Multi-Hull Change Traceability



Configuration Controlled Digital Ship

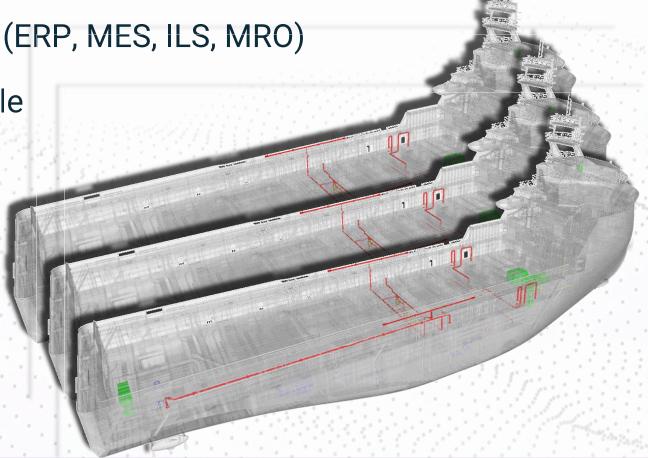
Part Instance traceability for each Hull

Supports downstream stakeholders (ERP, MES, ILS, MRO)

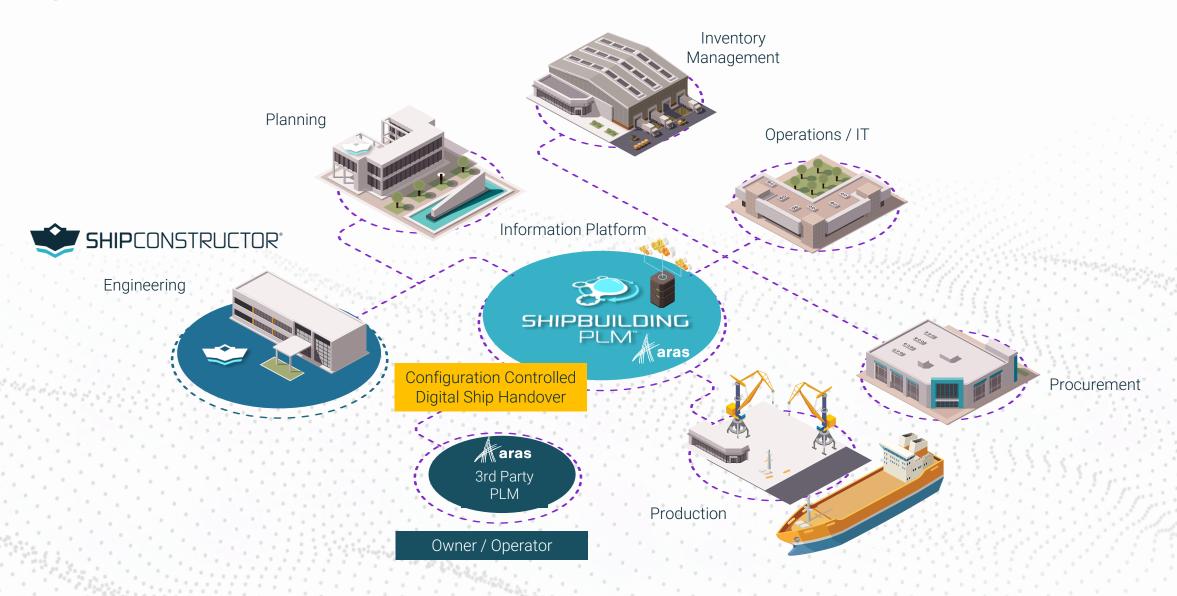
Supports the full Shipbuilding Lifecyle

Easy to understand and use

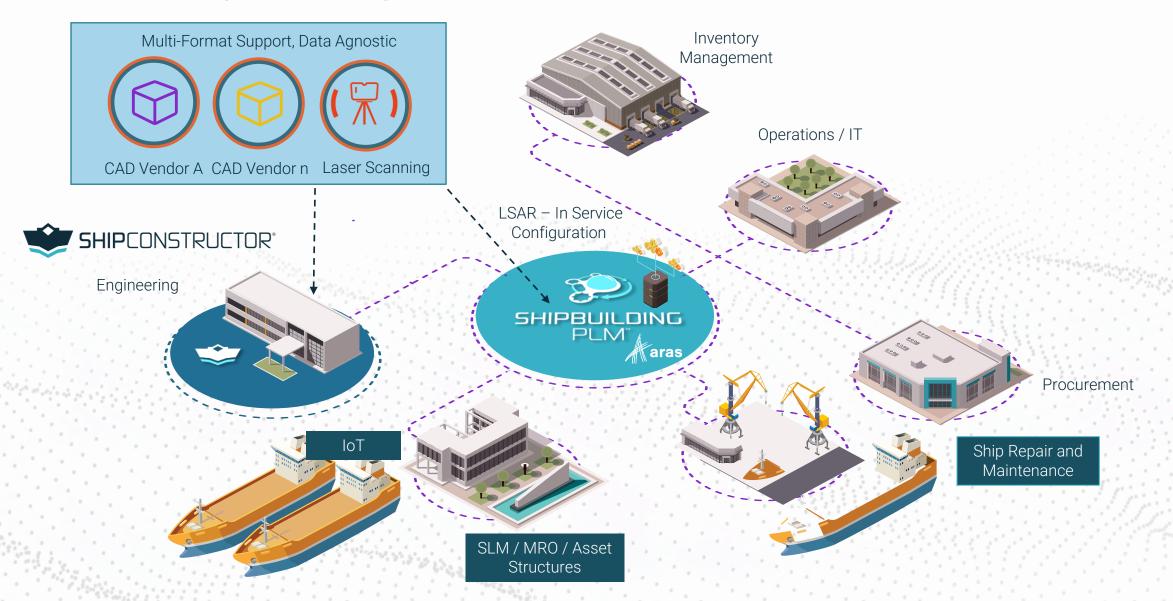




Digital Ship Handover



Maintaining the Digital Ship



Shipyard process improvements with ShipbuildingPLM

- Improve requirement driven design validation as newbuild designs become more complex and incorporate new technologies.
- Improve shipyard Part Catalog management for new Part definitions.
- Improve tracking of procurement demand for LLI (Long Lead Items)
- Increase capacity to absorb accelerated rate of design change
- Improve communication of Engineering change across the shipyard.
- Improved integration with manufacturing processes.
- Deliver a Digital Ship with the required data set for improved fleet sustainment operations.

Aras & SSI

An important partnership for the shipbuilding industry

Aras Innovator

Resilient and highly adaptable, low-code PLM platform

SSI ShipbuildingPLM

Vertical PLM solution for Shipbuilders Shipbuilding focused team



