

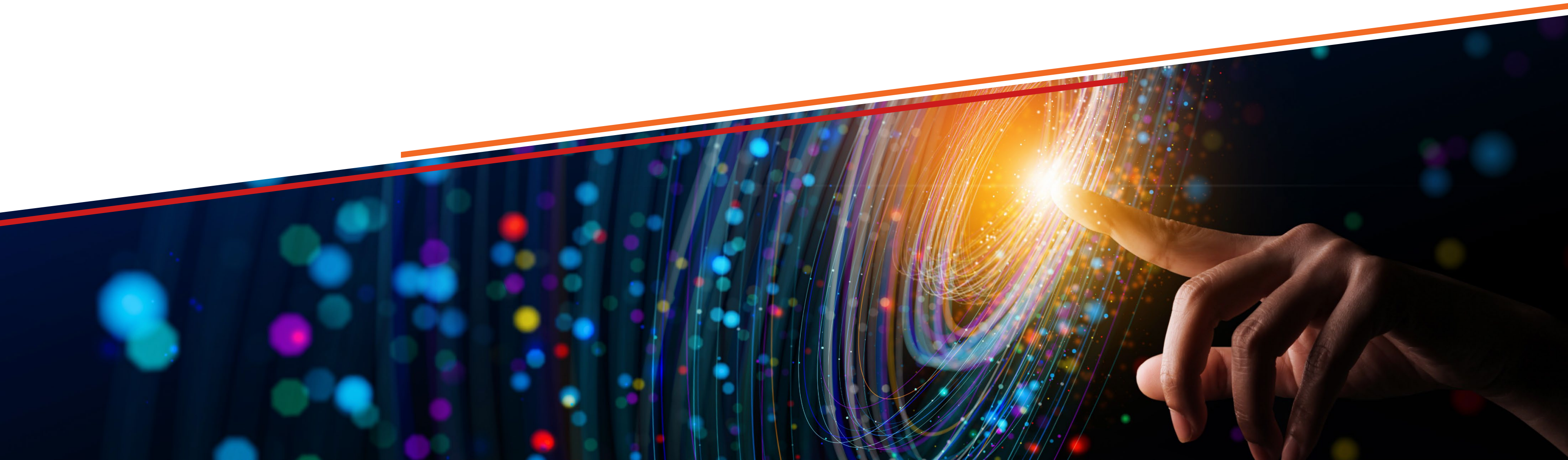
ACE23

REIMAGINE YOUR POSSIBILITIES

Aras Enterprise SaaS: All the value of Aras Innovator...as a service

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Manufacturers Rapidly Embracing Cloud and SaaS

Security and Infrastructure now robust for your prized possessions – Intellectual Property!

PLM is Moving to the Cloud

Manufacturers Now Favor the Cloud

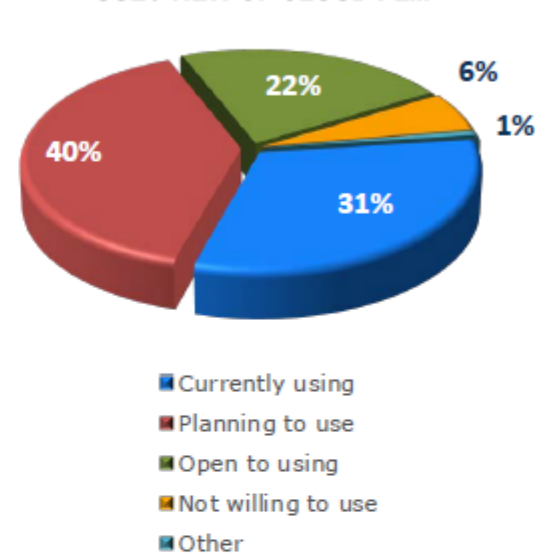
The shift to cloud software is a relatively recent, fundamental shift in IT architecture. Only 17% of companies participating in our 2018 study¹ had a software strategy that called for only using the cloud, using the cloud unless no capable solution was available, or preferring the cloud. Instead, over one-third would choose the most capable solution and about one-quarter did not consider or allow the cloud.

The 2022 survey reflects a dramatically different climate. Now, about three-quarters of companies favor, prefer, or mandate the cloud for their new software selections. In fact, only 4% of responding companies say they do not consider or allow the cloud.

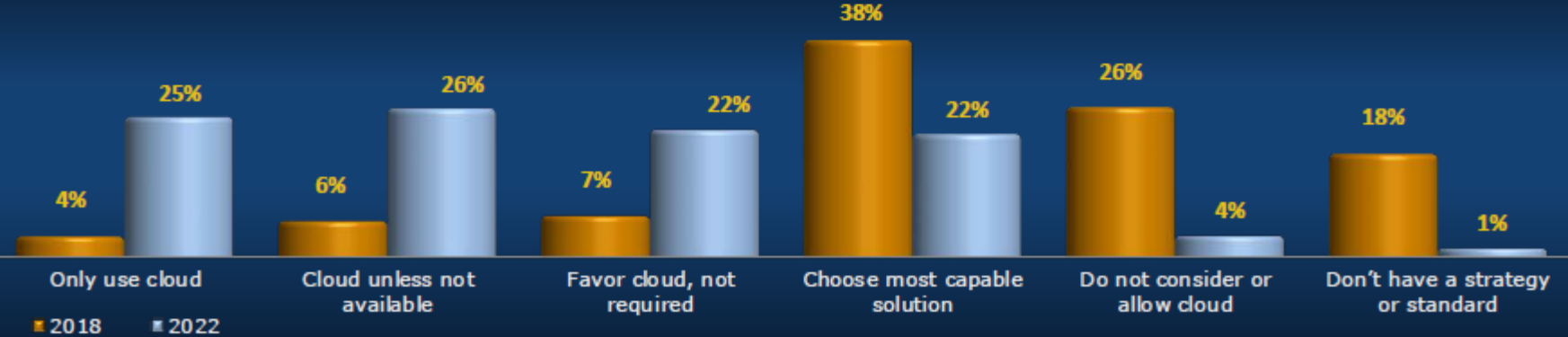
PLM Cloud Transformation has Accelerated

Those results detail companies' overall cloud strategy, but how does that relate to PLM? PLM adoption has traditionally lagged behind other enterprise software solutions. While some attributed lower adoption to security concerns, we believe it was because companies were forced to choose between cloud solutions or fully-featured PLM. Either way, it's clear that the PLM transformation is now picking up pace. Almost three-quarters of surveyed companies are either using cloud PLM or to planning to do so. Very few, on the other hand, are unwilling to use the cloud. Our experience shows that this is likely due to regulatory or customer mandates.

USE / VIEW OF CLOUD PLM

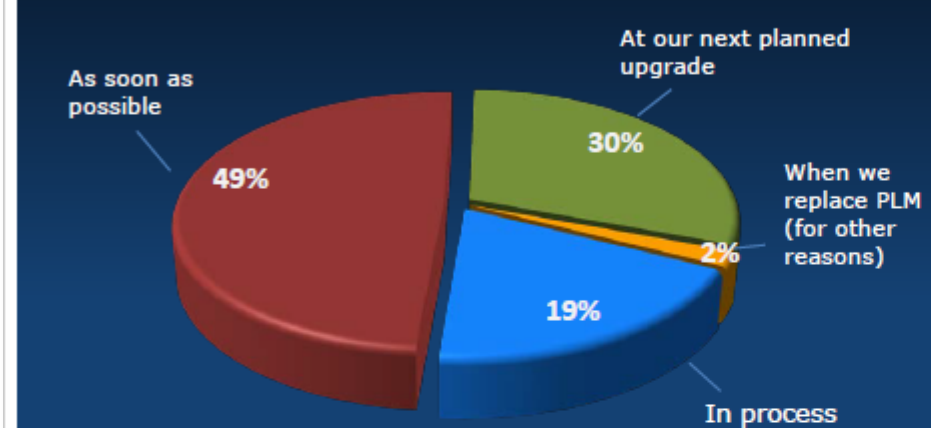


STRATEGY OR STANDARD FOR CLOUD IT SYSTEMS



Cloud Transformation Patience is Over

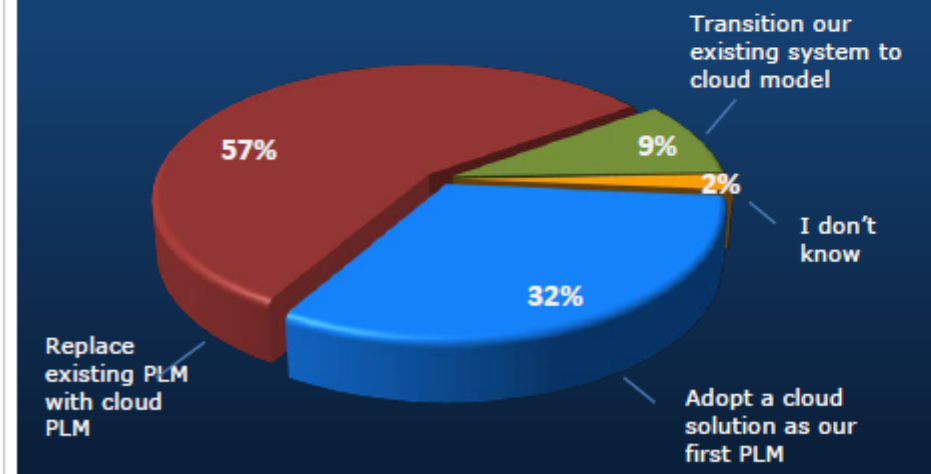
URGENCY OF CLOUD PLM TRANSITION



Cloud PLM Transformation is Urgent

Cloud PLM adoption is moving rapidly despite the slow start. Companies indicating they plan to use cloud PLM are moving with haste. About one in five of these companies are already in progress. About another one-half of them report they are transitioning as soon as possible. We have concluded that this is due to a combination of pent-up demand and the increasing availability of more mature cloud PLM offerings that provide both cloud implementations and rich functional capabilities.

CLOUD PLM ADOPTION PLAN

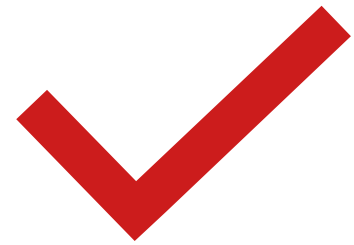


Companies are Replacing PLM

A major market shift is on the way. Our prior discussions showed that many companies were waiting for their current cloud solution to be made available on the cloud. Those whose software vendors are not providing rich cloud offerings appear to be losing patience. Now, only about one in ten companies say they are transitioning their existing solution to the cloud, likely due to the time pressure identified above. Instead, the majority of companies plan to replace their PLM solution. This is a significant finding because companies have traditionally been reluctant to replace their PLM systems due to the expected time, effort, and disruption involved.

Manufacturers are transitioning to **cloud PLM at a rapid pace** and willing to replace their existing solution to achieve cloud benefits.

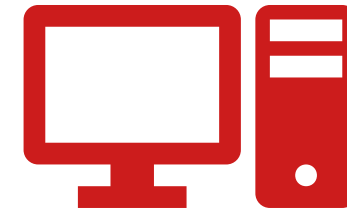
Aras Has Been Gearing Up for SaaS for Years



Subscription model – since
2007



Includes Upgrades



Continuous Technology
Upgrades



Cloud Enabled → Cloud
Native

“A Generation-2 SaaS PLM Leader”

CIMdata

Generation 2:

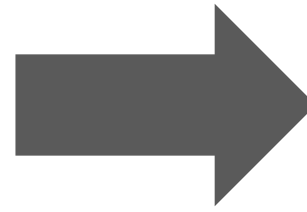
“... configurability of an on-premises solution supporting the full breadth and depth of PLM requirements, and the ability to leverage cloud resources and capabilities such as elasticity natively...”

Aras Enterprise SaaS:

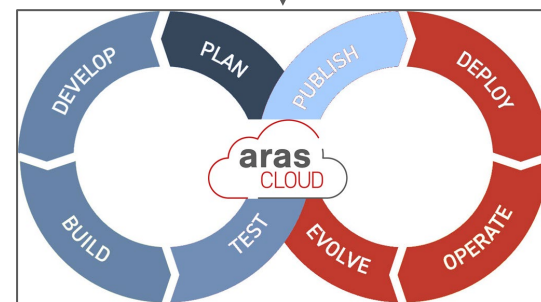
100% compatible with the on-premises version

Inclusion of a DevOps environment with the SaaS product

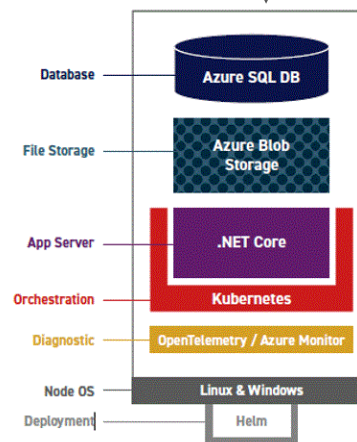
A Complete Solution



Industry certifications to protect sensitive information and risk of a data breach.



Improved speed and quality of system changes and deployments using an automated and disciplined DevOps culture.



Deployed in a containerized environment using the latest technologies to fully enable the flexibility of the cloud.



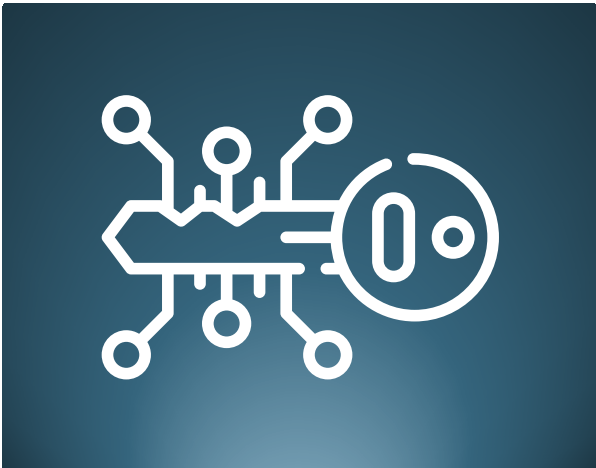
Built utilizing industry leading cloud technology



Delivered and managed by the unrivaled expertise of Aras resources with the extensive experience to optimize Aras Innovator.

Start Fast, Stay Nimble and Scalable

Turnkey



Time to Value

Ease of provisioning globally



Agility

Built in elasticity



Global collaboration



Secure Your Intellectual Property



- Microsoft Azure secure data center and latest technology
- Certifications for security, availability and confidentiality of critical data

Reliable PLM at Scale



High Availability

Built-in to SaaS

Enables round the clock operations

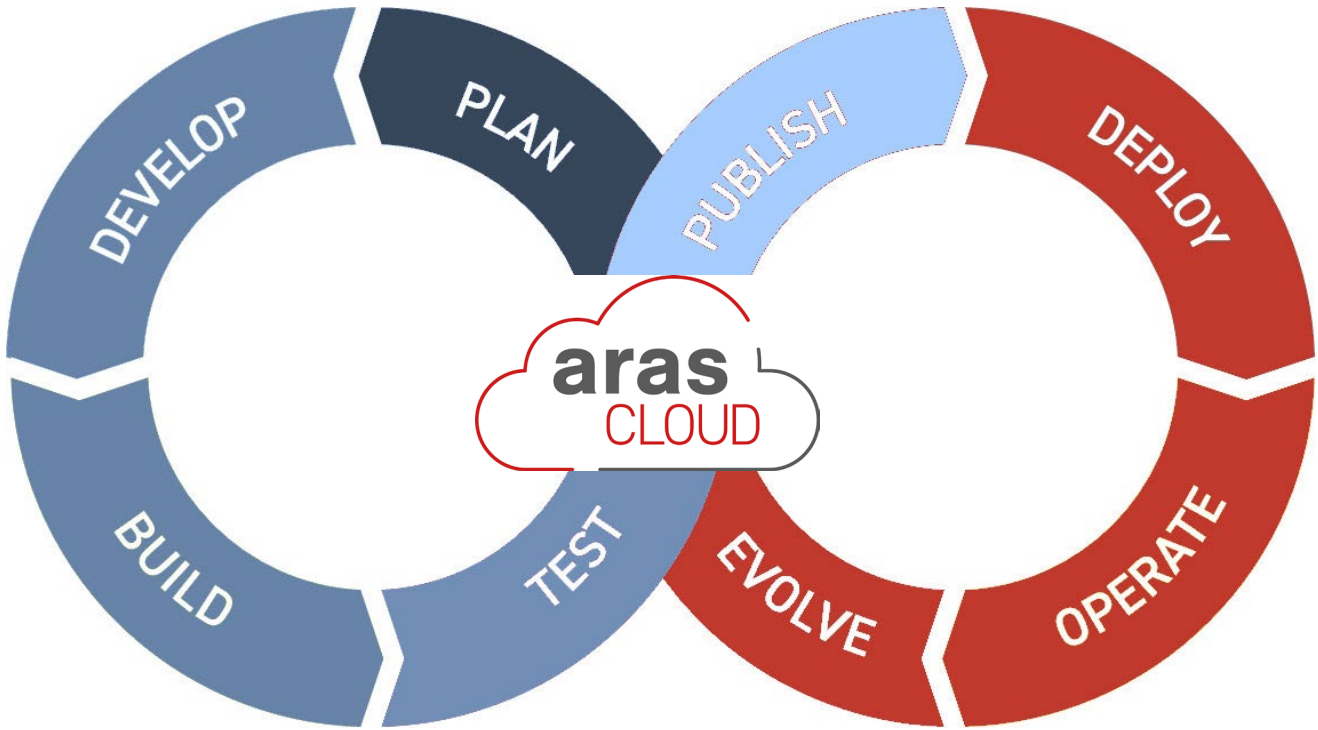


Disaster Recovery

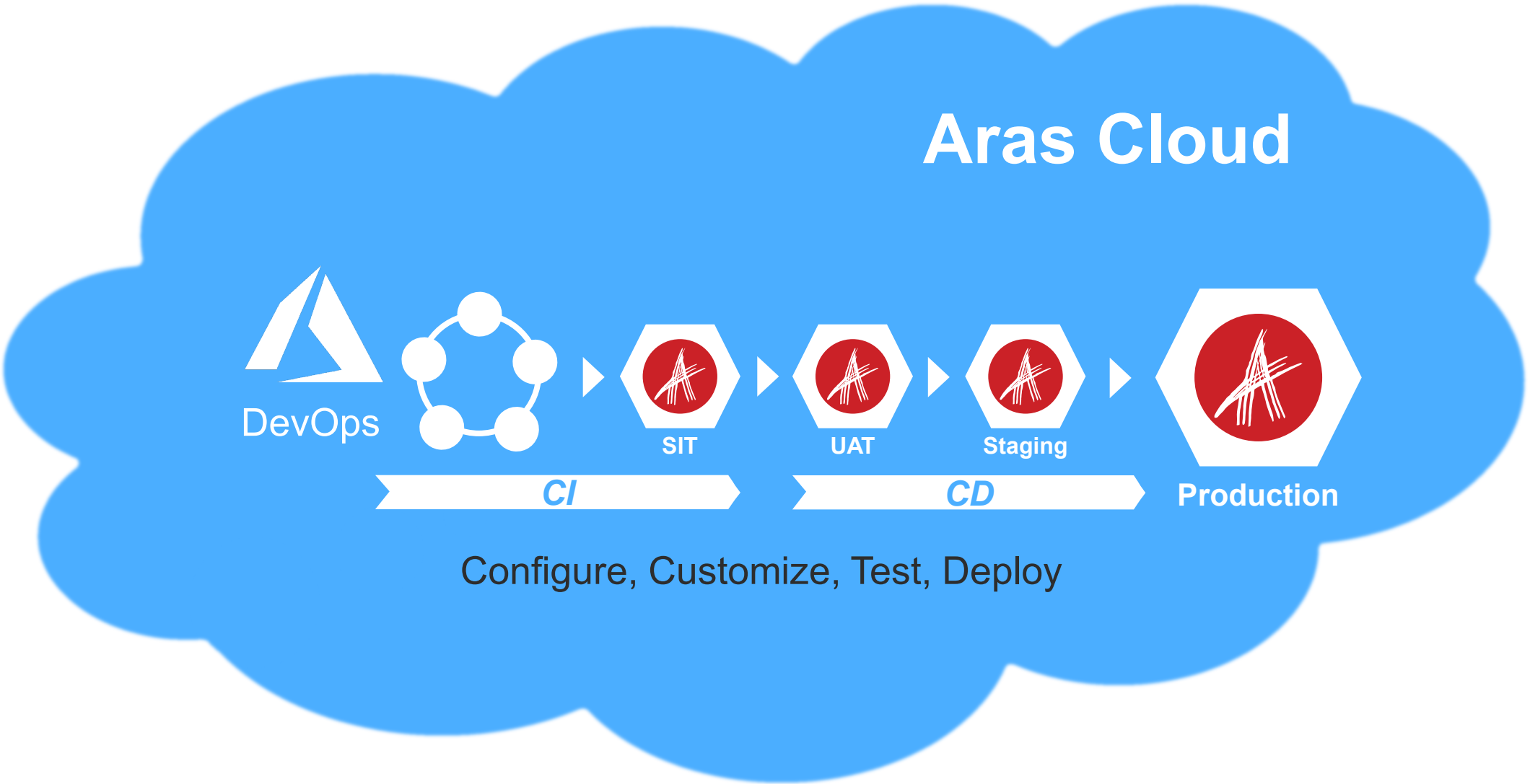
Zone redundancy

RTO / RPO

Maintain a Resilient/Current PLM



- Continuously evolve your PLM with built-in DevOps
- Gap between business needs and solution stays small



- Embrace the DevOps mindset for
 - Traceability
 - Efficiency
 - Quality
 - Productivity

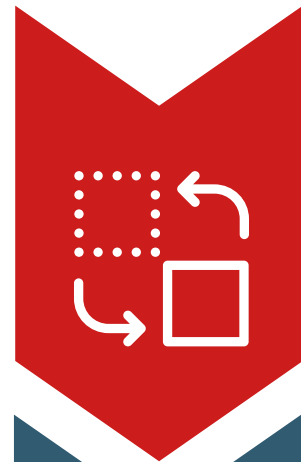
Vision

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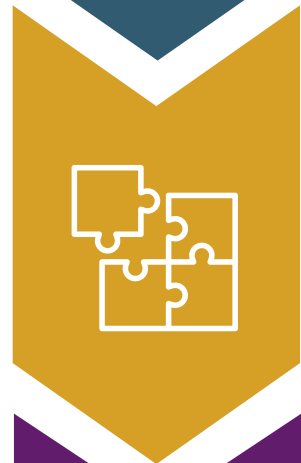
Improve Low Code Flow



A change needs to be made



Online Sandbox is ready



Easy way to extract customization



Fast submission process



Improved Self Service Deployment

Development in sandboxes



Online Sandboxes

Development Teams

Review Apps



Review App

Business Testers

Ensure Production Deployment



Staging

Business Approval

Deliver value to business



Prod

Self Service at each stage



Self Service Monitoring



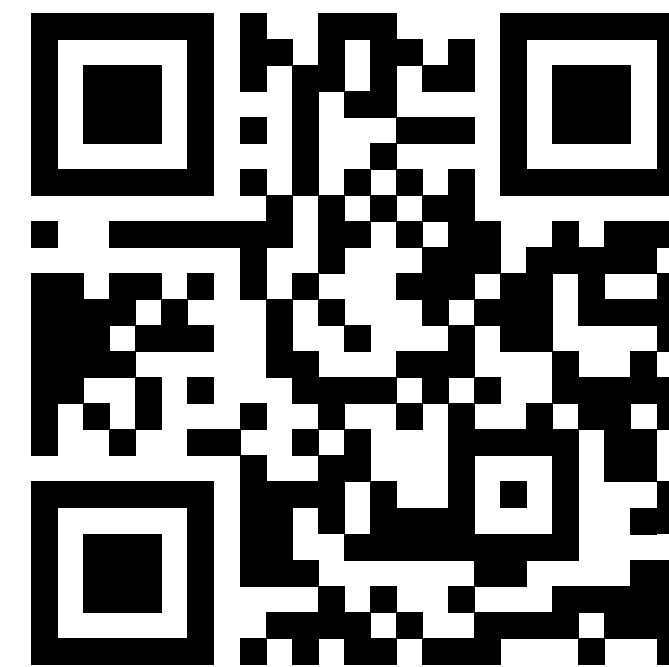
Observability services to monitor all your environments and applications

- Get **Metrics** to monitor the performance of your system and of your customizations
- Use **Traces** to understand the flow of requests through your Aras customization
- Access **Logs** to record events and messages in your implementation

We value your feedback – and so do your peers

As a longtime Aras customer, we'd love if you could share why you chose Aras Innovator and what you've enjoyed the most about your experience.

Please take a few minutes to leave Aras a five-star review on [Gartner Peer Insights](#). Reviews are anonymous and you can leave one by scanning this QR code.



[LEAVE A REVIEW!](#)

Thank you!

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